



# City of Culver City

Mike Balkman  
Council Chambers  
9770 Culver Blvd.  
Culver City, CA 90232  
(310) 253-5851

## Staff Report

---

**File #:** 23-368, **Version:** 2

**Item #:** C-9.

---

**CC - CONSENT ITEM: Approval of Three-Year Agreement with Econolite Systems, Inc. for On-Call Traffic Signal, Street Lighting, and Fiber Optic Maintenance Services, in an Amount Not-to-Exceed \$600,000**

**Meeting Date:** November 14, 2022

**Contact Person/Dept.:** Andrew Maximous/Public Works  
Gary Wansley/Public Works

**Phone Number:** (310) 253-5628  
(310) 253-6444

**Fiscal Impact:** Yes  No       **General Fund:** Yes  No

**Attachments:** Yes  No

**Commission Action Required:** Yes  No       **Date:**  
**Commission Name:**

**Public Notification:** (E-Mail) Meetings and Agendas - City Council (11/09/22); All Contractors by email on (10/31/22).

**Department Approval:** Yanni Demitri, Public Works Director/City Engineer (10/31/2022)

---

### **RECOMMENDATION**

Staff recommends the City Council approve a three-year agreement with Econolite Systems, Inc. for on-call traffic signal, street lighting, and fiber optic maintenance services, in an amount not-to-exceed \$600,000, and an option to exercise up to two one-year extensions at the City's discretion.

### **BACKGROUND**

The City of Culver City Public Works Department maintains 115 traffic signals, over 3,700 streetlights, and approximately 12 miles of fiber optic cable. The Maintenance Operations Division has one staff member assigned to traffic signal maintenance and two staff members assigned to street lighting maintenance. The City has not had an on-call traffic signal and street lighting maintenance contractor since June 2019.

## **DISCUSSION**

In August 2022, a Request for Qualifications (RFQ) #2304 was released and advertised on the City Public Works website and through PlanetBids for qualified firms able to provide on-call traffic signal, street lighting, and fiber optic maintenance services. The following three (3) contractors responded to the RFQ:

- Bear Electrical Solutions
- Crosstown Electrical & Data, Inc.
- Econolite Systems, Inc.

The selected contractor shall provide:

1. 24-hour emergency service
2. Radio dispatch 24 hours per day
3. Emergency: Two hour call back response
4. Standard, Non-Emergency work: 48 hour call back response

All respondents are reputable electrical contractors with many years of on-call traffic signal and street lighting experience. They also provide reasonable pricing and are properly licensed, bonded and insured. These contractors are under contract with multiple Southern California agencies.

Staff from the Public Works Maintenance Operations and Mobility and Traffic Engineering Divisions reviewed the proposals on the basis of qualifications & experience, rates, and references. Based on these criteria, staff recommends Econolite Systems, Inc. for the on-call maintenance contract.

## **FISCAL ANALYSIS**

The Adopted Budget for Fiscal Year 2022-2023 includes sufficient funding available in CIP projects PZ429 - Traffic Signal Replacement & PZ684 - Street Light Upgrades to cover the anticipated annual contract expense of \$200,000 in Fiscal Year 2022-2023 and over a three-year term concluding in Fiscal Year 2024-2025, for a not-to-exceed amount of \$600,000. Funding for additional years would be included in future fiscal year budgets.

---

<b>PZ429 Traffic Signal Replacement &amp; PZ684 Streetlight Upgrades - Project Expenses</b>				
<b>Project Expense Activity</b>	<b>Fiscal Year of Actual/Anticipated Expense Activity</b>	<b>Total Project Expense</b>	<b>Actual Expense to Date</b>	<b>FY23 Anticipated Expense</b>
On-Call Traffic Signal, Street Lighting, and Fiber Optic Maintenance Services Agreement w/Econolite	FY23 - FY25	\$ 600,000	\$ -	\$ 200,000
<b>Total Estimated Project Expenses:</b>		<b>\$ 600,000</b>	<b>\$ -</b>	<b>\$ 200,000</b>
<b>PZ429 Traffic Signal Replacement &amp; PZ684 Streetlight Upgrades</b>				
<b>Fund Source</b>	<b>Funding Strip</b>	<b>Total Project Life Budget</b>	<b>Prior Years Budget Total</b>	<b>FY23 Available Budget</b>
Traffic Signal Upgrade and ITS Improvements	42080000.619800.PZ429	\$ 481,447	\$ 297,347	\$ 184,100
Traffic Signal Upgrade and ITS Improvements	42080000.730100.PZ429	\$ 2,877,728	\$ 2,491,117	\$ 386,611
Street Light Upgrades	42080000.730100.PZ684	\$ 1,512,978	\$ 1,415,528	\$ 97,450
<b>Total Appropriated &amp; Available</b>		<b>\$ 4,872,153</b>	<b>\$ 4,203,992</b>	<b>\$ 668,161</b>

**ATTACHMENTS**

None.

**MOTIONS**

That the City Council:

1. Approve a three-year agreement with Econolite Systems, Inc. for on-call traffic signal, street lighting, and fiber optic maintenance services, in an amount not-to-exceed \$600,000;
2. Authorize the City Manager to approve up to two (2) one-year extensions;
3. Authorize the City Attorney to review/prepare the necessary documents; and
4. Authorize the City Manager to execute such documents on behalf of the City.