

Non-Binding Budgetary Estimate

Axon Enterprise, Inc.
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Q-558723-45399.934AS

Issued: 04/17/2024

Quote Expiration: 09/15/2024

Estimated Contract Start Date: 10/01/2024

Account Number: 100239

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Culver City Police Department - CA 4040 Duquesne Ave Culver City, CA 90232-2804 USA	Culver City Police Department - CA 4040 Duquesne Ave Culver City CA 90232-2804 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Allen Sliper Phone: Email: asliper@axon.com Fax:	Hoa Diep Phone: (310) 837-1221 Email: hoa.diep@culvercity.org Fax:

Quote Summary

Program Length	120 Months
TOTAL COST	\$4,040,048.00
ESTIMATED TOTAL W/ TAX	\$4,176,547.34

Discount Summary

Average Savings Per Year	\$120,221.41
TOTAL SAVINGS	\$1,202,214.10

Payment Summary

Date	Subtotal	Tax	Total
Sep 2024	\$809,004.80	\$27,333.48	\$836,338.28
Sep 2025	\$359,004.80	\$12,129.54	\$371,134.34
Sep 2026	\$359,004.80	\$12,129.54	\$371,134.34
Sep 2027	\$359,004.80	\$12,129.54	\$371,134.34
Sep 2028	\$359,004.80	\$12,129.54	\$371,134.34
Sep 2029	\$359,004.80	\$12,129.54	\$371,134.34
Sep 2030	\$359,004.80	\$12,129.54	\$371,134.34
Sep 2031	\$359,004.80	\$12,129.54	\$371,134.34
Sep 2032	\$359,004.80	\$12,129.54	\$371,134.34
Sep 2033	\$359,004.80	\$12,129.54	\$371,134.34
Total	\$4,040,048.00	\$136,499.34	\$4,176,547.34

Quote Unbundled Price:
Quote List Price:
Quote Subtotal:

\$5,242,262.10
\$4,312,238.10
\$4,040,048.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
100845	TRUE UP - TASER 10 CERTIFICATION	30	3		\$45.36	\$45.36	\$4,082.40	\$418.44	\$4,500.84
B00025	BUNDLE - UNLIMITED PREMIUM 10YR	70	120	\$406.06	\$324.16	\$306.30	\$2,572,920.00	\$6,297.81	\$2,629,217.81
M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	120	\$457.44	\$390.20	\$356.27	\$1,282,572.00	\$64,643.27	\$1,347,215.27
A la Carte Hardware									
H00001	AB4 Camera Bundle	70			\$849.00	\$849.00	\$59,430.00	\$6,091.57	\$65,521.57
H00002	AB4 Multi Bay Dock Bundle	13			\$1,638.90	\$1,638.90	\$21,305.70	\$2,183.83	\$23,489.53
H00001	AB4 Camera Bundle	30			\$849.00	\$849.00	\$25,470.00	\$2,610.67	\$28,080.67
A la Carte Services									
100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1			\$1,500.00	\$1,500.00	\$1,500.00	\$153.75	\$1,653.75
85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1			\$6,786.00	\$6,786.00	\$6,786.00	\$0.00	\$6,786.00
101267	AXON VR - PSO - FULL INSTALLATION	1			\$12,000.00	\$11,981.90	\$11,981.90	\$0.00	\$11,981.90
85147	AXON TASER - PSO - STARTER	1			\$14,000.00	\$14,000.00	\$14,000.00	\$0.00	\$14,000.00
85055	AXON BODY - PSO - FULL SERVICE	1			\$40,000.00	\$40,000.00	\$40,000.00	\$4,100.00	\$44,100.00
Total							\$4,040,048.00	\$136,499.34	\$4,176,547.34

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Firearms and Ammunition Excise Tax

SKU	Description	Taxable Amount	FAET Rate	FAET Amount
100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	\$51,543.90	0.1	\$5,154.39
100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	\$1,961.85	0.1	\$196.19
20018	AXON TASER - BATTERY PACK - TACTICAL	\$2,814.90	0.1	\$281.49
20018	AXON TASER - BATTERY PACK - TACTICAL	\$93.83	0.1	\$9.38
100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	\$4,094.40	0.1	\$409.44
100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	\$136.48	0.1	\$13.65
100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	\$21,107.40	0.11	\$2,321.82
100399	TASER 10 LIVE CARTRIDGE	\$11,262.00	0.11	\$1,238.82
100399	TASER 10 LIVE CARTRIDGE	\$1,689.30	0.11	\$185.82
100399	TASER 10 LIVE CARTRIDGE	\$1,689.30	0.11	\$185.82
100399	TASER 10 LIVE CARTRIDGE	\$1,689.30	0.11	\$185.82
Total				\$10,368.46

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	30	1	09/01/2024
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	2	1	09/01/2024
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	70	1	09/01/2024
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	1	1	09/01/2024
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	33	1	09/01/2024
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	77	1	09/01/2024
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	33	1	09/01/2024
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	77	1	09/01/2024
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - DOCK - EIGHT BAY	13	1	09/01/2024
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	13	1	09/01/2024
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	13	1	09/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100126	AXON VR - TACTICAL BAG	2	1	09/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100681	AXON SIGNAL - SIDEARM SENSOR ONLY	30	1	09/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100748	AXON VR - CONTROLLER - TASER 10	2	1	09/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100832	AXON VR - CONTROLLER - HANDGUN VR19H	2	1	09/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101122	AXON VR - HOLSTER - T10 SAFARILAND GREY - RH	1	1	09/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101123	AXON VR - HOLSTER - T10 SAFARILAND GREY - LH	1	1	09/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101294	AXON VR - TABLET	2	1	09/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101300	AXON VR - TABLET CASE	2	1	09/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	20378	AXON VR - HEADSET - HTC FOCUS 3	2	1	09/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	71044	AXON SIGNAL - BATTERY - CR2430 SINGLE PACK	60	1	09/01/2024
BUNDLE - UNLIMITED PREMIUM 10YR	100126	AXON VR - TACTICAL BAG	3	1	09/01/2024
BUNDLE - UNLIMITED PREMIUM 10YR	100681	AXON SIGNAL - SIDEARM SENSOR ONLY	70	1	09/01/2024
BUNDLE - UNLIMITED PREMIUM 10YR	100748	AXON VR - CONTROLLER - TASER 10	3	1	09/01/2024
BUNDLE - UNLIMITED PREMIUM 10YR	100832	AXON VR - CONTROLLER - HANDGUN VR19H	3	1	09/01/2024
BUNDLE - UNLIMITED PREMIUM 10YR	101122	AXON VR - HOLSTER - T10 SAFARILAND GREY - RH	3	1	09/01/2024
BUNDLE - UNLIMITED PREMIUM 10YR	101294	AXON VR - TABLET	3	1	09/01/2024

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Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - UNLIMITED PREMIUM 10YR	101300	AXON VR - TABLET CASE	3	1	09/01/2024
BUNDLE - UNLIMITED PREMIUM 10YR	101351	AXON RESPOND - FUSUSCORE - ELITE AI 2.0 44TB HDD STORAGE - T	1	1	09/01/2024
BUNDLE - UNLIMITED PREMIUM 10YR	101356	AXON RESPOND - FUSUSCORE - PRO 2.0 4TB HDD STORAGE - T	4	1	09/01/2024
BUNDLE - UNLIMITED PREMIUM 10YR	20378	AXON VR - HEADSET - HTC FOCUS 3	3	1	09/01/2024
BUNDLE - UNLIMITED PREMIUM 10YR	71044	AXON SIGNAL - BATTERY - CR2430 SINGLE PACK	140	1	09/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	30	2	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100390	AXON TASER 10 - HANDLE - YELLOW CLASS 3R	30	2	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	30	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100393	AXON TASER 10 - MAGAZINE - LIVE DUTY BLACK	30	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100394	AXON TASER 10 - MAGAZINE - HALT TRAINING BLUE	4	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100395	AXON TASER 10 - MAGAZINE - LIVE TRAINING PURPLE	3	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100396	AXON TASER 10 - MAGAZINE - INERT RED	30	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100399	TASER 10 LIVE CARTRIDGE	600	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	180	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100401	AXON TASER 10 - CARTRIDGE - INERT	300	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100611	AXON TASER 10 - SAFARILAND HOLSTER - RH	30	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100623	AXON TASER - TRAINING - ENHANCED HALT SUIT V2	1	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	20018	AXON TASER - BATTERY PACK - TACTICAL	30	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	20018	AXON TASER - BATTERY PACK - TACTICAL	6	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	20048	AXON TASER - BATTERY PACK - TACTICAL	1	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	12/01/2024
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 7.5 IN	1	1	12/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100399	TASER 10 LIVE CARTRIDGE	90	1	12/01/2025
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	240	1	12/01/2026
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100399	TASER 10 LIVE CARTRIDGE	90	1	12/01/2026
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	240	1	12/01/2026
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100210	AXON VR - TAP REFRESH 1 - TABLET	2	1	03/01/2027
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101009	AXON VR - TAP REFRESH 1 - SIDEARM CONTROLLER	2	1	03/01/2027
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	2	1	03/01/2027
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	20373	AXON VR - TAP REFRESH 1 - HEADSET	2	1	03/01/2027
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73309	AXON BODY - TAP REFRESH 1 - CAMERA	31	1	03/01/2027
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	4	1	03/01/2027
BUNDLE - UNLIMITED PREMIUM 10YR	100210	AXON VR - TAP REFRESH 1 - TABLET	3	1	03/01/2027
BUNDLE - UNLIMITED PREMIUM 10YR	101009	AXON VR - TAP REFRESH 1 - SIDEARM CONTROLLER	3	1	03/01/2027
BUNDLE - UNLIMITED PREMIUM 10YR	101012	AXON VR - TAP REFRESH 1 - CONTROLLER	3	1	03/01/2027
BUNDLE - UNLIMITED PREMIUM 10YR	20373	AXON VR - TAP REFRESH 1 - HEADSET	3	1	03/01/2027
BUNDLE - UNLIMITED PREMIUM 10YR	73309	AXON BODY - TAP REFRESH 1 - CAMERA	72	1	03/01/2027
BUNDLE - UNLIMITED PREMIUM 10YR	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	9	1	03/01/2027
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100399	TASER 10 LIVE CARTRIDGE	90	1	12/01/2027
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	240	1	12/01/2027
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100399	TASER 10 LIVE CARTRIDGE	90	1	12/01/2028
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100400	AXON TASER 10 - CARTRIDGE - HALT	240	1	12/01/2028
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100211	AXON VR - TAP REFRESH 2 - TABLET	2	1	09/01/2029
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101010	AXON VR - TAP REFRESH 2 - SIDEARM CONTROLLER	2	1	09/01/2029
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101013	AXON VR - TAP REFRESH 2 - CONTROLLER	2	1	09/01/2029
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	20374	AXON VR - TAP REFRESH 2 - HEADSET	2	1	09/01/2029
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73310	AXON BODY - TAP REFRESH 2 - CAMERA	31	1	09/01/2029
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	4	1	09/01/2029
BUNDLE - UNLIMITED PREMIUM 10YR	100211	AXON VR - TAP REFRESH 2 - TABLET	3	1	09/01/2029
BUNDLE - UNLIMITED PREMIUM 10YR	101010	AXON VR - TAP REFRESH 2 - SIDEARM CONTROLLER	3	1	09/01/2029
BUNDLE - UNLIMITED PREMIUM 10YR	101013	AXON VR - TAP REFRESH 2 - CONTROLLER	3	1	09/01/2029

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Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - UNLIMITED PREMIUM 10YR	20374	AXON VR - TAP REFRESH 2 - HEADSET	3	1	09/01/2029
BUNDLE - UNLIMITED PREMIUM 10YR	73310	AXON BODY - TAP REFRESH 2 - CAMERA	72	1	09/01/2029
BUNDLE - UNLIMITED PREMIUM 10YR	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	9	1	09/01/2029
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	20242	AXON TASER - CERTIFICATION PROGRAM YEAR 6-10 HARDWARE	30	1	06/01/2030
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100212	AXON VR - TAP REFRESH 3 - TABLET	2	1	03/01/2032
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101011	AXON VR - TAP REFRESH 3 - SIDEARM CONTROLLER	2	1	03/01/2032
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101014	AXON VR - TAP REFRESH 3 - CONTROLLER	2	1	03/01/2032
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	20375	AXON VR - TAP REFRESH 3 - HEADSET	2	1	03/01/2032
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73345	AXON BODY - TAP REFRESH 3 - CAMERA	31	1	03/01/2032
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73347	AXON BODY - TAP REFRESH 3 - DOCK MULTI BAY	4	1	03/01/2032
BUNDLE - UNLIMITED PREMIUM 10YR	100212	AXON VR - TAP REFRESH 3 - TABLET	3	1	03/01/2032
BUNDLE - UNLIMITED PREMIUM 10YR	101011	AXON VR - TAP REFRESH 3 - SIDEARM CONTROLLER	3	1	03/01/2032
BUNDLE - UNLIMITED PREMIUM 10YR	101014	AXON VR - TAP REFRESH 3 - CONTROLLER	3	1	03/01/2032
BUNDLE - UNLIMITED PREMIUM 10YR	20375	AXON VR - TAP REFRESH 3 - HEADSET	3	1	03/01/2032
BUNDLE - UNLIMITED PREMIUM 10YR	73345	AXON BODY - TAP REFRESH 3 - CAMERA	72	1	03/01/2032
BUNDLE - UNLIMITED PREMIUM 10YR	73347	AXON BODY - TAP REFRESH 3 - DOCK MULTI BAY	9	1	03/01/2032
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73346	AXON BODY - TAP REFRESH 4 - CAMERA	31	1	09/01/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73348	AXON BODY - TAP REFRESH 4 - DOCK MULTI BAY	4	1	09/01/2034
BUNDLE - UNLIMITED PREMIUM 10YR	73346	AXON BODY - TAP REFRESH 4 - CAMERA	72	1	09/01/2034
BUNDLE - UNLIMITED PREMIUM 10YR	73348	AXON BODY - TAP REFRESH 4 - DOCK MULTI BAY	9	1	09/01/2034

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	30	10/01/2024	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100590	AXON MY90 - LICENSE	30	10/01/2024	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	30	10/01/2024	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	30	10/01/2024	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73618	AXON COMMUNITY REQUEST - LICENSE - PLUS	30	10/01/2024	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73638	AXON STANDARDS - LICENSE	30	10/01/2024	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73680	AXON RESPOND PLUS - LICENSE	30	10/01/2024	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	30	10/01/2024	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	30	10/01/2024	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73739	AXON PERFORMANCE - LICENSE	30	10/01/2024	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	73746	AXON EVIDENCE - ECOM LICENSE - PRO	30	10/01/2024	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	30	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	30	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	100590	AXON MY90 - LICENSE	70	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	101357	AXON RESPOND - FUSUSONE - BASIC LEVEL SAAS -IT	1	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	20370	AXON VR - FULL ACCESS - TASER ADD-ON USER	70	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	70	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	73618	AXON COMMUNITY REQUEST - LICENSE - PLUS	70	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	73638	AXON STANDARDS - LICENSE	70	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	73680	AXON RESPOND PLUS - LICENSE	70	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	70	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	70	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	73739	AXON PERFORMANCE - LICENSE	70	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	73746	AXON EVIDENCE - ECOM LICENSE - PRO	70	10/01/2024	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	70	10/01/2024	09/30/2034

Non-Binding Budgetary Estimate

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101180	AXON TASER - DATA SCIENCE PROGRAM	30	01/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	20248	AXON TASER - EVIDENCE.COM LICENSE	30	01/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	20248	AXON TASER - EVIDENCE.COM LICENSE	1	01/01/2025	09/30/2034

Services

Bundle	Item	Description	QTY
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100105	AXON MY90 - PSO - SETUP	1
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100751	AXON TASER 10 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	30
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101184	AXON INVESTIGATE - TRAINING - OPERATOR AND EXAMINER	3
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101193	AXON TASER - ON DEMAND CERTIFICATION	1
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	30
BUNDLE - UNLIMITED PREMIUM 10YR	100105	AXON MY90 - PSO - SETUP	1
BUNDLE - UNLIMITED PREMIUM 10YR	101184	AXON INVESTIGATE - TRAINING - OPERATOR AND EXAMINER	5
BUNDLE - UNLIMITED PREMIUM 10YR	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	70
A la Carte	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1
A la Carte	101267	AXON VR - PSO - FULL INSTALLATION	1
A la Carte	85055	AXON BODY - PSO - FULL SERVICE	1
A la Carte	85147	AXON TASER - PSO - STARTER	1
A la Carte	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100197	AXON VR - EXT WARRANTY - HTC FOCUS 3 HEADSET	2	09/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100213	AXON VR - EXT WARRANTY - TABLET	2	09/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101007	AXON VR - EXT WARRANTY - CONTROLLER	2	09/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	101008	AXON VR - EXT WARRANTY - HANDGUN CONTROLLER	2	09/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	80464	AXON BODY - TAP WARRANTY - CAMERA	30	09/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	80464	AXON BODY - TAP WARRANTY - CAMERA	1	09/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	4	09/01/2025	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	100197	AXON VR - EXT WARRANTY - HTC FOCUS 3 HEADSET	3	09/01/2025	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	100213	AXON VR - EXT WARRANTY - TABLET	3	09/01/2025	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	101007	AXON VR - EXT WARRANTY - CONTROLLER	3	09/01/2025	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	101008	AXON VR - EXT WARRANTY - HANDGUN CONTROLLER	3	09/01/2025	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	80464	AXON BODY - TAP WARRANTY - CAMERA	70	09/01/2025	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	80464	AXON BODY - TAP WARRANTY - CAMERA	2	09/01/2025	09/30/2034
BUNDLE - UNLIMITED PREMIUM 10YR	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	9	09/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	30	12/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	100704	AXON TASER 10 - EXT WARRANTY - HANDLE	1	12/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	80374	AXON TASER 7 - EXT WARRANTY - BATTERY PACK	30	12/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	80374	AXON TASER 7 - EXT WARRANTY - BATTERY PACK	1	12/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	80374	AXON TASER 7 - EXT WARRANTY - BATTERY PACK	6	12/01/2025	09/30/2034
BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	80396	AXON TASER 7 - EXT WARRANTY - DOCK SIX BAY	1	12/01/2025	09/30/2034

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	4040 Duquesne Ave	Culver City	CA	90232-2804	USA
2	4040 Duquesne Ave	Culver City	CA	90232-2804	USA

Payment Details

Sep 2024					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Annual Payment 1	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1	\$300.37	\$30.79
Annual Payment 1	100845	TRUE UP - TASER 10 CERTIFICATION	30	\$817.49	\$83.79
Annual Payment 1	101267	AXON VR - PSO - FULL INSTALLATION	1	\$2,399.33	\$0.00
Annual Payment 1	85055	AXON BODY - PSO - FULL SERVICE	1	\$8,009.85	\$821.01
Annual Payment 1	85147	AXON TASER - PSO - STARTER	1	\$2,803.45	\$0.00
Annual Payment 1	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$1,358.87	\$0.00
Annual Payment 1	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	70	\$515,217.78	\$11,273.42
Annual Payment 1	H00001	AB4 Camera Bundle	70	\$1,219.81	\$12,120.45
Annual Payment 1	H00001	AB4 Camera Bundle	30	\$5,100.27	\$522.78
Annual Payment 1	H00002	AB4 Multi Bay Dock Bundle	13	\$4,266.39	\$437.30
Annual Payment 1	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	\$256,830.36	\$12,944.58
Total				\$809,004.80	\$27,333.48

Oct 2024					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Invoice Upon Fulfillment	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	\$0.00	\$0.00
Total				\$0.00	\$0.00

Sep 2025					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Annual Payment 2	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1	\$133.29	\$13.66
Annual Payment 2	100845	TRUE UP - TASER 10 CERTIFICATION	30	\$362.77	\$37.18
Annual Payment 2	101267	AXON VR - PSO - FULL INSTALLATION	1	\$1,064.73	\$0.00
Annual Payment 2	85055	AXON BODY - PSO - FULL SERVICE	1	\$3,554.46	\$364.33
Annual Payment 2	85147	AXON TASER - PSO - STARTER	1	\$1,244.06	\$0.00
Annual Payment 2	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$603.01	\$0.00
Annual Payment 2	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	70	\$228,633.61	\$5,002.72
Annual Payment 2	H00001	AB4 Camera Bundle	70	\$5,281.04	\$541.31
Annual Payment 2	H00001	AB4 Camera Bundle	30	\$2,263.30	\$231.99
Annual Payment 2	H00002	AB4 Multi Bay Dock Bundle	13	\$1,893.25	\$194.06
Annual Payment 2	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	\$113,971.28	\$5,744.29
Total				\$359,004.80	\$12,129.54

Sep 2026					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Annual Payment 3	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1	\$133.29	\$13.66
Total				\$133.29	\$146.95

Non-Binding Budgetary Estimate

Sep 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 3	100845	TRUE UP - TASER 10 CERTIFICATION	30	\$362.77	\$37.18	\$399.95
Annual Payment 3	101267	AXON VR - PSO - FULL INSTALLATION	1	\$1,064.73	\$0.00	\$1,064.73
Annual Payment 3	85055	AXON BODY - PSO - FULL SERVICE	1	\$3,554.46	\$364.33	\$3,918.79
Annual Payment 3	85147	AXON TASER - PSO - STARTER	1	\$1,244.06	\$0.00	\$1,244.06
Annual Payment 3	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$603.01	\$0.00	\$603.01
Annual Payment 3	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	70	\$228,633.61	\$5,002.72	\$233,636.33
Annual Payment 3	H00001	AB4 Camera Bundle	70	\$5,281.04	\$541.31	\$5,822.35
Annual Payment 3	H00001	AB4 Camera Bundle	30	\$2,263.30	\$231.99	\$2,495.29
Annual Payment 3	H00002	AB4 Multi Bay Dock Bundle	13	\$1,893.25	\$194.06	\$2,087.31
Annual Payment 3	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	\$113,971.28	\$5,744.29	\$119,715.57
Total				\$359,004.80	\$12,129.54	\$371,134.34

Sep 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 4	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1	\$133.29	\$13.66	\$146.95
Annual Payment 4	100845	TRUE UP - TASER 10 CERTIFICATION	30	\$362.77	\$37.18	\$399.95
Annual Payment 4	101267	AXON VR - PSO - FULL INSTALLATION	1	\$1,064.73	\$0.00	\$1,064.73
Annual Payment 4	85055	AXON BODY - PSO - FULL SERVICE	1	\$3,554.46	\$364.33	\$3,918.79
Annual Payment 4	85147	AXON TASER - PSO - STARTER	1	\$1,244.06	\$0.00	\$1,244.06
Annual Payment 4	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$603.01	\$0.00	\$603.01
Annual Payment 4	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	70	\$228,633.61	\$5,002.72	\$233,636.33
Annual Payment 4	H00001	AB4 Camera Bundle	70	\$5,281.04	\$541.31	\$5,822.35
Annual Payment 4	H00001	AB4 Camera Bundle	30	\$2,263.30	\$231.99	\$2,495.29
Annual Payment 4	H00002	AB4 Multi Bay Dock Bundle	13	\$1,893.25	\$194.06	\$2,087.31
Annual Payment 4	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	\$113,971.28	\$5,744.29	\$119,715.57
Total				\$359,004.80	\$12,129.54	\$371,134.34

Sep 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 5	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1	\$133.29	\$13.66	\$146.95
Annual Payment 5	100845	TRUE UP - TASER 10 CERTIFICATION	30	\$362.77	\$37.18	\$399.95
Annual Payment 5	101267	AXON VR - PSO - FULL INSTALLATION	1	\$1,064.73	\$0.00	\$1,064.73
Annual Payment 5	85055	AXON BODY - PSO - FULL SERVICE	1	\$3,554.46	\$364.33	\$3,918.79
Annual Payment 5	85147	AXON TASER - PSO - STARTER	1	\$1,244.06	\$0.00	\$1,244.06
Annual Payment 5	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$603.01	\$0.00	\$603.01
Annual Payment 5	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	70	\$228,633.61	\$5,002.72	\$233,636.33
Annual Payment 5	H00001	AB4 Camera Bundle	70	\$5,281.04	\$541.31	\$5,822.35
Annual Payment 5	H00001	AB4 Camera Bundle	30	\$2,263.30	\$231.99	\$2,495.29
Annual Payment 5	H00002	AB4 Multi Bay Dock Bundle	13	\$1,893.25	\$194.06	\$2,087.31
Annual Payment 5	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	\$113,971.28	\$5,744.29	\$119,715.57
Total				\$359,004.80	\$12,129.54	\$371,134.34

Sep 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 6	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1	\$133.29	\$13.66	\$146.95
Annual Payment 6	100845	TRUE UP - TASER 10 CERTIFICATION	30	\$362.77	\$37.18	\$399.95
Annual Payment 6	101267	AXON VR - PSO - FULL INSTALLATION	1	\$1,064.73	\$0.00	\$1,064.73
Annual Payment 6	85055	AXON BODY - PSO - FULL SERVICE	1	\$3,554.46	\$364.33	\$3,918.79
Annual Payment 6	85147	AXON TASER - PSO - STARTER	1	\$1,244.06	\$0.00	\$1,244.06
Annual Payment 6	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$603.01	\$0.00	\$603.01

Non-Binding Budgetary Estimate

Sep 2029					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Annual Payment 6	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	70	\$228,633.61	\$5,002.72
Annual Payment 6	H00001	AB4 Camera Bundle	70	\$5,281.04	\$541.31
Annual Payment 6	H00001	AB4 Camera Bundle	30	\$2,263.30	\$231.99
Annual Payment 6	H00002	AB4 Multi Bay Dock Bundle	13	\$1,893.25	\$194.06
Annual Payment 6	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	\$113,971.28	\$5,744.29
Total				\$359,004.80	\$12,129.54
					\$371,134.34

Sep 2030					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Annual Payment 7	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1	\$133.29	\$13.66
Annual Payment 7	100845	TRUE UP - TASER 10 CERTIFICATION	30	\$362.77	\$37.18
Annual Payment 7	101267	AXON VR - PSO - FULL INSTALLATION	1	\$1,064.73	\$0.00
Annual Payment 7	85055	AXON BODY - PSO - FULL SERVICE	1	\$3,554.46	\$364.33
Annual Payment 7	85147	AXON TASER - PSO - STARTER	1	\$1,244.06	\$0.00
Annual Payment 7	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$603.01	\$0.00
Annual Payment 7	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	70	\$228,633.61	\$5,002.72
Annual Payment 7	H00001	AB4 Camera Bundle	70	\$5,281.04	\$541.31
Annual Payment 7	H00001	AB4 Camera Bundle	30	\$2,263.30	\$231.99
Annual Payment 7	H00002	AB4 Multi Bay Dock Bundle	13	\$1,893.25	\$194.06
Annual Payment 7	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	\$113,971.28	\$5,744.29
Total				\$359,004.80	\$12,129.54
					\$371,134.34

Sep 2031					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Annual Payment 8	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1	\$133.29	\$13.66
Annual Payment 8	100845	TRUE UP - TASER 10 CERTIFICATION	30	\$362.77	\$37.18
Annual Payment 8	101267	AXON VR - PSO - FULL INSTALLATION	1	\$1,064.73	\$0.00
Annual Payment 8	85055	AXON BODY - PSO - FULL SERVICE	1	\$3,554.46	\$364.33
Annual Payment 8	85147	AXON TASER - PSO - STARTER	1	\$1,244.06	\$0.00
Annual Payment 8	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$603.01	\$0.00
Annual Payment 8	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	70	\$228,633.61	\$5,002.72
Annual Payment 8	H00001	AB4 Camera Bundle	70	\$5,281.04	\$541.31
Annual Payment 8	H00001	AB4 Camera Bundle	30	\$2,263.30	\$231.99
Annual Payment 8	H00002	AB4 Multi Bay Dock Bundle	13	\$1,893.25	\$194.06
Annual Payment 8	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	\$113,971.28	\$5,744.29
Total				\$359,004.80	\$12,129.54
					\$371,134.34

Sep 2032					
Invoice Plan	Item	Description	Qty	Subtotal	Tax Total
Annual Payment 9	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1	\$133.29	\$13.66
Annual Payment 9	100845	TRUE UP - TASER 10 CERTIFICATION	30	\$362.77	\$37.18
Annual Payment 9	101267	AXON VR - PSO - FULL INSTALLATION	1	\$1,064.73	\$0.00
Annual Payment 9	85055	AXON BODY - PSO - FULL SERVICE	1	\$3,554.46	\$364.33
Annual Payment 9	85147	AXON TASER - PSO - STARTER	1	\$1,244.06	\$0.00
Annual Payment 9	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$603.01	\$0.00
Annual Payment 9	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	70	\$228,633.61	\$5,002.72
Annual Payment 9	H00001	AB4 Camera Bundle	70	\$5,281.04	\$541.31
Annual Payment 9	H00001	AB4 Camera Bundle	30	\$2,263.30	\$231.99
Annual Payment 9	H00002	AB4 Multi Bay Dock Bundle	13	\$1,893.25	\$194.06
Annual Payment 9	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	\$113,971.28	\$5,744.29
					\$119,715.57

Non-Binding Budgetary Estimate

Sep 2032					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Total				\$359,004.80	\$12,129.54
Total					
\$371,134.34					
Sep 2033					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 10	100610	AXON SIGNAL - INSTALLATION SERVICE - VIRTUAL	1	\$133.29	\$13.68
Annual Payment 10	100845	TRUE UP - TASER 10 CERTIFICATION	30	\$362.77	\$37.21
Annual Payment 10	101267	AXON VR - PSO - FULL INSTALLATION	1	\$1,064.73	\$0.00
Annual Payment 10	85055	AXON BODY - PSO - FULL SERVICE	1	\$3,554.46	\$364.35
Annual Payment 10	85147	AXON TASER - PSO - STARTER	1	\$1,244.06	\$0.00
Annual Payment 10	85149	AXON TASER - 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$603.01	\$0.00
Annual Payment 10	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	70	\$228,633.61	\$5,002.63
Annual Payment 10	H00001	AB4 Camera Bundle	70	\$5,281.04	\$541.28
Annual Payment 10	H00001	AB4 Camera Bundle	30	\$2,263.30	\$231.97
Annual Payment 10	H00002	AB4 Multi Bay Dock Bundle	13	\$1,893.25	\$194.05
Annual Payment 10	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	30	\$113,971.28	\$5,744.37
Total				\$359,004.80	\$12,129.54
\$371,134.34					

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.



Non-Binding Budgetary Estimate

Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737



Q-558729-45502.718AS

Issued: 07/29/2024

Quote Expiration: 09/15/2024

Estimated Contract Start Date: 12/15/2024

Account Number: 100239

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Culver City Police Department - CA 4040 Duquesne Ave Culver City, CA 90232-2804 USA	Culver City Police Department - CA 4040 Duquesne Ave Culver City CA 90232-2804 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Allen Siper Phone: Email: asliper@axon.com Fax:	Hoa Diep Phone: (310) 837-1221 Email: hoa.diep@culvercity.org Fax:

Quote Summary

Program Length	120 Months
TOTAL COST	\$685,584.00
ESTIMATED TOTAL W/ TAX	\$719,582.00

Discount Summary

Average Savings Per Year	\$10,904.40
TOTAL SAVINGS	\$109,044.00

Payment Summary

Date	Subtotal	Tax	Total
Nov 2024	\$68,691.90	\$3,406.41	\$72,098.31
Nov 2025	\$68,691.90	\$3,406.41	\$72,098.31
Nov 2026	\$68,691.90	\$3,406.41	\$72,098.31
Nov 2027	\$68,691.90	\$3,406.41	\$72,098.31
Nov 2028	\$68,691.90	\$3,406.41	\$72,098.31
Nov 2029	\$68,424.90	\$3,393.20	\$71,818.10
Nov 2030	\$68,424.90	\$3,393.20	\$71,818.10
Nov 2031	\$68,424.90	\$3,393.20	\$71,818.10
Nov 2032	\$68,424.90	\$3,393.20	\$71,818.10
Nov 2033	\$68,424.90	\$3,393.15	\$71,818.05
Total	\$685,584.00	\$33,998.00	\$719,582.00

Non-Binding Budgetary Estimate

Quote Unbundled Price:
\$794,628.00

Quote List Price:
\$782,928.00

Quote Subtotal:
\$685,584.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	30	120	\$201.83	\$198.58	\$171.54	\$517,544.00	\$33,998.00	\$551,542.00
A la Carte Software									
80402	AXON RESPOND - LICENSE - FLEET 3	30	120		\$18.90	\$18.90	\$568,040.00	\$0.00	\$568,040.00
Total							\$685,584.00	\$33,998.00	\$719,582.00

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic + TAP 10 Year	100989	AXON FLEET - CRADLEPOINT R920-C7A+8YR NETCLOUD	30	1	11/15/2024
Fleet 3 Basic + TAP 10 Year	70112	AXON SIGNAL - SIGNAL UNIT	30	1	11/15/2024
Fleet 3 Basic + TAP 10 Year	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	30	1	11/15/2024
Fleet 3 Basic + TAP 10 Year	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	30	1	11/15/2024
Fleet 3 Basic + TAP 10 Year	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	1	1	11/15/2024
Fleet 3 Basic + TAP 10 Year	72049	AXON FLEET 3 - SIM INSERTION - TMO	30	1	11/15/2024
Fleet 3 Basic + TAP 10 Year	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	1	1	11/15/2029
Fleet 3 Basic + TAP 10 Year	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	30	1	11/15/2029
Fleet 3 Basic + TAP 10 Year	100092	AXON FLEET - TAP REFRESH 2 - 2 CAMERA KIT	30	1	11/15/2034
Fleet 3 Basic + TAP 10 Year	100092	AXON FLEET - TAP REFRESH 2 - 2 CAMERA KIT	1	1	11/15/2034

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP 10 Year	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	30	12/15/2024	12/14/2034
Fleet 3 Basic + TAP 10 Year	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	60	12/15/2024	12/14/2034
A la Carte	80402	AXON RESPOND - LICENSE - FLEET 3	30	12/15/2024	12/14/2034

Services

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP 10 Year	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	30
Fleet 3 Basic + TAP 10 Year	73392	AXON FLEET 3 - INSTALLATION - UPGRADE (PER VEHICLE)	30

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP 10 Year	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	30	11/15/2025	12/14/2034

Non-Binding Budgetary Estimate

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP 10 Year	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	30	11/15/2025	12/14/2034
Fleet 3 Basic + TAP 10 Year	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	11/15/2025	12/14/2034

Non-Binding Budgetary Estimate

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	4040 Duquesne Ave	Culver City	CA	90232-2804	USA

Payment Details

Nov 2024					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 1	80402	AXON RESPOND - LICENSE - FLEET 3	30	\$6,817.25	\$0.00
Annual Payment 1	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	30	\$61,874.65	\$3,406.41
Total				\$68,691.90	\$3,406.41
					\$72,098.31

Nov 2025					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 2	80402	AXON RESPOND - LICENSE - FLEET 3	30	\$6,817.25	\$0.00
Annual Payment 2	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	30	\$61,874.65	\$3,406.41
Total				\$68,691.90	\$3,406.41
					\$72,098.31

Nov 2026					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 3	80402	AXON RESPOND - LICENSE - FLEET 3	30	\$6,817.25	\$0.00
Annual Payment 3	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	30	\$61,874.65	\$3,406.41
Total				\$68,691.90	\$3,406.41
					\$72,098.31

Nov 2027					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 4	80402	AXON RESPOND - LICENSE - FLEET 3	30	\$6,817.25	\$0.00
Annual Payment 4	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	30	\$61,874.65	\$3,406.41
Total				\$68,691.90	\$3,406.41
					\$72,098.31

Nov 2028					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 5	80402	AXON RESPOND - LICENSE - FLEET 3	30	\$6,817.25	\$0.00
Annual Payment 5	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	30	\$61,874.65	\$3,406.41
Total				\$68,691.90	\$3,406.41
					\$72,098.31

Nov 2029					
Invoice Plan	Item	Description	Qty	Subtotal	Tax
Annual Payment 6	80402	AXON RESPOND - LICENSE - FLEET 3	30	\$6,790.75	\$0.00
Annual Payment 6	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	30	\$61,634.15	\$3,393.20
Total				\$68,424.90	\$3,393.20
					\$71,818.10

Non-Binding Budgetary Estimate

Nov 2030						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 7	80402	AXON RESPOND - LICENSE - FLEET 3	30	\$6,790.75	\$0.00	\$6,790.75
Annual Payment 7	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	30	\$61,634.15	\$3,393.20	\$65,027.35
Total				\$68,424.90	\$3,393.20	\$71,818.10

Nov 2031						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 8	80402	AXON RESPOND - LICENSE - FLEET 3	30	\$6,790.75	\$0.00	\$6,790.75
Annual Payment 8	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	30	\$61,634.15	\$3,393.20	\$65,027.35
Total				\$68,424.90	\$3,393.20	\$71,818.10

Nov 2032						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 9	80402	AXON RESPOND - LICENSE - FLEET 3	30	\$6,790.75	\$0.00	\$6,790.75
Annual Payment 9	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	30	\$61,634.15	\$3,393.20	\$65,027.35
Total				\$68,424.90	\$3,393.20	\$71,818.10

Nov 2033						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Annual Payment 10	80402	AXON RESPOND - LICENSE - FLEET 3	30	\$6,790.75	\$0.00	\$6,790.75
Annual Payment 10	Fleet3B+TAP10Yr	Fleet 3 Basic + TAP 10 Year	30	\$61,634.15	\$3,393.15	\$65,027.30
Total				\$68,424.90	\$3,393.15	\$71,818.05

Non-Binding Budgetary Estimate

This Rough Order of Magnitude estimate is being provided for budgetary and planning purposes only. It is non-binding and is not considered a contractable offer for sale of Axon goods or services.

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

