

MEETING DATE: 10/23/06

AGENDA ITEM: Award of an Agreement to General Environmental Management, Inc. for Removal, Transport and Disposal of Hazardous Materials from the Sanitation Division's Transfer Station.

ATTACHMENTS

Pages

1 Copy of GEM's proposal

1-42

COPY

General Environmental Management, Inc.

General Environmental Management, Inc.

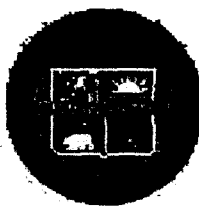
**General Environmental Management, Inc.
3191 Temple Ave., Suite 250
Pomona, CA 91768**

Phone (909) 444-9500
Toll-Free (800) 326-1011
Fax (909) 444-9900

CA Contractor License #836744

Proposal Prepared for

Culver City



Response to RFP:

Removal, Transport, and Disposal of Hazardous Waste Materials

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General Environmental Management, Inc.

INTEGRATED ENVIRONMENTAL SOLUTIONS

September 12, 2006

**Mr. Eric Mirzaian
Sr. Management Analyst
City of Culver City
Public Works Department
Maintenance Operations Division
9505 W. Jefferson Boulevard
Culver City, CA 90232**

Dear Mr. Eric Mirzaian,

Enclosed is General Environmental Management, Inc.'s (GEM) response to Culver City's RFP for "Removal, Transport and Disposal of Hazardous Waste Materials". GEM is a fully integrated solutions provider leveraging the best innovations, technology, facilities, logistics, personnel and information systems to bring our customers unsurpassed environmental services.

Per the RFP, pricing submitted entails two separate pricing sheets including pricing for the various waste disposal categories and container costs, plus an HHW labor, transportation and equipment pricing matrix for the annual HHW event. Please note: as the administration of an annual HHW event is apparently somewhat new to Culver City Public Works Dept., we have provided a schedule for a one-day collection event, based on a certain number of automobile participants. If you require extensive and detailed HHW event pricing, please contact Mr. Geoff Harris at (626) 945-3804 for more information.

Upon award of contract, GEM will provide you with pertinent information as stated in the RFP. We will also, upon your request, provide you with training certificates and other details on the technical team that is assigned to Culver City.

We hope that you find our proposal response favorable. We look forward to working with Culver City Public Works Dept. to build a professional relationship and to prove to you that we stand by our company's motto of being "Best of the Best." Please do not hesitate to call us if you have any questions regarding our submittal.

Respectfully,



Maryanne Hernandez
Executive Assistant

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COMPANY PROFILE

We are a fully integrated environmental services firm structured to provide field services, technical services, transportation, off-site treatment services, and environmental health and safety (EH&S) compliance services. Through our services, we assist clients in meeting regulatory requirements from the designing stage to the waste disposition stage. The company is publicly held and incorporated in the state of Nevada, and has its corporate office in Pomona, California.

GEM has assembled the industry's premier team of environmental services experts. Our projects are staffed with qualified, experienced and trained personnel capable of responding and managing any situation associated with hazardous and industrial non-hazardous waste.

GEM staff has extensive experience in the handling, packaging, transporting, and disposing of hazardous waste. It also has an unequalled breadth of experience in addressing the compliance needs of customers. GEM offers customized service programs to meet the needs of large and small customers in both the public and private sector.

GEM's staff operates under a comprehensive waste-management business approach, which is dedicated to:

- Providing the customer with greater control, and access to pertinent information.
- Improving compliance
- Responding swiftly and effectively
- Reducing costs
- Providing customers with unique opportunities such as internet based services and minimization/reuse options.

GEM is an environmentally responsible waste management company committed to delivering innovative Internet-based services and powerful, easy-to-use organization tools that offer hazardous waste generators unprecedented control over their waste management and disposal process.

Legal Name:	General Environmental Management, Inc.
Corporate Office:	3191 Temple Ave., Suite 250 Pomona, CA 91768
Phone	(909) 444-9500
Toll-Free	(800) 326-1011
Fax	(909) 444-9900

GEM History

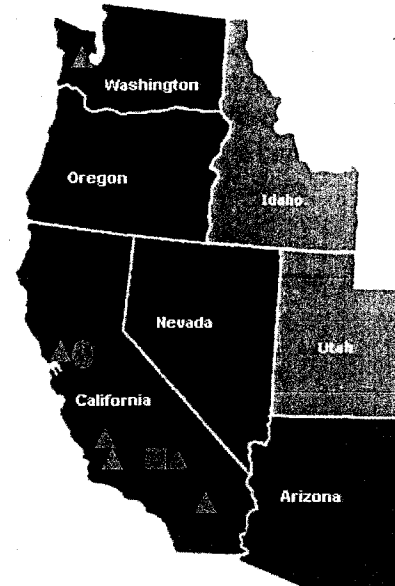
In February of 2003 the Board of Directors of HAZPAK Environmental Services, Inc. (HES), a California corporation, unanimously agreed to support a share exchange whereby the shareholders of HES exchanged their stock in HES for share of stock in General Environmental Management, Inc.; a newly formed State of Delaware corporation which is qualified to conduct business in the State of California. Since then, GEM has acquired the assets of ENVECTRA, a leading hazardous waste management company in Northern California that specialized in utilizing web-based software to track hazardous waste shipments, profiles, shipping documents and invoices.

After the ENVECTRA purchase, GEM acquired the California operations of Pollution Control Industries, LLC (PCI) which included a Treatment, Storage, and Disposal Facility (TSDF) located in Rancho Cordova, CA. The Part B facility offers waste consolidation and transfer to ultimate recycling and disposal sites. GEM operates the TSDF as GEM Rancho Cordova, LLC. The PCI acquisition also brought a number of field operations personnel who bring a wealth of experience servicing city and county household hazardous waste contracts.

In August 2004, GEM finalized the acquisition of Prime Environmental Services, Inc. (Prime) Prime brings drum management and site remediation experience to GEM, and operated from two offices on the west coast (El Monte, CA & Seattle, WA).

On March 10, 2006, the Company entered into a purchase agreement with K2M Mobile Treatment Services, Inc. of Long Beach, California ("K2M"), a privately held company, pursuant to which GEM acquired all of the issued and outstanding common stock of K2M. K2M is a California-based provider of mobile wastewater treatment and vapor recovery services.

To date, our principal office is headquartered in Pomona, California with seven field service locations in Rancho Cucamonga, CA; Santee, CA; Port Hueneme, CA; Rancho Cordova, CA; Long Beach, CA; Seattle, WA; and Highlands, TX – with one TSDF in Rancho Cordova, CA. As of August 2006 we employed 100 employees.



California

- Pomona, CA
- ▲ San Diego, CA
- ▲ Rancho Cucamonga, CA
- ▲ Port Hueneme, CA
- ▲ Benicia, CA
- Rancho Cordova, CA
- ▲ Long Beach, CA (Mobile Treatment Svc.)

Washington

Kent, WA

Texas

Baytown, TX (Mobile Treatment Svc.)

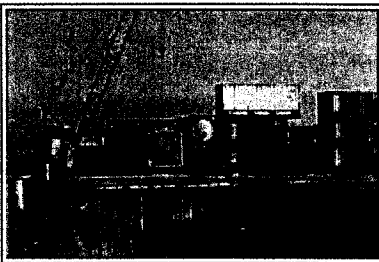
■	Corporate Office
▲	10-Day Service Location or Mobile Treatment
●	TSDF

QUALIFICATIONS



General Environmental Management's simple, smart, and secure solutions improve performance and increase profits by leveraging environmental compliance for our clients. GEM is proactive, seeking creative solutions that avoid, rather than simply respond to, problems. We deliver a comprehensive suite of services to meet the needs of individual clients, including:

- > **Hazardous and Industrial Waste Management**
- > **In-Plant Services**
- > **Transportation**
- > **Web-Based Information management**
- > **Waste Minimization**
- > **Waste Reuse Programs**
- > **Training Services**
- > **EnviroConstruction**
- > **TSDF (Treatment, Storage, and Disposal Facility)**
- > **Household Hazardous Waste Collection**



HAZARDOUS and INDUSTRIAL WASTE MANAGEMENT

GEM provides compliant and cost-effective solutions for the final disposition of our customers' wastes. GEM will use one of our own facilities or one under contract, giving us the ability to provide a wide variety of disposal or recycling options. Whether you prefer reuse/recycling, incineration, water treatment, or landfill, we will find the option that works best for your organization's waste.

GEM's waste management services incorporate three basic strategies:

Waste Minimization, Best Management Practices, and Appropriate Treatment Options.

STRATEGY 1: WASTE MINIMIZATION

Waste minimization is a cost-effective and responsible way of managing waste. We believe that waste in any form detracts from the bottom-line. Therefore, we offer our customers information and support to first reduce the amount of waste generated. From simple housekeeping changes to source reduction technologies, we offer customers practical, real-world ways to reduce waste.

STRATEGY 2: BEST MANAGEMENT PRACTICES

Proper handling of waste is critical. Whether it's the selection of the proper container, preparation of a label, storage location, postings, inventory control, security, or training, proper hazardous material handling is essential to reducing the risk and cost associated with on-site waste. GEM believes that the better informed a company is regarding best practices and the more



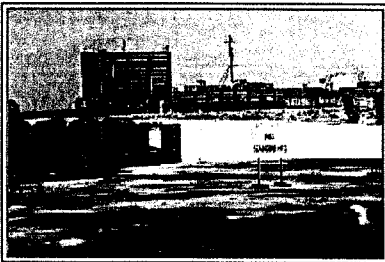
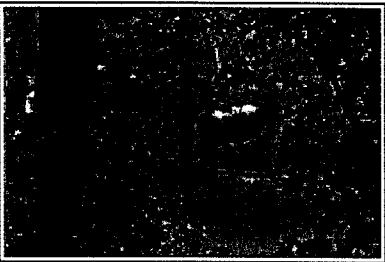


support they receive in implementing those practices, the lower their overall costs will be in properly managing their waste. Through on-line management tools, technical service representatives, highly skilled sales staff, solutions managers, and experienced drivers, GEM provides numerous solutions to help clients' lower costs and improve operational efficiency.

STRATEGY 3: APPROPRIATE TREATMENT OPTIONS

GEM is dedicated to giving customers the information they need to make informed waste handling decisions. We give our clients control over this critical business decision. We work with our clients to obtain the most cost-effective treatment method for their waste, based on the client's particular waste management policies. Information is provided through our industry leading Web portal and a national network of quality disposal and recycling facilities. Disposal and treatment options include:

- > **Incineration**
- > **Fuel Blending/Reclamation**
- > **Waste Water Treatment**
- > **Hazardous and Industrial Landfill**
- > **PCB Disposal**
- > **Transformer Decommissioning**
- > **Thermal Desorption of Soils**
- > **Retort**



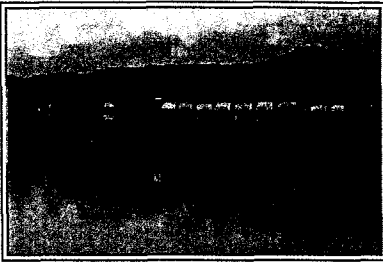
GEM's transportation and disposal (T&D) services remove the burden of shipping hazardous waste. Our world-class logistics system is built to deliver two critical features: convenient scheduling and efficient monitoring. Orders and pickups can be scheduled on-line at the client's convenience or through a technical services representative. Additional help is available from GEM technical service representatives.

ENVIRONMENTAL OUTSOURCING

Our highly experienced staff understands the importance of getting things done right the first time. From a small "lab-pack" to large chemical moves, GEM is able to effectively address our clients' needs, including tank cleaning, environmental department outsourcing, environmental report outsourcing, environmental compliance inspections, waste segregation and movement to central storage, etc.

While always stressing safety, accuracy, and efficiency, GEM is able to work with and remove a large variety of spills including materials such as:

Flammables, Corrosives, Poisons, Oxidizers, Reactives, Cylinders, Unknown chemicals.



The unfortunate truth is that small containers are often overlooked until a spill occurs. GEM's technical service group — GEMPak — has highly trained and experienced teams available to properly segregate, package, and transport used chemicals for recycling and/or disposal. GEMPak is able to manage:

- > **Laboratory Moves**
- > **Facility Closures**
- > **Household Hazardous Waste Roundups**
- > **Emergency Response**
- > **On-site Waste Management Programs**



Once packaged, chemicals are transported to a GEM Part B-permitted waste facilities for consolidation before recycle/disposal. GEMPak services will reduce risk with the removal of dangerous chemicals.

TRANSPORTATION



GEM provides unmatched transportation services for both full and less-than-truckload opportunities. Our commitment to customer service drives us to put a premium on prompt arrival, using trained and courteous drivers, and having the correct equipment to perform the job.

Less-Than-Load (LTL) Container Transportation Services GEM provides small generators and customers world-class logistic services. GEM's fleet of service vehicles collect waste from customer sites and transport it to GEM's network of 10-Day Forwarding Centers where the containers are placed on long haul trailers and shipped to customer approved treatment or disposal facilities.

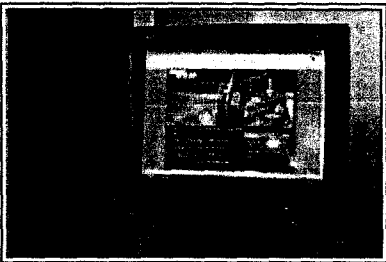
LTL service reduces customer concerns about limited on-site storage space by delivering the maximum flexibility in scheduling and transportation. GEM also provides dedicated trailer and multi-stop transportation services. The GEM LTL service is designed to provide customers greater convenience and cost savings when managing and shipping waste materials off site. Labels manifest and land ban preparation are included in all GEM transportation services.



Full Truckload Transportation Services

When customer requirements call for full truckload transportation support — either on-the-spot or on a dedicated basis — the GEM transportation network can provide the appropriate equipment, on time. All transportation services comply with state and federal regulations, as well as all vehicles are permitted and insured for the transportation of hazardous and industrial wastes. (Additional equipment and services are available pending the scope of work and project requirements.) Services include:

- > **Roll-Off Services**
- > **End-Dump Trailers**
- > **Dry Van and Flat Bed Trailers**
- > **Vacuum Tanker Truck Services**
- > **Vactors/Jettors**



WEB-BASED INFORMATION MANAGEMENT

GEM is leading the industry with its web-based suite of management tools that provide 24/7 access to the information clients need to better manage their waste. The result is faithful execution of reliable processes, an essential part of every sound environmental management effort.

GEM provides an innovative internet-based application that will help you meet your information management needs and put you in complete control of your waste management and disposal activities.



GEMWare (our proprietary enterprise software for the management, transport, and disposal of hazardous waste) is designed to give companies speed and flexibility that enable generators of all sizes to control hazardous materials, waste management, and disposal activities.

By using GEMWare, companies can:

- | | |
|--|--------------------------------------|
| > Organize storage areas | > Print Manifest |
| > Manage inventories | > Print Labels |
| > Set up waste stream profiles and disposal approvals | > Schedule shipments |
| > Request services and materials | > Track manifests |
| | > Receive specialized reports |



GEMWare's Internet-based service enables users to easily manage profiles, approvals, pricing, service transactions, manifests, and reports. Through GEMWare, customers can also control the pick-up time and delivery destination of waste materials. Each user is assigned an experienced GEM technical service representative who can assist in the decision-making process.

www.go-gem.com also provides instant access to comprehensive, up-to-date information in a variety of areas, including environmental regulatory compliance guidelines, disposal site capabilities, waste stream histories, and shipment transaction activity.

www.go-gem.com



WASTE MINIMIZATION

GEM considers waste minimization and waste reuse to be the peak of the waste management service pyramid. Reducing waste should be the first consideration in any management strategy. GEM is dedicated to minimizing waste through leading-edge on-line and on-site programs.



The reasons to develop a waste minimization plan include:

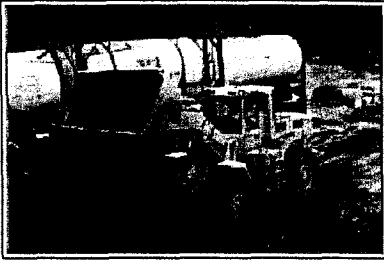
1. Lower costs and greater efficiencies, including:

- Reduced internal and external waste management costs, leading to a direct contribution to operating margins;
- Improved operating efficiency and increased production capacity resulting in significant capital recovery;
- Reduced potential risk of regulatory violations, worker injuries and long-term Superfund responsibility;
- Competitive advantage by claiming the position as the low cost (i.e., high margin) producer; and,
- Greater protection of your most valuable asset: your employees.

2. Reduced government scrutiny and intrusion through a reduction in self-reporting obligations;

3. Improved community relations through more positive public image for your company;

4. Enhanced employee morale by creating a more inviting and safe work environment.



Source reduction includes:

- > Actions that reduce the net amount of hazardous waste generated.
- > Actions taken before waste is generated that lessen its hazardous properties.

Common source reduction strategies are:

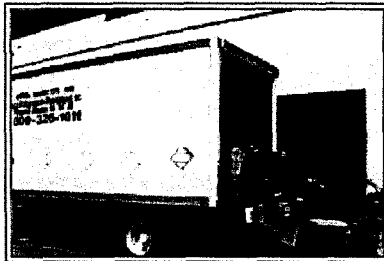
- > **Materials substitution**
- > **Product substitution**
- > **Product reformulation**
- > **Process or equipment changes**
- > **Improvement of plant operating practices**
- > **In-plant recycling**



WASTE REUSE PROGRAMS

Our commitment to reuse and recycling is evident in our waste reuse programs, including communicating available tax incentives and posting on our website the opportunity for others to acquire products with value to be used in various operations. To view our waste exchange service, visit us at

www.go-gem.com.



TRAINING SERVICES

Through customized onsite and online programs, GEM provides exceptional training and develops personnel to anticipate and respond to various situations. This type of training attracts, retains, and motivates employees while reducing risk. Training services may be delivered any place, any time, and at any pace.

General Environmental Management's mission is to have environmental compliance make a positive contribution to every customer's effort to lower costs, improve performance and increase profits.

PERMITS & LICENSES

Description	Purpose	Permit	Number
Hazardous Waste Facility	Part B	DTSC	CAD980884183
Facility Identification	TSDF	EPA	CAD980884183
Industrial Wastewater Discharge	Waste Water Disposal	Sacramento County District	GRW022
	Regional Sanitation		
Hazardous Materials	Emergency Response	Sacramento County Environmental	FA-0014511
	Contingency Plan	Management Dept.	
Storm Water Discharge Board	Storm Water Management	State Water Resources Control	5S34I016269
Conditional Use Permit	Land Use Permitting	Sacramento County	90-UPB-0557
Facility Location	Assessor's Parcel Number	Sacramento County Planning	072-0530-007
			(M-2, Heavy Industrial)
Liquid Waste Hauler Permit	Dispose of liquid waste	Santa Ana Watershed	LWH-005
		Project Authority	NAICS No. 562998
Hazardous Waste Hauler	Registered Transporter	Nevada	544276
State of California	Perform hazardous waste related	California's Consumer Affairs	836744
A-General Engineering	services		
Contractor License			
Federal Highway Admin.	Registered Transporter	Department of Transportation	USDOT544276
Motor Carrier			
Hazardous Waste Hauler	Registered Transporter	DTSC	4493
Transporter Identification	Registered Transporter	Federal EPA	CAD983649880
Hazardous Waste Generator	Small Generator (R. Cucamonga)	DTSC	CAL000275781
Hazardous Materials Certificate	Registered Transporter	Department of Transportation	063005550072N
Transporter License	Registered Transporter	California Highway Patrol	134843
Carrier Identification	Registered Carrier	California Highway Patrol	CA256918
Motor Carrier Permit	Motor Carrier of Property	DMV	398171
Corporation Number	Business Certification	CA Secretary	C2497129
Grease Transporter	Registered Transporter	Dept. of Food and	2005-0960
		Agriculture	2005-0961
Transporter Permit	Hauling Waste Tires	California Integrated	05-02334, 05-02335
		Waste Management Board	05-02336, 05-02337
			05-02338, 05-02339
			05-05340
Excavation and Trenching	Annual Excavation	Cal/OSHA	579514
Air Emissions-Rule 1166	Remedial of VOC contaminated	South Coast Air Quality Mgmt.	422040
	soil		

PROJECT TEAM

Project Team Assigned to Culver City:

Technical Team:

- Larry Kolling - Ops Mgr.
- Brandon Todd - Technical Services Mgr.
- Greg Emele - Project Manager
- Jason Centeno - Project Manager
- Joe Tapia - Ops. Dispatch (for scheduling & Emergency Response).
- Alex Amort – EHS Director (for Safety, Training & Compliance)
- Manuel Monterrubio – Field Tech/Driver – (No Resume Submitted)
- David Tapia – Field Tech/Driver

Administrative Team:

- Geoff Harris - Account Mgr. (for sales, general questions & technical support)
- Pranee Sisneros - Accounting (for billing questions)
- Modesto Granados - Customer Service Rep.

Section Separator – Technical Resumes Submitted to follow this page.

Will provide all necessary certifications after award of contract.

LAWRENCE KOLLING

EXPERIENCE

GENERAL ENVIRONMENTAL MANAGEMENT, INC. (GEM)

2003 – Present

Dispatcher /Operations Manager

Scheduling of all equipment, field personnel & daily operations. Compliance & scheduling of all inbound & out bound shipments of waste to various disposal facilities. Handled all DOT and Driver compliance, equipment maintenance, inventory & purchasing of all field supplies & equipment.

INDUSTRIAL WASTE UTILIZATION, INC.

2002 – 2003

Dispatcher

Scheduling of all equipment & field personnel, all inbound & outbound shipments of Hazardous Waste. DOT compliance including all equipment maintenance, purchasing & inventory control for all operations supplies.

CONSOLIDATED WASTE IND.

2000 – 2002

Dispatcher

Scheduling of all equipment & field personnel, all inbound & outbound shipments of Hazardous Waste. DOT compliance including all equipment maintenance, purchasing & inventory control for all operations supplies.

HAZPAK, INC. ENVIRONMENTAL SERVICES

1998 – 2000

Dispatcher /Operations Manager

Scheduling of all equipment & field personnel, all inbound & outbound shipments of Hazardous Waste. DOT compliance including all equipment maintenance, purchasing & inventory control for all operations supplies.

ERICKSON, INC. ENVIRONMENTAL SERVICES

1995 – 1998

Dispatcher /Operations Manager

Scheduling of all equipment & field personnel, all inbound & outbound shipments of Hazardous Waste. DOT compliance including all equipment maintenance, purchasing & inventory control for all operations supplies.

LIDLAW ENVIRONMENTAL SERVICE,

1993 – 1995

Lead Dispatcher

* Laidlaw purchased Disposal Control Services.

DISPOSAL CONTROL SERVICE

1987 – 1993

Lead Dispatcher- for 2-years, Truck Driver for 4-years

Scheduling of all operations, (Trucking and Field Operations), equipment maintenance, D.O.T.

Compliance. Have a class-A Truck Driver's License, transporting various shipments of hazardous wastes locally and out of state. Also functioned as field technician on emergency response services and various projects; e.g., household waste roundups, illegal drug lab cleanups, and chemical spill cleanups.

EDUCATION

40-hr. HAZWOPER and 8-hr. Refresher (3/12/98)
Community Adult CPR and First Aid (4/1/99)
DOT HazMat Employee; Train the Trainer Training (12/11/99)
Principles of Lab Packing & Manifesting (9/22/90)
Alcohol & Drug Training for Supervisor (8/20/98)
Class A – Drivers License with full endorsements. (4/11/87)

Certificates available upon request.

JEFFREY BRANDON TODD

EXPERIENCE

GENERAL ENVIRONMENTAL MANAGEMENT, INC.

2005 – Present

RANCHO CUCAMONGA, CA

Technical Services Manager

Oversight of Technical Services Group for the primary operations office servicing Southern California. The group is responsible for supporting the customer as well as several intra-company departments by providing technical expertise, database management, and documentation necessary to properly characterize, package and transport lab packed, drummed and bulk hazardous and non-hazardous waste for disposal. Primary personal responsibility is to insure excellent service to internal and external customers with an interest in profitability, efficiency, and compliance.

Support company's treatment storage and disposal facility in Rancho Cordova, CA by providing guidance to customers and internal personnel to insure proper inbound waste profiling, permit compliance, and tracking system management.

Oversight of non-hazardous waste drum management program servicing the company's EnviroConstruction division and the consultant arena.

ENVIRO-GUARD

ORANGE, CA

Technical / Operations Manager

2003-2005

Directed day-to-day field operations for hazardous waste transportation company. Responsible for technical services to include waste profiling and manifesting, lab packing and general field services. Operational compliance with all Federal, State, and local agencies. Employee training. Project scoping and quotation. Management of West Coast 10-day transfer station for Pollution Control Industries, East Chicago, IN.

INNOVATIVE WASTE UTILIZATION

2000-2003

PHOENIX, AZ

Technical Services Representative

Devised and directed receiving operations for treatment, storage, and disposal facility. Provided technical assistance to customers regarding proper waste profiling and shipment. Investigation and resolution of waste characterization discrepancies. Supported facility laboratory procedures. Implemented and engineered various waste tracking procedures to insure operational efficiency and proper tracking system management.

EDUCATION

East Tennessee State University, Johnson City, TN
Bachelor of Science in Environmental Health
1998

GREGORY EMELE

EXPERIENCE

GENERAL ENVIRONMENTAL MANAGEMENT, INC.

2004 – Present

Project Manager

Direct field personnel to safely manage hazardous waste at various customer locations throughout Southern California. Provide technical guidance and offer specific recommendations to customers to maintain compliance with federal, state and local hazardous waste regulations. Sample and profile bulk and drum waste streams. Prepare a site-specific health and safety plan for each project to inform and protect all personnel.

ECOLOGY CONTROL INDUSTRIES, INC.

2003 – 2004

General Manager

Managed the day-to-day operations of a Standardized Permitted Facility to treat/recycle/dispose of hazardous material storage tanks in California. The operations included transportation services requiring Class A and B drivers. Assured compliance with all personnel training and record keeping requirements for numerous regulatory agencies such as OSHA, DOT, and DTSC etc.

CONSOLIDATED WASTE INDUSTRIES, INC.

1994 – 2003

Project Manager/Senior Chemist

Provided written quotes to customers for hazardous waste transportation and disposal services. Quotes included labor and material for any on-site consolidation and packaging of waste. Supervised segregation and lab packing of industrial chemicals. Prepared necessary manifests and related documents to transport and dispose of waste materials in accordance with federal, state and local regulations. Managed several (large quantity generator) contracts. Responsible for assuring regulatory compliance and meeting cost requirements. Provided field service training for technicians.

CHEMICAL WASTE MANAGEMENT

1992 – 1994

Project Manager

Supervised waste management services for several large aerospace firms. Services included lab packing, waste stream consolidation, sampling and profiling. Provided other on-site services to assure regulatory compliance.

EDUCATION

SHIPPENSBURG STATE COLLEGE - SHIPPENSBURG, PA

Year: 1977

Bachelor of Arts, Major: Chemistry

40-hr HAZWOPER

24-hr First Responders-Operations Level

8-hr HAZWOPER Refresher

Hazardous Waste Field Supervisor

Confined Space Entry

DOT Commercial Driver Training

DOT Compliance- HM 181, 126F

CPR and First Aid

Certificates available upon request.

JASON CENTENO

EXPERIENCE

GENERAL ENVIRONMENTAL MANAGEMENT, INC. (GEM)

2003 – Present

Project Manager/Hazardous Materials Technician

Perform duties in the capacity as a project manager and response foreman. Oversee the entire project from inception, execution to completion. Site assessment of health and safety, planning, logistic, scheduling, and price quotation. Manage HHW projects throughout Southern California. As a response foreman: oversight of crews and tasks performed in the field – such as proper packaging, labeling, sampling, and disposition of hazardous wastes. Hazard categorization of wastes by HazCat7 is often necessary when unknown hazardous wastes are encountered out in the field. Ensured that health and safety is always an important issue when working in the field. Prepared site-specific health and safety plans before commencement of any field activity. Responsibilities in the office include inventory control, maintenance, and calibration of field instruments and equipment. Project liaison between GEM and its principal customers. Furthermore, a member of the Health and Safety Committee, providing in-house training of proper use and maintenance with level "A" personal protective equipment, and assisted in the training of confined space entry rescue.

HAZPAK, INC. ENVIRONMENTAL SERVICES

1994 – 2003

Project Manager- Technician

Supervised clean-up technicians in numerous projects including Clandestine Drug laboratory dismantling projects, lab-packs, and chemical spill cleanup projects. Routinely performed lab pack packaging for schools, hospitals, and municipalities. Gained extensive experience in manifesting various hazardous chemical wastes.

EDUCATION

Qualifying person for the A-General Engineering
Contractor's License with the Hazardous Substance
Remedial Action Certificate
Certified First-Aid and CPR Instructor

40-hr HAZWOPER (1/22/94)
8-hr HAZWOPER Refresher (3/18/03)
OSHA First Responders Operations Level (3/1/98)
Incident Command (3/7/98)
Confined Space Entry (10/18/03)
Level A Personal Protective Equipment Training (8/13/97)
CNOA, 16-hr-Clandestine Laboratory Investigations (10/18/96)
CSTI, Clandestine Drug Laboratory Waste Operations (CLANWOPER) 1997
OSHA 24-hr Hazmat Technician (9/12/97)
DOT Commercial Driver Training (12/14/02)
Community CPR and First Aid (12/11/01)
Hazardous Site Supervisor (3/16/98)
Forklift Training (11/20/99)

Certificates available upon request.

JOSEPH TAPIA

EXPERIENCE

GENERAL ENVIRONMENTAL MANAGEMENT, INC.	<i>2003 – Present</i>
<u>Dispatcher/Class A Driver</u>	

Scheduling daily projects, ordering required equipment and labor, communicating with customers project logistics, ordering required container supplies and personal protective equipment, assisting Operations Manager in scheduling waste shipment deliveries.

HAZPAK ENVIRONMENTAL SERVICES, INC.

Dispatcher/Class A Driver

1994 – 2003

Scheduling daily projects, ordering required equipment and labor, communicating with customers project logistics, ordering required container supplies and personal protective equipment, assisting Operations Manager in scheduling waste shipment deliveries.

DISPOSAL CONTROL

1982 – 1992

Driver

EDUCATION

High School Diploma

CERTIFICATES

40-Hour HAZWOPER
Annual 8-Hour Refresher
DOT Commercial Driver Training
Forklift
Drug and Alcohol Abuse Evaluator Training
Confined Space Rescue
Fire Extinguisher
First Aid/CPR
Personal Protective Equipment Usage.

Certificates available upon request.

ALEXANDER AMORT

EXPERIENCE:

GENERAL ENVIRONMENTAL MANAGEMENT, INC.

2005 – Present

Director of Environmental Health and Safety

Manage corporate EHS programs. Evaluation and review of Health and Safety Manual, development of various EHS programs, IIPP, training, establishing training schedules, HMBP, facility annual report, hazardous waste project compliance, 10-day and transportation compliance oversight, maintain permits, incident reporting, medical surveillance and general compliance over environmental and health and safety for our operations. Managing of Employee for California General Engineering A Contractors License with Hazardous Substance Certificate.

GENERAL ENVIRONMENTAL MANAGEMENT, INC.

2004 – 2005

General Manager

Responsible for establishing, developing, staffing, implementation and management of Part B Permitted Treatment and Storage Facility. The Facility had been not utilized for a period of time; thus, significant start-up projects included: Staffing; establishment of a laboratory, physical expansion, permit writing, compliance, DOT/RCRA and State regulation implementation, health and safety, technical, waste operations processes, administrative processes and governmental relationships. Managing of Employee for California General Engineering A Contractors License with Hazardous Substance Certificate.

GENERAL ENVIRONMENTAL MANAGEMENT (Purchased EnVectra)

2003 – 2004

District Manager

Responsible for development, staffing, implementation and management of: Operations including health and safety; regulatory, compliance and health and safety/IIPP training and implementation; business development strategies; environmental project management. Provide technical, environmental health and safety and operational support and project management for company and customers including: environmental projects, programs and audits of hazardous materials and waste processes, regulatory compliance and waste minimization implementation. Managed Employee for California General Engineering A Contractors License with Hazardous Substance Certificate.

ENVECTRA

2000 – 2003

Vice President, Business Development

On site management of hazardous wastes including lab packing, field identification of unknown materials, emergency response, and field audits. Clients include: Amgen, Inc., TRW Space and Defense, Baxter Hyland Immuno Research Group, 3M Medical Research, and Exxon Mobil Corporation. Other duties include emergency response to clandestine drug labs and segregation and packaging of wastes at Household Hazardous Waste "Round-ups" sponsored by the County of Los Angeles.

Accomplishments include:

- Extensive technical and operational development/management for environmental health and safety programs and projects and hazardous waste/materials management/solutions for EnVectra and customers.
- Responsible Managing Employee (Qualifying Individual) for California General A Engineering Contractors License with Hazardous Substance Certificate.
- Design and implementation of operational, health and safety and sales strategic plans and programs.
- Establishment of the business, from zero revenue to several million dollars.

ONYX ENVIRONMENTAL SERVICES

1989 – 2000

(Company name changed due to merges, previously: AETS/Waste Management, AETC, BD Technology): All full service environmental hazardous waste service companies.

General Manager

Senior management representative for Northern California, ensured that branch was a safe, compliant, progressive and profitable operation. Responsible for all facets of the hazardous waste business including EHS, emergency response, TSDF management, transportation, environmental projects, DOT/RCRA/State compliance, business development, profitability, staffing, operations, customer service, and SG&A. Perform; compliance, audits, health and safety, environmental, regulatory/technical, expansion of capabilities, budgets, pricing, training, relations with regulatory agencies, staffing, contracts and design/development and implementation of policies and procedures for internal and customer use.

Accomplishments include:

- Designed and implemented compliance/waste minimization systems (for customers and internal use), and exceeded company environmental health and safety goals
- Reduced OSHA reportable rate over 100%
- Established a customer satisfaction rating of 98% vs. a goal of 90%
- Increased revenue 20%/year (1996-98) with increased EBIT and reduced DSO
- Received compliance award from California Highway Patrol
- Certified as a facilitator of TQM from Zenger Miller (an Achieve Global company)

Facility Manager

Responsible for management and development of a Part B permitted hazardous waste storage facility. Responsibilities include: Environmental health and safety, community and regulatory agency relations, regulatory compliance and re-design to enhance compliance and reduce costs, staffing, P&L, sales, permit writing, emergency preparedness and emergency response, training, audits, and technical support to the facility and clients.

Accomplishments include:

- Increased EH&S compliance with permit modifications/reductions
- Re-engineering to improve efficiencies, with system enhancements enabled a 25% reduction in staff
- Increased facility container throughput volumes 60% in 12 months
- Reduced OSHA reportable accidents 100% in 12 months
- Improved City and State relationships with the regulatory agencies
- Assisted the County with Storm water permit compliance education
- Exceeded company EH&S compliance goals with no violations

Field Services Manager

Responsible for management of customer environmental projects: includes environmental health and safety. General management of branch operations and administration - entrusted with branch profitability and Strategic Process Management. Skills include: RCRA, DOT and OSHA implementation to hundreds of clients, staffing, company health & safety, compliance, regulatory training, profiling, scheduling, budgeting and technical support for the staff and our clients.

Operations Supervisor

Managed environmental health and safety and the operations department for the company. Skills include: design and implementation of EH&S programs, training, staffing, environmental compliance for the company and clients, audits of facilities and transporters, OSHA/DOT/EPA compliance, project cost accounting, job estimates, invoices, and performance of projects with a focus of chemical properties to the regulations and the clients processes. This included lab packing, compliance training, and waste minimization.

Project Leader/Field Chemist

Integral in establishment of the company: EH&S programs (EH&S manual, IIPP etc.), procedures, revenue generation and SOP manual writing. Managed and performed all aspects of environmental hazardous materials projects including: design and implementation of ES&S programs to numerous companies, training, chemical classification for RCRA, DOT and TSDF requirements, lab packing, transportation, manifesting, disposal and regulatory support for a wide range of companies.

Nichols Institute Chemist

1987 – 1989

Performed and troubleshoot many different radioimmunoassay tests as well as performed various QC functions for the laboratory.

EDUCATION

California State University, Long Beach
B.S. Zoology, *Physiology option* with great distinction
1986
Graduated

Certified trainer for TQM programs
Extensive training: Auditing, Environmental Health and Safety, Emergency Response, Strategic Process Management, TQM, budgeting, auditing, OSHA, DOT, RCRA, Title 22
40 hour OSHA hazardous waste training
Current 8 hour OSHA refresher training
OSHA Emergency Response Technician level certificate
OSHA 1910.120 site managers training

Class B Commercial Drivers License with Haz Mat endorsement
Passed Qualifying exams for California General A Engineering contractors license
with Hazardous Substance Certificate

Certificates available upon request.

DAVID TAPIA

EXPERIENCE

GENERAL ENVIRONMENTAL MANAGEMENT, INC.	<i>2003 – Present</i>
<u>Environmental Recovery Technician II / Class B Driver</u>	

Perform field activities such as handling, packaging, transporting hazardous waste, and supervising other Environmental Recovery Technicians when required.

HAZPAK ENVIRONMENTAL SERVICES, INC.

Environmental Recovery Technician I

1998 – 2003

Perform field activities such as handling, packaging, transporting hazardous waste,

EDUCATION

High School Diploma

CERTIFICATES

40-Hour HAZWOPER
Annual 8-Hour Refresher
DOT Commercial Driver Training
Forklift
Confined Space Rescue
Fire Extinguisher
First Aid/CPR
Bloodborne Pathogens
Personal Protective Equipment Usage.

Certificates available upon request.

SCOPE OF SERVICES

GEM will conduct waste management services as specified in the Culver City RFP under Scope of Services. Furthermore, GEM has an active hazardous materials and waste electronic tracking system on our website at www.go-gem.com. GEM's EnVectra web-based software is capable of managing waste profiles, creating and viewing past work orders, viewing completed and accurate Invoices, printing required shipping documents (such as Manifests and LDRs) and labels, and completing required management and agency reports. As a GEM customer, Culver City has a tracking infrastructure that can easily be used by anyone with Internet access. More importantly the EnVectra software can be used by Culver City to ensure hazardous waste management compliance, with respects to documentation preparation and record keeping requirements that are achieved. (Please see Section H: Schedule of Fees for pricing).

The GEM service approach to Culver City includes a primary contact, the District Account Manager, supported by the GEM lines of business and our subcontractors. The District Account Manager is responsible for implementing the service approach and ensuring compliance with all goals of the contract. Duties include, however not limited to:

- Providing all estimates for project and purchase order (PO) purposes.
- Setting goals and expectations for GEM lines of business.
- Initiating the tracking system for measuring GEM performance.
- Allocation of GEM manpower, materials and equipment.
- Direct communication with Culver City personnel.
- Compliance with Culver City ordering system.
- Quality of invoices.
- Scheduling of Environmental services.
- Overall Health, Safety and compliance of GEM personnel.

Project Managers (PM) report to the District Account Manager and are responsible for service work requiring on-site labor services. This would include labpacking, material bulking, lab relocations, obtaining samples, and other duties as requested. They are directly responsible for:

- On-site compliance with Culver City contract.
- Meeting all the goals and objectives of the service order.
- On-site Health, Safety and Compliance of the GEM service team.
- Accurate and compliant packaging, manifests, LDR's and associated paperwork.
- Quality of the service provided.
- Complete and accurate documentation to the CPM.
- Quality and compliant transportation services.

The Operations Manager will assist the District Account Manager responding to drum and bulk container pickup request. Included services are drum pickups, tanker services and roll-off services. The Operations Manager is responsible for:

- Accurate and Compliant manifests and associated paperwork.
- Clear and accurate direction to the driver.
- Clear communication to the driver regarding service times and dates.
- Meeting all the goals and objectives of the service order.

SCOPE OF SERVICES (Cont.)

- Quality of the service provided.
- Quality and compliant transportation services.

Projects Managers support the District Account Manager in accomplishing field projects and industrial cleaning projects. Onsite management of the project team and quality of service is the Project Manager's main objective. Primary responsibilities include:

- Health Safety and compliance of GEM personnel.
- Daily updates on progress and project goals.
- On-Site GEM Personnel health, safety and compliance.
- Thomas Gray and Associates will take direction from the District Account Manager and be the primary subcontractor for any radioactive disposal services needed. Their primary responsibilities include:
 - Packaging, labeling and manifesting of radioactive materials.
 - Transportation of Radioactive materials.
 - On-Site compliance, health and safety of TG&A personnel.
 - Compliance with Culver City goals and contract requirements.

Support services for Culver City service program will include a Technical service Representative, Culver City Account Manager, Chief Compliance Officer and Executive oversight. The Technical Service Representative will assist the District Account Manager in selecting the appropriate treatment, storage, and disposal facility, profiling and administrative duties. Responsibilities include:

- Selecting appropriate TSDF as approved by Culver City
- Communicating with TSDF regarding Profile Approvals
- Creating accurate shipping documentation to accompany shipments
- Creating Work Orders for services

The assigned Culver City Account Manager will primarily be responsible for compliance and review of Culver City contract and quarterly reviews with key contract personnel. Duties also include:

- Backup contact for Culver City personnel.
- Preparation of contract review information.
- Response to questions or requests for additional services.
- Scheduling of training services.

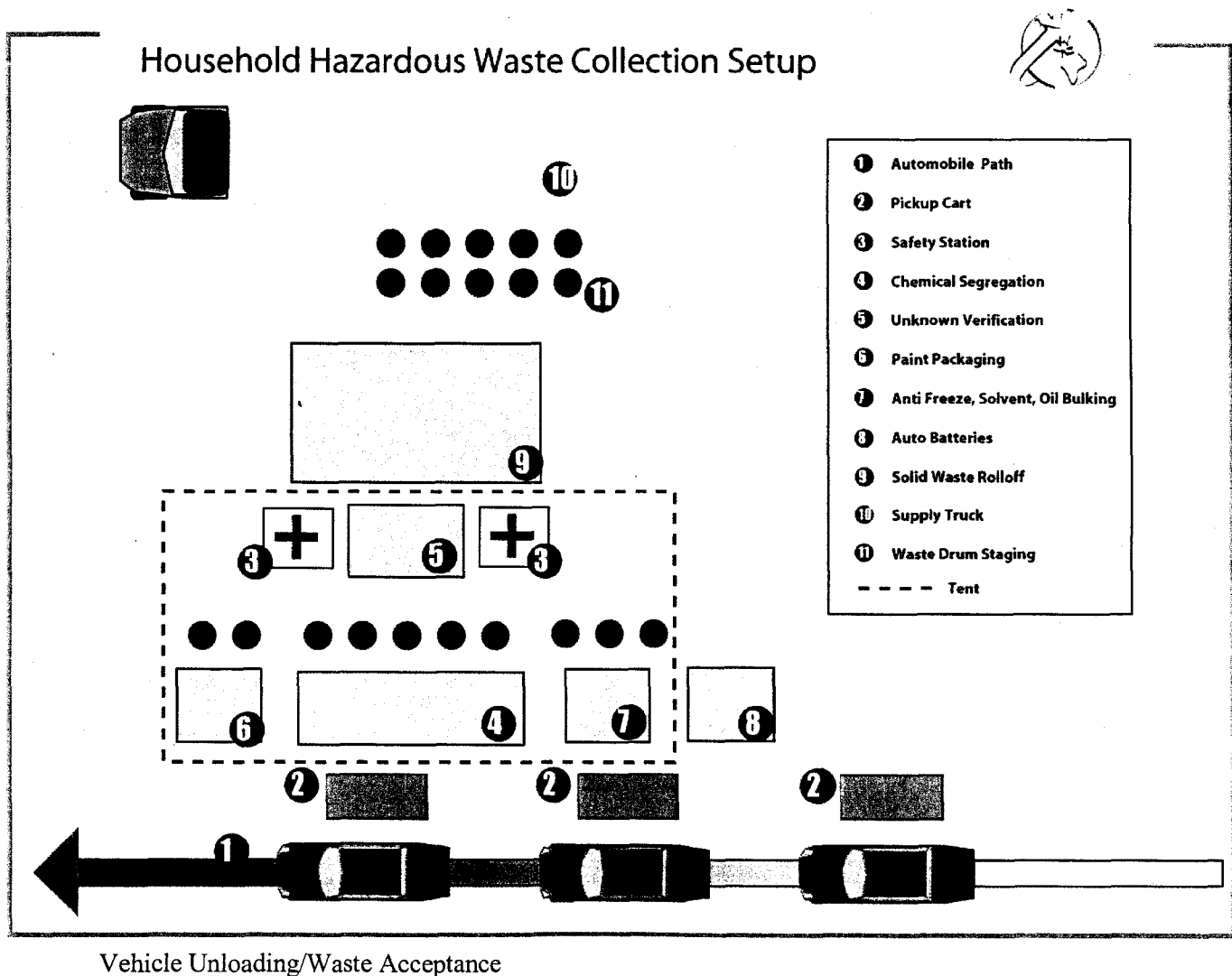
Executive oversight of Culver City's contract entails the commitment that GEM assures quality and professionalism of our services. Primary responsibilities include:

- Participation in quarterly service reviews.
- Updates on new GEM services.

SCOPE OF SERVICES (Cont.)

It is understood that Culver City would like to conduct a one time per year hazardous and non-hazardous collection event for its residents. Please note that because the Culver City Public Works Department has not yet held HHW Events, the separate pricing for the annual collection event pricing schedule is based on a certain number of automobile participants. Including the regular HHW management services needed, GEM will provide the necessary personnel, supplies, and equipment to successfully manage the HHW event. GEM will provide a staff of fully trained and experienced GEM personnel that will work from start to finish. The on-site staff will perform all tasks associated with a HHW event, including the unloading of vehicles, the packaging of wastes, and the transportation of the waste containers. GEM's Field Services Department is fully stocked with packing supplies, safety, and spill control equipment. GEM's TSDF has the capacity to accept and process all acceptable waste streams received at the one-day event.

The following is a typical collection setup for a household collection event. GEM can customize this collection setup to meet the specific requirements of the Del Norte collection area.



SCOPE OF SERVICES (Cont.)

As the vehicle pulls into the unloading lane, the participant will be asked to put their car in the park position, turn off the vehicle, and remain in their vehicle. The unloader, will then inspect the load for any leaking containers and confirm that each item is properly labeled. Any leaking containers will be overpacked into a larger container before being packaged by the field chemist(s). All waste items must be clearly marked or labeled with the product's name and its chemical constituents. GEM will ask that the resident identify any unlabeled material found in the vehicle. This information will immediately be written on the container with a permanent marker. If it cannot be identified, the material will be taken to the screening area for further analysis by the field chemist(s). If the unloader discovers any unacceptable waste items, the HHW Project Manager will be called over to inspect the material and determine the best course of action.

The unloader will then carefully remove all acceptable material and place it on a plastic unloading cart. If a waste item is determined to be too heavy or large in size for the unloading cart, the unloader will request that a drum cart be used to transport the waste item to the appropriate workstation. The resident will be allowed to leave once all waste material has been approved for disposal.

The following equipment will be supplied by GEM for the performance of the one-day collection event:

Packaging Supplies:

- | | | |
|------------------------------|------------------------|------------------------|
| ✓ Drums (Steel, Poly, Fiber) | ✓ 85 gallon over packs | ✓ Gaylord Boxes |
| ✓ Vermiculite | ✓ Rolls of Tape | ✓ Wood Pallets |
| ✓ Rolls of Plastic Sheeting | ✓ Drum Liners | ✓ Labels/Markings |
| ✓ Manifests | ✓ Profile Forms | ✓ Drum Inventory Forms |

Safety Equipment:

- | | | |
|-----------------------------|-------------------|--------------------|
| ✓ Fire Extinguishers | ✓ First Aid Kits | ✓ Leather Gloves |
| ✓ Respirators | ✓ Nitrile Gloves | ✓ Latex Gloves |
| ✓ Tyvek Suits | ✓ Safety Glasses | ✓ Full Face Shield |
| ✓ Portable Eye Wash Station | ✓ Steel Toe Boots | ✓ Rain Suits |

Miscellaneous Equipment:

- | | | |
|---------------------|-----------------------------|-------------------|
| ✓ Unloading Carts | ✓ Drum Cart | ✓ Pallet Jack |
| ✓ Spark Proof Tools | ✓ Drum Grounding Device | ✓ Brooms, Shovels |
| ✓ Oil Dry | ✓ Traffic Barricades, Cones | ✓ Signage |
| ✓ Air Horn | ✓ Spill Socks/Pillows | |

Transportation Equipment:

- ✓ Straight Truck
- ✓ 40' Tractor Trailer

Note: GEM anticipates renting a Tent and Forklift for the collection event.

SCOPE OF SERVICES (Cont.)

Waste Recycling

GEM strives to abide by the Resource Conservation Recovery Act Hierarchy and implement the guiding principles of Responsible Recycling. GEM currently has recycling outlets for the following waste categories:

- ✓ Antifreeze
- ✓ Lead Acid Batteries
- ✓ Fluorescent Light Bulbs
- ✓ Used Oil
- ✓ Oil Filters
- ✓ Mercury
- ✓ Fluorescent Light Bulbs
- ✓ Household Batteries

Acceptable/Unacceptable Waste Materials

GEM accepts most every type of waste material for disposal at its treatment, storage, and disposal facilities. Most hazardous wastes received by GEM are blended into waste-derived fuels and shipped off-site to permitted cement kilns. Other hazardous wastes may be treated and/or shipped off-site for reclamation or incineration. Non-hazardous low BTU wastes are solidified and disposed of in approved Sub-Title "D" landfills. GEM also utilizes wastewater treatment facilities for hazardous and non-hazardous liquids that meet the criteria for these programs.

However, based on our permit, GEM cannot accept the following materials for disposal at our TSDF:

- ✓ Radioactive (i.e. smoke detectors)
- ✓ Unstable Explosive or Shock-Sensitive (i.e. dry picric acid, old ethyl ether in metal cans)
- ✓ Biohazardous (i.e. sharps; medical waste)

Through our years of experience in the waste management industry, GEM has formed relationships with several disposal outlets that can accept and process these materials for disposal. If any of these items are accidentally received or dropped off at the collection event, GEM can work with the County to manage their disposal. If any explosive items are discovered at the collection event, GEM can mobilize its High Hazard Team to stabilize the waste items. GEM's High Hazardous program allows us to provide our customers with safe and cost-effective options for handling and disposing of high hazard chemicals. GEM's high hazard chemists have extensive training and are experienced in the identification, handling, removal, and disposal of these hard to handle chemicals.

Services offered by this program include, but are not limited to:

SCOPE OF SERVICES (Cont.)

- ✓ Explosive Chemical Evaluation and Deactivation
- ✓ Known/Unknown Compressed Gas Identification and Disposal
- ✓ Stabilization and Disposal of Shock Sensitive Chemicals
- ✓ Remote Opening Capability
- ✓ Unknown Chemical Identification and Disposal
- ✓ On-Site Detonation Capability

The cost for the mobilization of GEM's High Hazard Team is on a Case-By-Case basis.

Site Specific Safety Plan

GEM's HHW Project Manager will work with the County representative(s) to complete the SSSP, prior to the start of the collection event. This plan can be customized to meet the specific requirements of the City (please see the attached Sample SSSP at the end of this section).

Emergency Response Capabilities

GEM's District Account Manager or Response Foreman will respond to the original notification. GEM's personnel and equipment shall proceed within one hour of the authorization from a representative of Culver City. GEM will respond with a minimum of two personnel. Additional personnel will be available as needed. Upon arrival, the Response Foreman will report to the on-scene coordinator from Culver City. The Response Foreman will provide a written report or work order depicting the nature of work completed, labor, equipment, and materials used to mitigate and clean-up the spill/release incident.

Response Location

GEM's field office is located at the following address:

11155 Jersey Boulevard, Unit G
Rancho Cucamonga, CA 91730

GEM personnel and equipment are dispatched from this location. GEM has a service agreement for maintenance of all vehicles to ensure proper working condition.

GEM offers 24-hour, 365 days a year emergency response services which is reached through our toll free phone number (800) 326-1011. During normal business hours of 7:00 AM to 5:00 PM, Monday through Friday, excluding holidays, the emergency call would be answered by a representative of GEM at our offices and forwarded to the District Account Manager or a Response Foreman. After normal business hours, on weekend and holidays, calls will be answered by an operator with GEM's answering service. The answering service would immediately contact the GEM's on-call Emergency Response Coordinator and forward the calling party's phone number. The Emergency Response coordinator may be the District Account Manager or a Response Foreman.

SCOPE OF SERVICES (Cont.)

The Emergency Response Coordinator would then call Culver City representative and obtain pertinent information regarding the emergency (type, size, location, etc.). The Emergency Response Coordinator would then contact the appropriate response personnel, at a minimum this would include one response foreman and one cleanup technician. The response team would then immediately respond to the spill incident.

GEM's Field Services / Emergency Response Sheet with complete equipment list, supply and labor rates has been provided as an attachment to this RFP.

Sub-Contractors

When required, waste streams requiring sampling will be collected by the District Account Manager and delivered to Enviro Chem, a state certified laboratory, located in Pomona, California for 10-day turnaround as required by this RFP.

Enviro Chem is a state board certified lab that providing a full line of analytical services. Certification # 1555. Samples are routinely processed between 3-5 days. Priority turnaround up to same day service is available upon request.

GEM's relationship with many of the major TSDF's nation wide, allows our customers to obtain a network of capabilities and equipment through one service contractor. We are well versed in their capabilities and understand their permits and operating procedures. These working relationships allow for efficient scheduling and profiling allowing GEM to provide uninterrupted service to Culver City. These TSDF's have all required permits to treat and store hazardous wastes.

GEM
Labpack/Drum Pick Up Site Specific Safety Plan (SSSP)

This form must be completed and reviewed prior to any routine Technical Field Services site work. This SSSP covers the following tasks: Labpacking, Drum Handling, Drum Sampling, Field Screening (fingerprinting), Field Repacking, Consolidation or Bulking. Any other tasks must be discussed with Corporate Health & Safety.

Generator: _____

Location: _____

Contact: _____ Phone #: _____

Scope of Work: Project Type I: Labpack, Drum Prep, Cylinder Trans, Inventorying
 Project Type II: Sampling, Fingerprinting, Consolidation

Generator Emergency Procedures Reviewed: YES ____; NO ____; NA ____:

On site Emergency Phone #: _____

Emergency Evacuation Rally Point: _____

Local Emergency Phone #: Fire _____ Police _____

EMT _____

Chemical Hazards Present

__ Flammable __ Toxic __ Corrosive __ Oxidizers
__ Compressed Gas __ Explosive* __ Radioactive*

* Consult H&S prior to project commencement

Physical Hazards

__ Fall Hazards __ Slipping or Tripping __ Heat Stress Cold Stress
__ Eye Hazards __ Foot Hazards __ Mechanical Hazards
__ Noise Hazards __ Electrical Hazards __ Overhead Hazards

For checked hazards, please describe _____

Personal Protective Equipment (PPE) Selection

The following PPE has been selected based on site hazard assessment.

Basic Guidelines: Project Type I – Level D PEE
 Project Type II – Level C PPE

Project Type/Description: _____

Inner Garment: ☐ Standard Uniform ☐ Nomex Uniform

Outer Garment: ☐ Paper Tyvek ☐ Polyethylene Coated

☐ Saranex ☐ Barricade

☐ Other: _____

Gloves: (I) Inner, (O) Outer

☐ Latex ☐ Leather ☐ Neoprene ☐ PVC

☐ Nitrile ☐ Viton ☐ Kevlar ☐ PVA

☐ Butyl Rubber ☐ Other: _____

Footware: XX Steel Toed Leather Boots ☐ Booties (_____)

Head: ☐ Hard Hat

Eye/Face: ☐ Safety Glasses with Side Shields ☐ Goggles ☐ Face shield

Respiratory: ☐ Air Purifying Respirator ☐ Supplied Air

Comments: _____

SSSP and Hazard Assessment for PPE Selection Review:

Reviewed By: _____ Date: _____

Reviewed By: _____ Date: _____

Reviewed By: _____ Date: _____

Reviewed By: _____ Date: _____

Reviewed By: _____ Date: _____

REFERENCES

- | | | |
|----|--|---|
| 1. | City Of Arcadia PWSD
11800 Goldring Rd
Arcadia, CA 91066-6021 | Site Contact:
Susannah Turney
Phone: (626) 256-6551 |
| 2. | City of Fullerton
303 W. commonwealth Ave.
Fullerton, CA 92832 | Site Contact:
Doug Reneau
Phone: (714) 738-6897 |
| 3. | ABC Unified School District
16700 Norwalk Blvd.
Cerritos, CA 90703 | Site Contact:
Chit Bao –or- Margaret Jacobsen
Phone: (562) 865-1676 |
| 4. | City of Glendale – Fire/Hazmat
780 Flower Street
Glendale, CA 91201 | Site Contact:
Jovan Diaz
Phone: (818) 548-3227 |
| 5. | City of Santa Monica
200 Santa Monica Pier, Suite J
Santa Monica, CA 90401 | Site Contact:
Alan Rodriguez
(310) 458-8255 |

CLAIM HISTORY

GEM, Inc. has not experienced any claims within its history.

SCHEDULE OF FEES

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Section Separator

Culver City Section H: SCHEDULE OF FEES

<u>Category 1</u>	<u>Flammable Liquids</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$169.00	\$33.00
	30 gallon drum	ea.	\$129.00	\$70.00
	5 gallon lab pack	ea.	\$97.00	\$20.00
	15 gallon lab pack	ea.	\$167.00	\$59.00
	30 gallon lab pack	ea.	\$204.00	\$70.00
	55 gallon lab pack	ea.	\$269.00	\$33.00
<u>Category 2</u>	<u>Flammable Solids</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$372.00	\$33.00
	30 gallon drum	ea.	\$282.00	\$70.00
	5 gallon lab pack	ea.	\$145.00	\$20.00
	15 gallon lab pack	ea.	\$264.00	\$59.00
	30 gallon lab pack	ea.	\$327.00	\$70.00
	55 gallon lab pack	ea.	\$432.00	\$33.00
<u>Category 3</u>	<u>Non-RCRA Liquids</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$159.00	\$33.00
	30 gallon drum	ea.	\$122.00	\$38.00
	5 gallon lab pack	ea.	\$84.00	\$10.00
	15 gallon lab pack	ea.	\$142.00	\$35.00
	30 gallon lab pack	ea.	\$174.00	\$53.00
	55 gallon lab pack	ea.	\$228.00	\$33.00
<u>Category 4</u>	<u>Non-RCRA Solids</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$108.00	\$33.00
	30 gallon drum	ea.	\$72.00	\$38.00
	5 gallon lab pack	ea.	\$84.00	\$10.00
	15 gallon lab pack	ea.	\$142.00	\$35.00
	30 gallon lab pack	ea.	\$174.00	\$53.00
	55 gallon lab pack	ea.	\$228.00	\$33.00
<u>Category 5</u>	<u>Acidic Liquids, inorg.</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$259.00	\$44.00
	30 gallon drum	ea.	\$197.00	\$38.00
	5 gallon lab pack	ea.	\$97.00	\$10.00
	15 gallon lab pack	ea.	\$167.00	\$35.00
	30 gallon lab pack	ea.	\$204.00	\$53.00
	55 gallon lab pack	ea.	\$269.00	\$63.00
<u>Category 6</u>	<u>Acidic Solids, inorg.</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$153.00	\$63.00

30 gallon drum	ea.	\$128.00	\$53.00
5 gallon lab pack	ea.	\$97.00	\$10.00
15 gallon lab pack	ea.	\$167.00	\$35.00
30 gallon lab pack	ea.	\$204.00	\$53.00
55 gallon lab pack	ea.	\$269.00	\$63.00

<u>Category 7</u>	<u>Alkaline/Basic Liquids, inorg.</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea. \$259.00	\$44.00
	30 gallon drum	ea. \$197.00	\$38.00
	5 gallon lab pack	ea. \$97.00	\$10.00
	15 gallon lab pack	ea. \$167.00	\$35.00
	30 gallon lab pack	ea. \$204.00	\$53.00
	55 gallon lab pack	ea. \$269.00	\$63.00

<u>Category 8</u>	<u>Alkaline/Basic Solids, inorg.</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea. \$153.00	\$63.00
	30 gallon drum	ea. \$128.00	\$53.00
	5 gallon lab pack	ea. \$97.00	\$10.00
	15 gallon lab pack	ea. \$167.00	\$35.00
	30 gallon lab pack	ea. \$204.00	\$53.00
	55 gallon lab pack	ea. \$269.00	\$63.00

<u>Category 9</u>	<u>Corrosives - organic</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$344.00	\$44.00
	30 gallon drum	ea.	\$260.00	\$38.00
	5 gallon lab pack	ea.	\$145.00	\$10.00
	15 gallon lab pack	ea.	\$264.00	\$35.00
	30 gallon lab pack	ea.	\$327.00	\$53.00
	55 gallon lab pack	ea.	\$432.00	\$63.00

<u>Category 10</u>	<u>Aerosols</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$284.00	\$33.00
	30 gallon drum	ea.	\$215.00	\$70.00
	5 gallon drum	ea.	\$100.00	\$10.00

<u>Category 11</u>	<u>Toxic Liquids for incin.</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$309.00	\$33.00
	30 gallon drum	ea.	\$234.00	\$38.00
	5 gallon lab pack	ea.	\$145.00	\$10.00
	15 gallon lab pack	ea.	\$264.00	\$35.00
	30 gallon lab pack	ea.	\$327.00	\$53.00
	55 gallon lab pack	ea.	\$432.00	\$33.00

<u>Category 12</u>	<u>Toxic Solids for incin.</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$469.00	\$33.00
	30 gallon drum	ea.	\$354.00	\$53.00

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5 gallon lab pack	ea.	\$145.00	\$10.00
15 gallon lab pack	ea.	\$264.00	\$35.00
30 gallon lab pack	ea.	\$327.00	\$53.00
55 gallon lab pack	ea.	\$432.00	\$33.00

<u>Category 13</u>	<u>Oxidizer Liquids for stab.</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum ea.	\$432.00	\$44.00
	30 gallon drum ea.	\$327.00	\$38.00
	5 gallon lab pack ea.	\$149.00	\$10.00
	15 gallon lab pack ea.	\$272.00	\$35.00
	30 gallon lab pack ea.	\$335.00	\$53.00
	55 gallon lab pack ea.	\$444.00	\$63.00

<u>Category 14</u>	<u>Oxidizer Solids</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$case-by-case	\$63.00
	30 gallon drum	ea.	\$case-by-case	\$53.00
	5 gallon lab pack	ea.	\$149.00	\$10.00
	15 gallon lab pack	ea.	\$272.00	\$35.00
	30 gallon lab pack	ea.	\$335.00	\$53.00
	55 gallon lab pack	ea.	\$444.00	\$63.00

<u>Category 15</u>	<u>RCRA Haz. Liquids for stab.</u>			<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$240.00		\$33.00
	30 gallon drum	ea.	\$199.00		\$38.00
	5 gallon lab pack	ea.	\$145.00		\$10.00
	15 gallon lab pack	ea.	\$264.00		\$35.00
	30 gallon lab pack	ea.	\$327.00		\$53.00
	55 gallon lab pack	ea.	\$432.00		\$33.00

<u>Category 16</u>	<u>RCRA Haz. Solids for stab.</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum ea.	\$153.00	\$33.00
	30 gallon drum ea.	\$111.00	\$53.00
	5 gallon lab pack ea.	\$145.00	\$10.00
	15 gallon lab pack ea.	\$264.00	\$35.00
	30 gallon lab pack ea.	\$327.00	\$53.00
	55 gallon lab pack ea.	\$432.00	\$33.00

<u>Category 17</u>	<u>Pesticides, Toxic Liquids</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum ea.	\$450.00	\$33.00
	30 gallon drum ea.	\$340.00	\$38.00
	5 gallon lab pack ea.	\$145.00	\$10.00
	15 gallon lab pack ea.	\$264.00	\$35.00
	30 gallon lab pack ea.	\$327.00	\$53.00
	55 gallon lab pack ea.	\$432.00	\$33.00

<u>Category 18</u>	<u>Pesticides, Toxic Solids</u>	<u>Unit Cost</u>	<u>Container Cost</u>
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55 gallon drum	ea.	\$469.00	\$33.00
30 gallon drum	ea.	\$354.00	\$53.00
5 gallon lab pack	ea.	\$145.00	\$10.00
15 gallon lab pack	ea.	\$264.00	\$35.00
30 gallon lab pack	ea.	\$327.00	\$53.00
55 gallon lab pack	ea.	\$432.00	\$33.00

<u>Category 19</u>	<u>Reactive Monomers/Polymers</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea. \$939.00	\$33.00
	30 gallon drum	ea. \$707.00	\$70.00
	5 gallon lab pack	ea. \$149.00	\$10.00
	15 gallon lab pack	ea. \$494.00	\$59.00
	30 gallon lab pack	ea. \$614.00	\$70.00
	55 gallon lab pack	ea. \$815.00	\$33.00

<u>Category 20</u>	<u>Isocyanates, non-RCRA for landfill</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea. \$244.00	\$33.00
	30 gallon drum	ea. \$185.00	\$38.00
	5 gallon lab pack	ea. \$89.00	\$10.00
	15 gallon lab pack	ea. \$152.00	\$35.00
	30 gallon lab pack	ea. \$185.00	\$53.00
	55 gallon lab pack	ea. \$244.00	\$33.00

<u>Category 21</u>	<u>Isocyanates, RCRA for fuels/incin.</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea. \$564.00	\$33.00
	30 gallon drum	ea. \$425.00	\$38.00
	5 gallon lab pack	ea. \$149.00	\$10.00
	15 gallon lab pack	ea. \$494.00	\$59.00
	30 gallon lab pack	ea. \$614.00	\$70.00
	55 gallon lab pack	ea. \$815.00	\$33.00

<u>Category 22</u>	<u>Paint Related Material- flamm.</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea. \$194.00	\$33.00
	30 gallon drum	ea. \$148.00	\$70.00
	5 gallon lab pack	ea. \$100.00	\$10.00
	15 gallon lab pack	ea. \$174.00	\$59.00
	30 gallon lab pack	ea. \$214.00	\$70.00
	55 gallon lab pack	ea. \$282.00	\$33.00

<u>Category 23</u>	<u>Latex Paint</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$197.00	\$33.00
	30 gallon drum	ea.	\$150.00	\$38.00
	5 gallon lab pack	ea.	\$89.00	\$10.00
	15 gallon lab pack	ea.	\$152.00	\$35.00
	30 gallon lab pack	ea.	\$185.00	\$53.00
	55 gallon lab pack	ea.	\$244.00	\$33.00

<u>Category 24</u>	<u>Asbestos</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	55 gallon drum	ea.	\$98.00	\$33.00
	30 gallon drum	ea.	\$98.00	\$53.00
<u>Category 25</u>	<u>Mercury - metallic</u>	<u>Unit</u>	<u>Unit Cost</u>	<u>Container Cost</u>
	5 gallon lab pack	ea.	\$155.00	\$10.00
	15 gallon lab pack	ea.	\$529.00	\$35.00
	30 gallon lab pack	ea.	\$1,213.00	\$53.00
	55 gallon lab pack	ea.	N/A	\$33.00
<u>Category 26</u>	<u>Batteries</u>	<u>Unit</u>	<u>Unit Cost</u>	
	Alkaline	lb.	\$0.30	w/ \$60.00 min.
	Lead, Acid	lb.	\$0.25	w/ \$60.00 min.
	Ni-Cad.	lb.	\$0.75	w/ \$60.00 min.
	Lithium ion	lb.	\$0.95	w/ \$60.00 min.

CULVER CITY PROPOSAL **HHW LABOR MATRIX**

Estimated Participation	Total Staff	Labor	Equipment Transportation	Total Fixed Costs
50-100	4-6	\$ 2,184	\$ 1,404	\$ 3,588
101-200	7-10	\$ 3,328	\$ 2,100	\$ 5,428
201-300	11-15	\$ 4,992	\$ 2,520	\$ 7,512
301-400	16-20	\$ 7,020	\$ 2,880	\$ 9,900