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*“The High Performance Team”*

***HP LATERALS CONSTRUCTION  
PROPOSAL***

***CONFIDENTIAL***



# HP Communications, Inc.

"United We Stand"

October 31, 2016

Joe Barton  
 Mox Networks, LLC  
 9920 Jefferson Blvd.  
 Culver City, CA 90232

**RE: HP Laterals Construction**

Joe:

Thank you for providing HP Communications the opportunity to submit a quote for the above referenced Project. Based on the information provided and our experience with projects similar in scope, we are pleased to present you with this proposal. HP Communications will provide labor and equipment to complete the following:

<b>LATERAL CONSTRUCTION</b>					
<b>Item No.</b>	<b>Description</b>	<b>UOM</b>	<b>QTY</b>	<b>Price</b>	<b>Extension</b>
BL101	Trench and Place 1-3" PVC Pipe	Linear foot	1	\$65.00	\$65.00
BL102	Directional Bore 1-2" HDPE Pipe	Linear foot	1	\$60.00	\$60.00
BL103	Place cable up to .66 inches in diameter in conduit	Linear foot	1	\$1.25	\$1.25
BL104	Place # 10 insulated tracer wire in duct with cable or pre-terminated stub	Linear foot	1	\$1.50	\$1.50
BL105	Place 2" or 1.25" Inner Duct in 3" or 4" vacant pipe	Linear foot	1	\$2.25	\$2.25
BL106	Tie into Customer hand hole or manhole with new duct	Each	1	\$450.00	\$450.00
BL107	Place building riser onto customer building with pull box	Each	1	\$1250.00	\$1250.00
BL108	Core bore wall or floor for building entrance facility into customer building, place conduit and tie into duct system	Each	1	\$3500.00	\$3500.00
BL201	Concrete or Asphalt Restoration	Square Foot	1	\$20.00	\$20.00
BL301	Place 30"x48" Hand Hole	Each	1	\$1400.00	\$1400.00
BL303	Place 4'x4'x4' Manhole	Each	1	\$4500.00	\$4500.00
BL401	Place up to 500' Pre-Terminated OFNR Cable and Mount Cabinet on Back Board	Each	1	\$1250.00	\$1250.00
BL402	Place 1- 1.25" Fire Retardant duct in customer premise drop ceiling	Linear foot	1	\$6.00	\$6.00
BL403	Place 1-1.25" Fire Retardant duct in customer provided conduit	Linear foot	1	\$3.00	\$3.00
BL404	Place 1-2" EMT pipe with Pull boxes in drop ceiling on customer premise with 1 1.25" Fire Retardant duct placed inside pipe	Linear foot	1	\$10.00	\$10.00



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BL501	Set up and Sheath Preparation Charge on a 576 Backbone Cable Each	Each	1	\$400.00	\$400.00
BL502	Splice and test OTDR and Power Meter 0-2 Fibers price is per fiber Each	Each	1	\$55.00	\$55.00
BL503	Splice and test OTDR and Power Meter 0-6 Fibers price is per fiber Each	Each	1	\$50.00	\$50.00
BL504	Splice and test OTDR and Power Meter 0-12 Fibers price is per fiber Each	Each	1	\$45.00	\$45.00
BL505	Splice and test OTDR and Power Meter 0-24 Fibers price is per fiber Each	Each	1	\$40.00	\$40.00
BL506	Splice and test OTDR and Power Meter 0 -48 Fibers price is per fiber Each	Each	1	\$35.00	\$35.00
BL507	Splice and test OTDR and Power Meter 0-72 Fibers price is per fiber Each	Each	1	\$30.00	\$30.00
BL508	Clean and Terminate Patch Cord at Hub Locations Each Label and Record	Each	1	\$400.00	\$400.00
BL509	OTDR and Power Meter Fibers Between Hubs Each and Close out Package	Each	1	\$250.00	\$250.00
BL601	Pre-Engineering walkout and budget estimate	Each	1	\$750.00	\$750.00
BL602	Re-Mobilization of crew for work that cannot be completed on original dispatch	Each	1	\$1250.00	\$1250.00

**Terms:**

- **Net 30 days from date of invoice. 2% late fee per month for payments past 30 days.**
- **Price includes all applicable sales tax.**
- **Price quote is valid for 30 Days.**
- **Materials not included**

Again, thank you for the opportunity and we hope that this proposal meets with your approval. We at HP Communications take pride in our efforts to develop partnerships with our customers. We're not just satisfied with completing a job; we will help design and build the best system to suit our customers' needs. If you have any questions, please feel free to contact me at your convenience.

Best regards,

Chris Price  
HP Communications Inc.  
VP of Operations  
951-453-4545  
[Chris.price@hpcomminc.com](mailto:Chris.price@hpcomminc.com)