

MEETING DATE: 12/10/07

AGENDA ITEM: Approval of an Agreement to Provide Citywide Street Sweeping Services.

ATTACHMENTS

		<u>Pages</u>
1	Copy of Clean Street's bid	1-26
2	Copy of Venco Power Sweeping, Inc. bid.	27-34



Citywide Street Sweeping Services

Exclusively For

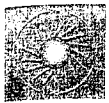
City of Culver City

November 27, 2007



1937 WEST 169TH STREET
GARDENA, CA 90247
(800) 225-7316

COPY



CleanStreet
Cleaning Your Environment

November 26, 2007

City of Culver City
9770 Culver Blvd.
Culver City, CA 90232

RE: CITYWIDE STREET SWEEPING SERVICES

Dear Ladies and Gentlemen,

As I am sure you are aware, our firm has provided the City of Culver City street sweeping for the past 15 years.

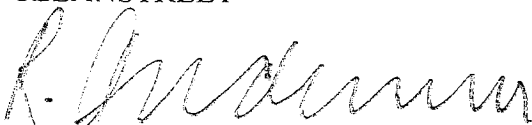
We are extremely proud of the quality and the dependability of our service. Over the past 15 years, we had very few complaints. We have responded quickly to remedy the few problems that there have been.

We believe that we enjoy some fundamental advantages over our competitors.

1. The streets of Culver City are posted for sweeping. Failure to sweep on time would be catastrophic. The schedule and the routes are also very complicated. We have sweeper operators that know the routes and have proven there ability to sweep the City properly.
2. Our maintenance facility is closer to Culver City and this fact enables us to respond to problems quicker.
3. We operate a new or late model alternative fuel Tymco Air Sweepers.
4. We have a company policy that allows operators to take extra time to insure high quality street sweeping.
5. Street sweeping is a highly visible service. The quality of our work has been a great asset to the community.

We appreciate your business very much and hope we can continue to be of service to you.

Sincerely,
CLEANSTREET



Rick Anderson
Director of Business Development

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QUALIFICATIONS

CleanStreet's has its headquarters in Gardena, California. CleanStreet was formerly known as California Street Maintenance and South Bay Sweeping. Our name now better describes exactly what we do and allows us to move beyond California if we wish.

Company founder and CEO Jere Costello began sweeping shopping centers in 1961. In 1969 with the help of George Graziadio and Imperial Bank, Jere purchased his first revolutionary and dependable Tymco Air Sweeper.

By 1973, the company had become one of the largest shopping center sweeping companies in Southern California. That year the company began sweeping its first municipality, Rolling Hills Estates. We will always be grateful to City Manager Harry Peacock for giving us that opportunity.

In 1978 proposition 13 passed. All of sudden more cities became interested in saving money. Often potential municipal clients would say "of course we would like to contract for street sweeping services and save money, but how do we know you will do a good job? We have had some bad experiences with irresponsible and non-responsive contractors."

We would say, "We will make a simple promise to you and your City. We will sweep every street on time every day. We will instruct our operator to take as many passes as are necessary to clean every street thoroughly. If we ever do receive a complaint, we will re-sweep it immediately. No questions asked."

As word spread that we are a good dependable company, we slowly and steadily grew year after year. Our commitment to quality and customer satisfaction turned out to be an overwhelming success.

Today CleanStreet serves scores of municipalities and major private facilities with high quality cleaning and sweeping services. The key to our success is the fact that we kept that promise of quality to our clients.

CleanStreet takes pride in its high level of expertise that is brings to every job. We employ the best methods and the most effective equipment.

Our employees are well trained and enjoy good pay and healthcare benefits. Our employees take great pride in the quality of their work and in your complete satisfaction.

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Scope of Service

Scope of Work:

CleanStreet has been street sweeping for the City of Culver City since 1990. We not only understand the scope of work but also the resources necessary to accomplish this work in a manner that is satisfactory to the residents and merchants and ultimately the staff of the City of Culver City.

We believe that the scope of work is very clear, and appropriate and well organized.

We also believe that our years of experience working successfully with the City of Culver City gives us an additional advantage in our ability to properly perform our duties in the future.

CleanStreet has established a fine reputation for providing the highest quality street sweeping services in the industry. We feel our attitude toward quality is the key to our success. It is far easier on everyone involved for the sweepers to do a good job the first time, rather than receive a complaint and have to return and sweep the street again later.

Our operators are encouraged to take as many passes as are necessary to do a great job. They take great pride in the complete satisfaction of the residents. Consequently, they receive very few complaints.

The quality of our services is the basis of our establishing long term relationship with our clients. CleanStreet is proud of its reputation for providing the highest level of service in the industry.

Skilled Operators:

We will sweep your City utilizing operators that have been properly trained and that have years of experience sweeping municipalities.

Quality Equipment:

We will provide these skilled operators with new or late model equipment that is in excellent operating condition and appearance.

CleanStreet equips its trucks with Global Positioning Satellite (GPS) system. All of the real-time data is monitored by CleanStreet's dispatchers. This permits CleanStreet to monitor the driver's speed, time and location.

All equipment used will be in compliance with SCAQMD Rules 1186 and 1186.1 and all other applicable laws and rules.

Scope of Service

Standards of Quality:

We will make it clear to our operators that we will expect completely clean streets, regardless of the number of passes the sweeper must take to accomplish this.

We will expect our employees to take pride in their equipment, their work, and the community.

Supervision:

Rick Anderson currently oversees the street sweepers for your City to insure operations run smoothly.

Complaints:

We will handle any and all complaints on the day they are received. We believe that responsiveness is key to establishing public confidence in our ability and integrity.

We also believe that the operator is more highly motivated to do a good job the first time if he knows he may have to come back again if he doesn't. Our operators take great pride in not receiving complaints and doing a great job the first time.

Our operators will check in with the designated city person on a daily basis to see if there are any complaints. If there are complaints, we will go out and re-sweep them immediately. We will always respond in less than 6 hours.

Our attitude toward quality and this level of service makes the whole sweeping program run smoothly.

Communications:

We have cellular phone contact with our operators at all times.

Emergencies:

We will provide the City with a 24-hour hotline number to handle all emergencies.

Back Up Equipment:

We will always have back-up equipment available to us at all times.

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Scope of Service

Toll Free line:

We will provide a toll free number to your City to receive field staff reports, complaints, emergencies or request for extra work.

Monthly Meeting:

At least one time per month and more often if necessary, there will be a meeting between representatives of CleanStreet and your City to assess performance and to seek ways to improve service.

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REFERENCES

CITY OF HERMOSA BEACH
1315 Valley Drive
Hermosa Beach, CA 90254

Rick Morgan
(310) 318-0259

1994 to
current

CITY OF HAWTHORNE
4455 W. 126th Street
Hawthorne, CA 90250

Rick Carver
(310) 970-7955

1991 to
current

CITY OF MANHATTAN BEACH
1400 Highland Avenue
Manhattan Beach, CA 90266

Juan Price
(310) 545-5621

1995 to
current

CITY OF LAWDALE
4722 Manhattan Beach Blvd.
Lawndale, CA 90260

Marlene Miyoshi
(310) 973-3265

2005 to
current

CITY OF WEST HOLLYWOOD
8300 Santa Monica Blvd.
W. Hollywood, CA 90069-6216

Brian Jackson
(323) 851-7269

2002 to
current

REFERENCES

CITY OF LA CANADA FLINTRIDGE 1327 Foothill Blvd. La Canada, CA 91011	Gonzalo Venegas (818) 790-8882	1985 to Current
CITY OF ROSEMEAD 8838 E. Valley Blvd. Rosemead, CA 91770	Ken Rukavina (626) 569-2151	1990 to current
CITY OF CULVER CITY 9505 West Jefferson Blvd. Culver City, CA 90232	Charles Herbertson (310) 253-6400	1990 to current
CITY OF HAWTHORNE 4455 W. 126 th Street Hawthorne, CA 90250	Rick Carver (310) 970-7955	1991 to current
RIVERSIDE COUNTY c/o Burrtec Waste Industries 1850 Agua Mansa Road Riverside, CA 92509	Mike Rhodes - Burrtec (909) 275-6899	2002 to current
CITY OF CHINO HILLS 2001 Grand Avenue Chino Hills, CA 91709	Sean O'Connor (909) 364-2855	2001 to current
CITY OF MONROVIA 415 So. Ivy Avenue Monrovia, CA 91016	David Fike (626) 932-5534	1994 to current
CITY OF HERMOSA BEACH 1315 Valley Drive Hermosa Beach, CA 90254	Rick Morgan (310) 318-0259	1994 to current
CITY OF KERMAN 850 S. Madera Avenue Kerman, CA 93630-1799	Ron Manfredi (209) 846-9384	1995 to current
CITY OF PARAMOUNT 16400 Colorado Avenue Paramount, CA 90723-5050	Chris Cash (562) 220-2106	1995 to current

REFERENCES

CITY OF MANHATTAN BEACH 1400 Highland Avenue Manhattan Beach, CA 90266	Juan Price (310) 545-5621	1995 to current
OLD PASADENA MANAGEMENT DISTRICT 33 East Union Street Pasadena, CA 91103	Steve Mulhiem (626) 356-9725	1996 to current
CITY OF DANA POINT 33282 Golden Lantern Dana Point, CA 92629	Brad Fowler (949) 337-0512	1996 to current
CITY OF SANGER 1700 Seventh Street Sanger, CA 93657-2898	Eddie Villagomez (209) 875-6513	1996 to current
CITY OF MORRO BAY 695 Harbor Street Morro Bay, CA 93442	Frank Cunningham (805) 772-6261	1996 to current
COUNTY OF ORANGE 320 N. Flower Street, Suite: 400 Santa Ana, CA 92703	Holly Felipe (714) 834-4154	1995 to current
CITY OF CAMARILLO 601 Carmen Drive Camarillo, CA 93011	Ami Dahl (805) 388-5338	1997 to current
CITY OF LOMA LINDA 25541 Barton Road Loma Linda, CA 92354	Jarb Thaipejr (909) 799-4410	1997 to current
CITY OF WOODLAKE 350 North Valencia Woodlake, CA 93286	Ruben De Leon (559) 564-8055	1998 to current
CITY OF HURON Box 339 Huron, CA 93234	Leo Placentia (559) 945-2241	1998 to current
CITY OF DUARTE 1600 Huntington Drive Duarte, CA 91010	Troy Wittenbrock (626) 357-7931	1998 to current
HOLLYWOOD ENTERTAINMENT DIST. 7083 Hollywood Blvd., Ste. 304 Hollywood, CA 90028	Kerry Morrison (323) 463-6767	1999 to current
CITY OF WOODSIDE 2955 Woodside Road Woodside, CA 94062	Kent Dewell (650) 851-6790	1999 to current

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REFERENCES

CITY OF PISMO BEACH 760 Mattie Road Pismo Beach, CA 93449	John Garrett (805) 773-7058	1999 to current
CITY OF IMPERIAL BEACH 825 Imperial Beach Blvd. Imperial Beach, CA 91932	Steve South w/ Edco Disposal (619) 287-7555	2000 to current
TOWN OF PORTOLA VALLEY 765 Portola Road Portola Valley, CA 94028	Howard Young (650) 851-1700 x 14	2000 to current
CITY OF CLAYTON 6000 Heritage Trail Clayton, CA 94517-1250	Laura Hoffmeister (925) 673-7300	2000 to current
CITY OF SAN JUAN CAPISTRANO 32400 Paseo Adelanto San Juan Capistrano, CA 92675	Amy Amirani (949) 493-1171	2000 to current
COUNTY OF ORANGE 17505 Douglas Road Anaheim, CA 92806	Teri Marcoot (714) 567-6258	2001 to current
CITY OF ONTARIO 1425 S. Bon View Avenue Ontario, CA 91761-4406	Dale Adcock (909) 395-2624	2001 to current
CITY OF LA QUINTA 78-495 Calle Tampico La Quinta, CA 92253	James Lindsay (760) 777-7051	2002 to current
CITY OF WEST HOLLYWOOD 8300 Santa Monica Blvd. W. Hollywood, CA 90069-6216	Brian Jackson (323) 851-7269	2002 to current
CITY OF AGOURA HILLS 30001 Ladyface Court Agoura Hills, CA 91301	Brian Allen (818) 597-7327	2002 to current
PASADENA PLAYHOUSE DISTRICT 695 E. Colorado, Ste. 205 Pasadena, CA 91101	Erlinda Romo (626) 744-0340	2002 to current
CITY OF PALM SPRINGS 3200 E. Tahquitz Canyon Way Palm Springs, CA 92263-2743	Sherman Ferguson (760) 323-8169	2003 to current
CITY OF LA MESA 8130 Allison Avenue La Mesa, CA 91944-0937	David Hessburg (619) 463-661	2003 to current

REFERENCES

SAN BERNARDINO COUNTY 825 East Third Street Room 120 San Bernardino, CA 92415-0835	Nick Longo (909) 387-4235	2003 to current
COACHELLA VALLEY ASSOC. OF GOVERNMENTS 73-710 Fred Waring Dr., Ste. 200 Palm Desert, CA 92260	Aurora Kerr 760-346-1127	2004 to current
CITY OF INDIAN WELLS 44-950 Eldorado Drive Indian Wells, CA 92210-7497	Tim Wassil 760-346-2489	2004 to current
CITY OF PALM DESERT 73-510 Fred Waring Drive Palm Desert, CA 92260-2578	Carlos Hernandez 760-346-0611	2004 to current
CITY OF CATHEDRAL CITY 68-700 Avenida Lalo Guerrero Cathedral City, CA 92234	Bill Bayne 760-770-0340	2004 to current
CITY OF RANCHO MIRAGE 69-825 Highway 111 Rancho Mirage, CA 92270	David Martin 760-770-3224	2004 to current
CITY OF CALABASAS 26135 Mureau Road Calabasas, CA 91302	Charles Mink 818-878-4242	2004 to current
CITY OF WESTLAKE VILLAGE 31200 Oakcrest Drive Westlake Village, CA 91361	John Knipe 818-706-1613	2004 to current
CITY OF SIGNAL HILL 2175 Cherry Avenue Signal Hill, CA 90755-3799	Joshua Rosenbaum (562) 989-7300	2004 to current
CITY OF PLEASANTON PO Box 520 123 Main Street Pleasanton, CA 94566	Michael Dinatale (925) 931-5550	2005 to current
DOWNTOWN SAN DIEGO PARTNERSHIP 1111 Sixth Avenue Suite 101 San Diego, CA 92101-5230	Stewart Payne (619) 234-8900	2005 to current
CITY OF LOS ALTOS One North San Antonio Road Los Altos, CA 94022-3087	Brian J. McCarthy (650) 947-2879	2005 to current

REFERENCES

CITY OF LAWDALE 4722 Manhattan Beach Blvd. Lawndale, CA 90260	Marlene Miyoshi (310) 973-3265	2005 to current
CITY OF FOUNTAIN VALLEY 17300 Mt. Herrmann Street Fountain Valley, CA 92708	Robert Kellison (714) 593-4602	2005 to current
CITY OF SANTA CLARITA 23920 Valencia Boulevard Suite: 300 Santa Clarita, CA 91355	Scott Hamilton (661) 259-2489	2005 to current
COUNTY OF KERN 1115 Truxtun Avenue Bakersfield, CA 93301	Carol Cox (661) 868-3034	2005 to current
CITY OF INDIO 83-101 Avenue 45 Indio, CA 92201	Ben Salazar (760) 347-1058	2006 to current
CITY OF MALIBU 23815 STUART RANCH ROAD MALIBU, CA 90265	Mike Kapanpour (310) 456-2489 Ext. 262	2006 to current
CITY OF GARDEN GROVE 11222 Acacia Parkway Room 2010 PO Box 3070 Garden Grove, CA 92842	Peggy Snyder (714) 741-5055	2006 to current
CITY OF POWAY PO Box 789 Poway, CA 92074	Kevin Haupt (858) 668-4722	2006 to current
CITY OF SOLANA BEACH 635 South Highway 101 Solana Beach, CA 92075	Lori Borowski (858) 720-2470	2006 to current
CITY OF COLTON 160 S. 10th Street Colton, CA 92324-3406	Maritza Tapia (909) 370-5146	2006 to current
CITY OF VISTA 600 Eucalyptus Avenue Vista, CA 92084-6240	Brian Ambrose (760) 726-1340 x1352	2006 to current
CITY OF HIGHLAND 27215 Base Line Highland, CA 92346	Mike Arreguin (909) 429-4200	2006 to current

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Claim History

CleanStreet nor any individual does not / did not have any legal judgments or claim settlements against it for the past five (5) years.

Price Sheet for ALTERNATIVE Fuel Sweepers

Base Bid Pricing:

	Curb Mile		Parking Lots		Special Events		Emergency Events	
	Per Mile	Annual Rate	Per Lot	Annual Rate	Per Curb Mile	Per Hour	Per Curb Mile	Per Hr
Bid Price - Year 1:	\$19.50	\$227,136.0	\$980.00	\$50,960.00	\$19.50	\$85.00	\$19.50	\$85.00
Bid Price - Year 2:	\$20.00	\$232,960.0	\$1,030.00	\$53,560.00	\$19.50	\$85.00	\$19.50	\$85.00
Bid Price - Year 3:	\$20.50	\$238,784.0	\$1,070.00	\$55,640.00	\$19.50	\$85.00	\$19.50	\$85.00

Renewal Options:

	Curb Mile		Parking Lots		Special Events		Emergency Events	
	Per Mile	Annual Rate	Per Lot	Annual Rate	Per Curb Mile	Per Hour	Per Curb Mile	Per Hr
Bid Price - Year 1:	\$21.00	\$244,608.0	\$1,100.00	\$57,200.00	\$20.00	\$90.00	\$20.00	\$90.00
Bid Price - Year 2:	\$21.50	\$250,432.0	\$1,130.00	\$58,760.00	\$20.00	\$90.00	\$20.00	\$90.00
Bid Price - Year 3:	\$22.00	\$256,256.0	\$1,160.00	\$60,320.00	\$20.00	\$90.00	\$20.00	\$90.00

Prices quoted include all labor, material, tax and applicable insurance. Bid Price must remain in effect for 90 days from bid opening date.

Salary and/or benefits paid to street sweeping personnel:

Hourly Rate: \$16.00

Benefits: 95% of personal health insurance

Discounts:

Discounts for payment of invoice with 30 days: 0 %

The City is unable to process payments in less than 10 days.

Federal Excise Tax:

The City is exempt from Federal Excise Tax.

It is agreed that if any option granted herein is exercised, the City shall notify the contractor during the life of the contract and at least thirty (30) days prior to the expiration of the contract.

By signature hereto: I acknowledge that the items to be furnished will comply fully with the attached specifications, except where specifically noted.



CITY OF CULVER CITY

9770 CULVER BOULEVARD P.O. BOX 507, CULVER CITY, CA. 90232-0507

BID #1374 CITYWIDE STREET SWEEPING SERVICE

ADDENDUM #1:

RESPONSE TO BIDDER'S QUESTIONS

November 2, 2007

To: Prospective Bidders

From: City of Culver City

Re: Bid # 1374 – Citywide Street Sweeping Services

Notice is hereby given that the City of Culver City is issuing this Addendum in response to a number of questions that arose during and subsequent to the mandatory pre-bid meeting held on October 31, 2007 at the Public Works Maintenance Building.

The original bid, together with these responses and modifications, constitutes the entire understanding between prospective bidders and the City of Culver City. The provisions of this Addendum should be incorporated into each proposal, as necessary.

Bidders must acknowledge receipt of this Addendum by signing below in ink and submitting this signed acknowledgement with bid documents.

Bidder: Rick Anderson, CleanStreet

Signature: *Rick Anderson*

Title: Corporate Secretary

RESPONSE ITEMS

1. Omit #9 under Contractor's Obligations (page 12). The City will not be requiring a performance bond.
2. Addresses for the parking lots are as follows:
 - **Transportation Facility-4343 Duquesne Ave**
(Maintenance lot only-approx. 55,000 sq. ft.)
 - **Veteran's Memorial Building- 4117 Overland Ave**
 - **Senior Center-4095 Overland Ave**
 - **Parking lot on Virginia Ave & Jordan Way**
 - **McManus Park-3459 McManus Ave**
 - **Culver City Park-9910 Jefferson Blvd**
 - **Cardiff Parking Structure-3846 Cardiff Ave**
(130,950 sq. ft.; 400 spaces; 8'-2" entry clearance & 7'-0" interior clearance)
 - **Watseka Parking Structure-3844 Watseka Ave**
(111,930 sq. ft.; 327 spaces; 8'-2" entry clearance & 6'-10" interior clearance)
 - **Ince Parking Structure-9099 Washington Blvd**
(284,581 sq. ft.; 801 spaces; 8'-2" entry clearance & 7'-0" interior clearance)
 - **Police Headquarters-4040 Duquesne Ave**
 - **City Hall Parking Structure-9770 Culver Blvd**
(197,723 sq. ft.; 216 spaces-P1 level only; 8'-2" entry clearance & 7'-0" interior clearance)
 - **Transfer Station-9255 W. Jefferson Blvd**
 - **Canfield Parking Lot-Canfield Ave & Culver Blvd**
 - **Linwood Howe School-4100 Irving Pl**
 - **La Ballona School-10915 Washington Blvd**
 - **El Rincon School-11177 Overland Ave**
 - **Culver City Middle School-4601 Elenda St**
 - **Culver City High School-4401 Elenda St**

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3. The RFP indicates that no portion of the scope of work described in Bid # 1374 shall be sublet without authorization from the Environmental Programs & Operations Manager. If any portion needs to be sublet, bidders shall clearly indicate this on their bids. The City's preference is to not sublet any portion of this RFP.
4. Bidders shall prepare two separate bid sheets: one with pricing based on alternative fuel vehicles and another with diesel powered vehicles.
5. Bidders shall provide pictures of sweeper models in addition to a description of the sweepers that will be used for this service.
6. Revised Bid Sheet – Please see the two attached revised bid sheets: one is for alternative powered vehicles, and the other is for diesel powered vehicles.

General Instructions

SECTION I

Each bid shall include the following components:

SECTION I	GENERAL INSTRUCTIONS / BID FORM
SECTION II	TECHNICAL SPECIFICATIONS
SECTION III	NON-COLLUSION AFFIDAVIT

The attached City forms shall be submitted as part of the bid. Each vendor may submit additional data in support of its bid. However, failure to include any one or more of the foregoing components will render the bid incomplete and the City reserves the right to reject such bids.

BID SUBMITTAL:

A complete submittal will consist of the **original** and **three (3) copies** of the bid documents. All submittals must be clearly marked with the RFP #1374, received, and time-stamped by the City Clerk at the address provided no later than **3:00 pm on Tuesday, November 27, 2007** addressed to:

**City Clerk
City of Culver City
9770 Culver Blvd.
Culver City, CA 90232**

Bids may be hand-delivered to the City Clerk prior to the schedule proposal opening time. Late bids will not be accepted.

For Further Information Contact:

- Eric Mirzaian, Project Manager at (310) 253-6410
- Margarita Lee, Purchasing Officer at (310) 253-6552

Extension of Contract to Other Public Agencies

Indicate below if the prices, terms and conditions of this bid may be extended to other public agencies for the stated time period after bid award by lead agency. All requirements of the specifications, purchase orders, invoices and payments with other agencies shall be handled directly by the additional agency(ies) and the Contractor. Culver City shall be notified immediately of any agency(ies) added to the Contract.

Yes: ☒ No: ☐ Expires: June 1, 2008

COMPLIANCE WITH LAW

Contractor and its agents and employees shall be bound by and comply with all federal, state and local laws, ordinance, rules and regulations, and any and all other governing bodies having legal jurisdiction with respect to the area where such work is performed.

BUSINESS LICENSE AND PERMITS

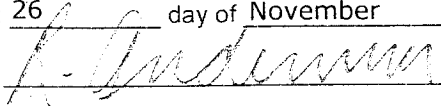
The selected vendor shall be required to obtain all applicable Culver City permits and business licenses. The Business License Division may be reached at (310) 310-5888. The cost of these items shall be included in the total bid price.

It is agreed that if any option granted herein is exercised, the City shall notify the contractor during the life of the contract and at least thirty (30) days prior to the expiration of the contract.

By signature hereto: I acknowledge that the items to be furnished will comply fully with the attached specifications, except where specifically noted.

I understand that the City shall evaluate proposals in accordance with its Municipal Code, and that the City reserves the right to reject any and all proposals and to waive minor irregularities.

Dated This: 26 day of November, Year 2007

Signature: 

Typewritten/printed Name: Rick Anderson

Title: Director of Business Development

Name of the Firm: CleanStreet

Business Address: 1937 W. 169th St.

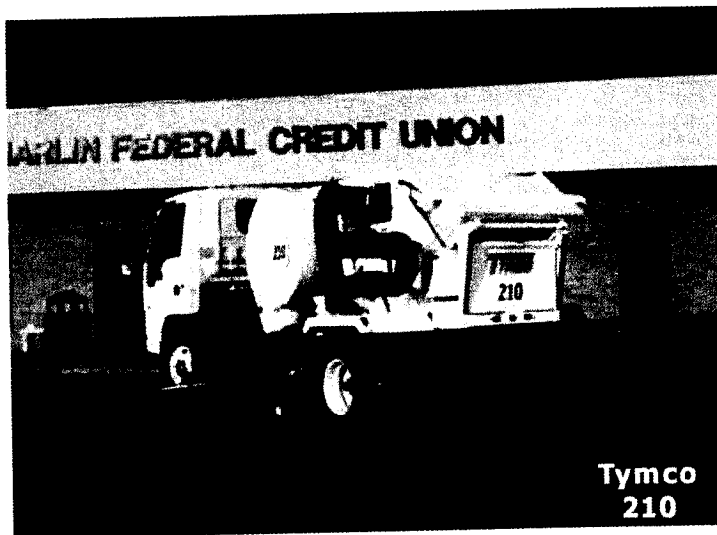
City, State, Zip Code: Gardena, CA 90247

Telephone Number: (310) 538-5888 Fax Number: (310) 538-8015

E-Mail Address: randerson@cleanstreet.com

Equipment

The equipment that will be used in Culver City is two (2) alternative fueled Tymco 600 late or new sweepers.



CleanStreet will also utilize one (1) gas powered Tymco 210 for parking lots and parking structures.

EQUIPMENT AND CREW

Equipment:

Our method of operation emphasizes the use of new, late model sweeping equipment. We own and operate over 60 street sweepers. Attached is a list of our equipment.

CleanStreet equips its trucks with Global Positioning Satellite (GPS) system. All of the real-time data is monitored by CleanStreet's dispatchers. This permits CleanStreet to monitor the driver's speed, time and location.

All equipment used in the performance of this contract will be compliant with SCAQMD Rules 1186 and 1186.1.

Repair and Maintenance Crew:

CleanStreet has seven full-time mechanics who are expert in the repair and maintenance of our equipment. Our mechanics are factory trained to help ensure high quality performance of our equipment. We also have mechanics available around-the-clock to help insure our ability to meet our commitments.

CleanStreet knows that one of the keys to customer satisfaction is dependable well maintained equipment. Consequently, we feel that the quality of our repairs and maintenance is crucial to our sweepers.

We have an additional four full-time employees who are mechanics' helpers. They change brooms, tires, and help keep our sweepers clean.

Operators:

We have over 100 qualified street sweeper operators. Many of our operators have been with CleanStreet in excess of ten years and several over 15 years.

Our operators are trained to value and care for their equipment. They are knowledgeable about proper adjustment of brooms and the most efficient and effective performance of their equipment.

Our operators understand the importance of punctuality and the importance of quality work. Our drivers take pride in our customer's satisfaction.

EQUIPMENT AND CREW

MOBIL SWEEPERS

<u>SR</u>	<u>LICENSE#</u>	<u>YEAR</u>	<u>VEHICLE ID</u>	<u>DESCRIPTION</u>
	2XZH065	1985	1544	Mobil 2TE4
	2XLY508	1991	9115	Mobil 2TE4
	V859979	1987	8112	Mobil 2TE4
	3ANV381	1985	9007	MOBIL 2TE4
	3AHW826	1987	7486	MOBIL 2TE4
	3AHW378	1987	9018	MOBIL 2TE4
	3AHW829	1990	9185	MOBIL 2TE4
	2RNE346	1990	9012	MOBIL 2TE3
	2RNE345	1990	9013	MOBIL 2TE3
	2RNE384	1990	9014	MOBIL 2TE3
	2RNE385	1990	9015	MOBIL 2TE3
	2SVH045	1990	9005	MOBIL 2TE3
	2SVH046	1990	9006	MOBIL 2TE3
	2V75191	1987	9096	MOBIL 2TE3
	3HWP452	1987	9094	MOBIL 2TE3
	3NGJ665	1987	9022	MOBIL 2TE3
	3NWZ958	1988	9141	MOBIL 2TE3
	3NWZ957	1988	9144	MOBIL 2TE3

EQUIPMENT AND CREW

3NWZ959	1987	9097	MOBIL 2TE3
088065	1988	9077	MOBIL 2TE3
3URZ957	1988	9019	MOBIL 2TE3
4AIF741	1989	9073	MOBIL 2TE3
4GIU369	1989	9040	MOBIL 2TE4
4LAZ364	1994	9069	MOBIL M9B
4BGK064	1998	9002	MOBIL M8A
4BGK065	1998	9001	MOBIL M8A
4CVD901	1992	9004	MOBIL M8A
4FMA872	1999	9005	MOBIL M8A
4FMA871	1999	9006	MOBIL M8A
4FOL190	1999	9007	MOBIL M8A
4FXC602	1999	9008	MOBIL M8A

EQUIPMENT AND CREW

TYMCO AIR SWEEPERS

<u>R</u>	<u>LICENSE#</u>	<u>YEAR</u>	<u>VEHICLE ID</u>	<u>DESCRIPTION</u>
	2RLJ077	1988	6618	TYMCO 600
	2UHC931	1990	7689	TYMCO 600
	2UHC972	1990	7879	TYMCO 600
	2BUB742	1991	5105	TYMCO 600
	4L99925	1991	5104	TYMCO 600
	3DQB535	1992	0423	TYMCO 600
	3GJM346	1993	8241	TYMCO 600
	2W01904	1987	9118	TYMCO 600
	2TW2774	1986	7215	TYMCO 600
	3EPC853	1993	4687	TYMCO 600
	3EPC852	1993	4689	TYMCO 600
	3GJL601	1993	4690	TYMCO 600
	3HWP449	1993	6670	TYMCO 600
	3JCC571	1989	8984	TYMCO 600
	3JCC572	1988	4227	TYMCO 600
	3KPK832	1995	7253	TYMCO 600
	3LLW233	1995	2500	TYMCO 600
	3MOY358	1995	6901	TYMCO 600

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CleanStreet

EQUIPMENT AND CREW

3NPK612	1986	8286	TYMCO 600
3NPK087	1995	3581	TYMCO 600
3NPK611	1995	3579	TYMCO 600
3RPC208	1996	1332	TYMCO 600
3RPC207	1996	3881	TYMCO 600
3SPC515	1997	4060	TYMCO 600
3TNZ650	1988	6612	TYMCO 600
3PLK947	1997	4248	TYMCO 600
3PLK946	1997	4301	TYMCO 600
3UYZ509	1997	4304	TYMCO 600
3WFG992	1996	1615	TYMCO 600
Pending	1988	6621	TYMCO 600
4GIU368	1986	0426	TYMCO 600
4RDY650	1988	0158	TYMCO 600
6P22218	1989	8979	TYMCO 600
5ABC212	2002	7386	TYMCO 600
3XGW360	1997	8730	TYMCO 600
4BGK067	1998	9933	TYMCO 600
4BGK066	1998	9934	TYMCO 600
4EHZ795	1999	4970	TYMCO 600
4EHZ796	1999	4971	TYMCO 600

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EQUIPMENT AND CREW

4GCL350	2000	4983	Tymco 600
4GCL349	1999	4981	TYMCO 600
4GBP844	1999	4984	TYMCO 600
4GBP843	1999	4985	TYMCO 600
4JNF402	2000	8927	TYMCO 600
4JNF404	2000	8939	TYMCO 600
4JNF403	2000	8932	TYMCO 600
4ZRL821	2000	5396	TYMCO 600
5AOV377	2000	1471	TYMCO 600
5BDX117	2003	4211	TYMCO 600
5BDX114	2003	4205	TYMCO 600
5BDX113	2003	8537	TYMCO 600
5BDX116	2003	8538	TYMCO 600
5BDX115	2003	8539	TYMCO 600
5BDX112	2003	9027	TYMCO 600

Culver City

RFP # 1374

Citywide Street Sweeping Services

Presented by:

Venco Power Sweeping, Inc.

Company Profile:

Venco Power Sweeping, Inc. was established in 1960 in Ventura California. The company was incorporated in 1977 and has been owned and operated by the Burr family since 1975.

Organized as a California Corporation (S Corp.).

Corporate headquarters are located at 2400 Eastman Avenue, Oxnard California, 93030, (805) 201-0040 (phone), 805-201-0041 (fax).

Corporate Officers: William Burr – Chairman & CEO
William Barrett – President
Pete Christl – CFO, Sec/Tres.

Qualifications:

Venco Power Sweeping, Inc. (VPSI), has been in the business of providing street and parking area sweeping since 1960, over 47 years. The current management has been in place for 32 years. VPSI provides citywide street sweeping for 14 Southern California cities and agencies totaling over 150,000 curb miles swept per annum. In addition, the company sweeps approximately 15,000 parking lots per annum. VPSI is well qualified to provide citywide street sweeping for the city of Culver City! The company fleet consists of Tymco model 600 and model 435 regenerative air street sweepers, Tymco model 210 and NiteHawk parking lot sweepers and Mobil and Elgin Broom Bear mechanical broom street sweepers, 38 pieces of rolling stock in all.

Work Plan and Equipment Utilization:

VPSI centrally controls all dispatch and planning functions from its corporate facility in Oxnard, CA. The existing Culver City residential alternate side parking program will be strictly adhered to as will the existing commercial routing. The critical nature of the regulated parking during street sweeping is recognized and VPSI currently sweeps many cities with similar programs. Supervision will be assigned to Mr. Enrique Melano, an 18 year company veteran whose depth and breadth of service includes all aspects of municipal street sweeping operations. The utilization of Tymco 600 and 435 model municipal street sweepers for the

residential and commercial streets will be complimented by a low profile Nite-Hawk parking lot sweeper for parking lots and parking garages. VPSI will assign only experienced operators and those operators will be consistently assigned to the task of sweeping the city of Culver City. This consistency allows for "ownership" at the operator level. Two back-up operators will be trained to provide support for vacation relief, holiday and leaf season assistance as necessary. Street sweeping equipment utilized for this contract will be housed in the Culver City area and minor maintenance will be conducted on site. Major equipment services and/or repairs are performed at our Oxnard facility. The Oxnard facility is equipped to handle all equipment requirements from oil changes to complete sweeper rebuilding.

References:

City of Oxnard
1060 Pacific Ave. Bldg. #2
Oxnard, CA 93030
Phil Gregoire 805-385-8058 ext. 7909

City of Ventura
336 Sanjon Road
Ventura, CA 93002
Chris Palmieri 805-652-4521

City of Lancaster
615 Wes Ave. H
Lancaster, CA 93534
Kent Glazier 661-723-6220

City of San Fernando
117 Macneil Street
San Fernando, CA 91340
Helen Collins 818-898-1242

City of Rialto
335 West Rialto Ave.
Rialto, CA 92376
Alfredo Cardenas 909-421-4992

Claim History:

Venco Power Sweeping, Inc. has had no legal judgments or claim settlements with any public or private entity in the past five years.

Price Sheet for DIESEL Fuel Sweepers

Base Bid Pricing:

	Curb Mile		Parking Lots		Special Events		Emergency Events	
	Annual Per Lot	Rate	Per Lot	Annual Rate	Per Curb Mile	Annual Rate	Per Curb Mile	Per Hr
Bid Price – Year 1:	\$15.52	\$177,549	\$750.00	\$39,000	\$15.52	\$79.50	\$19.25	\$89.00
Bid Price – Year 2:	\$15.98	\$182,811	\$775.00	\$40,300	\$15.98	\$82.00	\$19.83	\$92.00
Bid Price – Year 3:	\$16.47	\$188,417	\$800.00	\$41,600	\$16.47	\$84.50	\$20.42	\$95.00

Renewal Options:

	Curb Mile		Parking Lots		Special Events		Emergency Events	
	Per Mile	Annual Rate	Per Lot	Annual Rate	Per Curb Mile	Per Hour	Per Curb Mile	Per Hr
Bid Price – Year 1:	\$16.47	\$188,417	\$800.00	\$41,600	\$16.47	\$84.50	\$20.42	\$95.00
Bid Price – Year 2:	\$16.96	\$194,022	\$825.00	\$42,900	\$16.96	\$87.00	\$21.03	\$98.00
Bid Price – Year 3:	\$17.47	\$199,857	\$850.00	\$44,200	\$17.47	\$90.00	\$21.66	\$101.00

Prices quoted include all labor, material, tax and applicable insurance. Bid Price must remain in effect for 90 days from bid opening date.

Salary and/or benefits paid to street sweeping personnel:

Hourly Rate: \$ 18.00 (Includes burden)

Benefits: 1.69

Discounts:

Discounts for payment of invoice with 30 days: 0 %

The City is unable to process payments in less than 10 days.

Federal Excise Tax:

The City is exempt from Federal Excise Tax.

It is agreed that if any option granted herein is exercised, the City shall notify the contractor during the life of the contract and at least thirty (30) days prior to the expiration of the contract.

By signature hereto: I acknowledge that the items to be furnished will comply fully with the attached specifications, except where specifically noted.

Venco Power Sweeping, Inc.

By: William Barrett
William Barrett, President

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Price Sheet for ALTERNATIVE Fuel Sweepers

Base Bid Pricing:

	Curb Mile		Parking Lots		Special Events		Emergency Events	
	Annual Per Lot	Rate	Per Lot	Annual Rate	Per Curb Mile	Annual Rate	Per Curb Mile	Per Hr
Bid Price – Year 1:	\$21.56	\$246,646	\$750.00	\$39,000	\$21.56	\$111.00	\$24.80	\$128.00
Bid Price – Year 2:	\$22.21	\$254,082	\$775.00	\$40,300	\$22.21	\$114.00	\$25.54	\$132.00
Bid Price – Year 3:	\$22.88	\$261,747	\$800.00	\$41,600	\$22.88	\$117.00	\$26.31	\$136.00

Renewal Options:

	Curb Mile		Parking Lots		Special Events		Emergency Events	
	Per Mile	Annual Rate	Per Lot	Annual Rate	Per Curb Mile	Per Hour	Per Curb Mile	Per Hr
Bid Price – Year 1:	\$22.88	\$261,747	\$800.00	\$41,600	\$22.88	\$117.00	\$26.31	\$136.00
Bid Price – Year 2:	\$23.57	\$269,641	\$825.00	\$42,900	\$23.57	\$121.00	\$27.10	\$140.00
Bid Price – Year 3:	\$24.28	\$277,763	\$850.00	\$44,200	\$24.28	\$125.00	\$27.91	\$144.00

Prices quoted include all labor, material, tax and applicable insurance. Bid Price must remain in effect for 90 days from bid opening date.

Salary and/or benefits paid to street sweeping personnel:

Hourly Rate: \$ 18.00 (Includes burden)

Benefits: 1.69

Discounts:

Discounts for payment of invoice with 30 days: 0 %

The City is unable to process payments in less than 10 days.

Federal Excise Tax:

The City is exempt from Federal Excise Tax.

It is agreed that if any option granted herein is exercised, the City shall notify the contractor during the life of the contract and at least thirty (30) days prior to the expiration of the contract.

By signature hereto: I acknowledge that the items to be furnished will comply fully with the attached specifications, except where specifically noted.

Venco Power Sweeping, Inc.

By: *William Barrett*
William Barrett, President

It is agreed that if any option granted herein is exercised, the City shall notify the contractor during the life of the contract and at least thirty (30) days prior to the expiration of the contract.

By signature hereto: I acknowledge that the items to be furnished will comply fully with the attached specifications, except where specifically noted.

I understand that the City shall evaluate proposals in accordance with its Municipal Code, and that the City reserves the right to reject any and all proposals and to waive minor irregularities.

Dated This: 27 day of November, Year 2007

Signature: B. Barrett

Typewritten/printed Name: Bill Barrett

Title: PRESIDENT

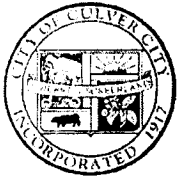
Name of the Firm: Venco Power Sweeping, Inc

Business Address: 2400 EASTMAN AVE

City, State, Zip Code: OXNARD, CA 93030

Telephone Number: 805 201 0040 Fax Number: 805 201 0041

E-Mail Address: bbarrett@vencosweep.com



CITY OF CULVER CITY

9770 CULVER BOULEVARD P.O. BOX 507, CULVER CITY, CA. 90232-0507

BID #1374 CITYWIDE STREET SWEEPING SERVICE

ADDENDUM #1: **RESPONSE TO BIDDER'S QUESTIONS**

November 2, 2007

To: Prospective Bidders

From: City of Culver City

Re: Bid # 1374 – Citywide Street Sweeping Services

Notice is hereby given that the City of Culver City is issuing this Addendum in response to a number of questions that arose during and subsequent to the mandatory pre-bid meeting held on October 31, 2007 at the Public Works Maintenance Building.

The original bid, together with these responses and modifications, constitutes the entire understanding between prospective bidders and the City of Culver City. The provisions of this Addendum should be incorporated into each proposal, as necessary.

Bidders must acknowledge receipt of this Addendum by signing below in ink and submitting this signed acknowledgement with bid documents.

Bidder:

Veneco Power-Sweeping, LLC

Signature:

B. Brant

Title:

PRESIDENT

SECTION III

Non-Collusion Affidavit To Be Executed By Each Awardee of a Bid

STATE OF CALIFORNIA

COUNTY OF

Ventura

Bill Barrett, being first duly
Sworn, deposes and says that he is:

President

(sole City of Culver City, partner, president, secretary, etc.)

of: Venco Power Sweeping, Inc

the party making the foregoing proposal; that such proposal is not made in the interest of or on behalf any undisclosed person, partnership, company, association, organization or corporation; that such proposer has not directly or indirectly colluded, conspired, connived or agreed with any proposer or anyone else to put in a sham proposal, or that anyone shall refrain from proposing; that said proposer has not in any manner, directly or indirectly, sought by agreement, communication or conference with anyone to fix the proposal price of said proposer or of any other proposer, or to secure an advantage against the public body awarding the contract or anyone interested in the proposed contract, that all statements contained in such proposal are true; and, further, that said proposer has not, directly or indirectly, submitted his proposal price or any breakdown thereof, or the contents thereof, or divulged information or data relative hereto, or paid and will not pay any fee in connection there with to any corporation, partnership, company, association, organization, proposal depository, or to any member or agent thereof, or to any other individual except to such person or persons as have a partnership or other financial interest with said proposer in his general business.

Signed:

B Barrett

Subscribed and sworn before me

This 27th Day of November 2007

(Notary Seal)

Allison Davis
Notary Public

