

EXHIBIT B  
REQUIRED BID FORMS

A. BID SUMMARY & AUTHORIZATION  
FOR BID # 1825 – DJI MATRICE 210, PHANTOM 4 PRO AND SPARK  
PACKAGES WITH ADDITIONAL ACCESSORIES

BID SUMMARY:

TOTAL BASE BID AMOUNT: \$ 60,778.00

TOTAL BASE BID PRICE IN WRITTEN WORDS: \$ SIXTY THOUSAND, SEVEN HUNDRED & SEVENTY EIGHT DOLLARS

BID AUTHORIZATION:

BIDDER/COMPANY NAME: BOTACH INC

CONTACT NAME: ACKAH SARBAH

ADDRESS: 4775 W HARMON AVE

CITY, STATE, ZIP: LAS VEGAS NV 89103

TELEPHONE NUMBER: (213) 695-6492

FAX NUMBER: (323) 443-3997

EMAIL ADDRESS: ackah@botach.com

By submission of this Bid, the undersigned certifies that:

- All of the terms, conditions and requirements of the agreement as stated in the specifications, subsequent pages, addenda and notices are understood and accepted;
- It has not employed or retained any company or person, other than a bonafide employee working solely for the Bidder, to solicit or secure this agreement and that it has not paid or agreed to pay any company or person, other than a bonafide employee working solely for Bidder, any fee, percentage, brokerage fee, gifts or any other consideration, contingent upon or resulting from the award or making of this contract. For violation of this warranty, the City shall have the right to annul this agreement without liability;
- The prices contained in this bid are truthful, accurate and have been arrived at independently and without collusion, consultation, communication or agreement intended to restrict the competition; and
- It has the full authority of the Bidder to execute the Bid and execute any resulting agreement awarded as the result of, or on the basis of, the bid.

AUTHORIZED REPRESENTATIVE: ACKAH SARBAH

TITLE: MANAGER

SIGNATURE:  DATE: 11/6/17

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B. NONCOLLUSION DECLARATION

NONCOLLUSION DECLARATION

The undersigned declares:

I am the MANAGER of BOTACH INC, the party making the foregoing bid.

The bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation. The bid is genuine and not collusive or sham. The bidder has not directly or indirectly induced or solicited any other bidder to put in a false or sham bid. The bidder has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or to refrain from bidding. The bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder. All statements contained in the bid are true. The bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, to any corporation, partnership, company, association, organization, bid depository, or to any member or agent thereof, to effectuate a collusive or sham bid, and has not paid, and will not pay, any person or entity for such purpose.

Any person executing this declaration on behalf of a bidder that is a corporation, partnership, joint venture, limited liability company, limited liability partnership, or any other entity, hereby represents that he or she has full power to execute, and does execute, this declaration on behalf of the bidder.

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct and that this declaration is executed on 11/6/17  
[date], at LOS ANGELES [city], CA [state].

AUTHORIZED REPRESENTATIVE: ACKATH SARBATH

TITLE: MANAGER

SIGNATURE:  DATE: 11/6/17

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C. REFERENCES

Provide the name, address, contact information and a brief description of goods/services provided from at least three (3) references. References must be for a project of similar specifications within the past five (5) years.

1. DEPT OF GEO & ENV ENGR WASHINGTON HALL  
Company/Organization Name  
JORGE ACEVEDO PURCHASING AGENT  
Contact Name & Title  
BLDG 745 B BREWERTON RD 6 FLOOR  
Address  
WEST POINT NY 10996  
City State Zip  
(845) 938-8637 jorge.1.acevedo4.civ@mail.mil  
Telephone Email  
Description (Include dates goods/services provided): DJI DRONE MATRICE 4 SERIES  
ZENMUSE XT & ZENMUSE X4S  
JULY 7 2017

2. NC STATE UNIVERSITY  
Company/Organization Name  
BYRON MCADAMS PURCHASING SPECIALIST  
Contact Name & Title  
2501 STINSON DR  
Address  
RALEIGH NC 27607  
City State Zip  
(919) 515-2082 bmcadams@ncsu.edu  
Telephone Email  
Description (Include dates goods/services provided): PHANTOM 4 SERIES, MOUNTING  
BRACKETS, ZENMUSE X5, PROPELLERS, CASE MATRICE 600,  
DRONE BASE KIT, TB48D, DRONE PRO BASE KIT MATRICE  
FEBRUARY 15 2017

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3. ST ANTHONY POLICE  
Company/Organization Name

CHIEF TERRY HARRIS  
Contact Name & Title

420 N BRIDGE ST, S  
Address

ST ANTHONY                      ID                      83445  
City                                      State                                      Zip

(208) 624-3494                      tharris@cityofstanthony.org  
Telephone                                      Email

Description (Include dates goods/services provided): DJI INSPIRE 1, TB48, PROPELLERS  
REMOTE CONTROLLER, POWER ADAPTER CABLE, ZENMUSE XT  
JUNE 15 2017

ADDITIONAL REFERENCE:

4. \_\_\_\_\_  
Company/Organization Name

\_\_\_\_\_  
Contact Name & Title

\_\_\_\_\_  
Address

\_\_\_\_\_  
City                                      State                                      Zip

\_\_\_\_\_  
Telephone                                      Email

Description (Include dates goods/services provided): \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**EXHIBIT B  
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**D. BID FEE SCHEDULE**

The undersigned has carefully checked the above figures and understands that the City, or any officer thereof, will not be responsible for any errors or omissions on the part of the undersigned in submitting this bid. In case of a discrepancy unit prices and totals, the unit prices shall prevail. All amounts and totals given in the Bid Schedule are subject to verification by the City.

ITEM	QTY	DESCRIPTION	UNIT PRICE	EXTENDED AMOUNT
1.	2	<u>DJI Matrice 210 – Assembled w/ Equipment</u> TB50 Battery, TB55 Battery, TB50/TB55 Battery Charging Hub, Cendence Remote Controller, CrystalSky High-Brightness 7.85" Tablet/Monitor, WB36 Battery, WCH2 Charging Hub, Power Cable, (2) Landing Gear, USB Cable, Micro SD Card – 16GB, Carrying Case, (3) Gimbal Damper, Propeller Mounting Plates, Vision System Calibration Plate, (4) Battery Insulation Stickers, Upward Gimbal kit, Downward Dual Gimbal kit, Downward Single Gimbal kit, External GPS kit • DJI Care Refresh	\$ 17422.80	\$ 14,845.60
2.	4	<u>DJI Phantom 4 Pro – Assembled w/ Equipment</u> Remote Controller, Propellers, Phantom 4 Intelligent Flight Battery, Battery Charger, Power Cable, Gimbal Clamp, USB OTG Cable, Micro USB Cable, Micro SD Card – 16GB, Phantom 4 Carrying Case • DJI Care Refresh	\$ 1566.40	\$ 6,265.60
3.	2	<u>DJI Spark Fly More Combo Bundle – Assembled w/ Equipment</u> Remote Controller, Propellers, Propeller Guards, Intelligent Flight Battery, Charger, Power Cable, Battery Charging Hub, Micro SD Card – 16GB, Storage Box, Shoulder Bag • DJI Care Refresh	\$ 652.30	\$ 1304.60
4.	2	Zenmuse XT FLIR cameras • DJI Care Refresh (if available)	\$ 8855	\$ 17,710.00
5.	2	Zenmuse Z30 cameras and gimbal • DJI Care Refresh (if available)	\$ 6919	\$ 13,838.00
6.	4	TB55 High Capacity Batteries	\$ 313.50	\$ 1254.00
7.	2	Camera Operator Remote Controller	\$ 847	\$ 1694.00
8.	2	CrystalSky High Brightness 7.85" Monitor	\$ 522.50	\$ 1045
9.	2	TB55 Battery Charging Hub	\$ 66	\$ 132

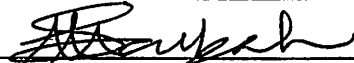
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10.	2	GPC Matrice 200 Hard Case	\$ 599	\$ 1198
11.	4	Phantom Series Backpacks	\$ 100	\$ 400
12.	4	Phantom 4 Series Battery Charging Hub	\$ 66	\$ 264
13.	8	Phantom 4 Series Intelligent Flight Battery	\$ 66	\$ 528
14.	4	Monitor Hood	\$ 14.30	\$ 57.20
15.	4	Spark Intelligent Flight Battery	\$ 33	\$ 132
16.	2	GPC Protective Spark Carrying Case	\$ 55	\$ 110
17.	--	Shipping and Handling Charges	\$ 0	\$ 0
		Other: _____	\$	\$
<b>Subtotal</b>				\$ 60,778.00
<b>Sales Tax (10.00%)</b>				\$ -
<b>BASE BID TOTAL</b>				\$ 60,778.00

TOTAL BASE BID PRICE IN WRITTEN WORDS: SIXTY THOUSAND, SEVEN HUNDRED  
& SEVENTY EIGHT : \_\_\_\_\_ DOLLARS

AUTHORIZED REPRESENTATIVE: ACKAH SARBAH

TITLE: MANAGER

SIGNATURE:  DATE: 1/16/17