



**Quote For:**


**Culver Police Department  
Fixed Implementation Revised**

**Quoted By:**

**Vigilant Solutions, LLC  
Greg Mills**

**Date: 12-21-17**

**Be Smart. Be Safe. Be Vigilant.**

		<b>Vigilant Solutions, LLC</b> 1152 Stealth Street Livermore, California 94551 (P) 858-287-0067		<b>Be smart. Be safe.  Be Vigilant.</b>	
Attention:	Culver Police Department	Date	12/21/2017		
Project Name:	Fixed Implementation Revised	Quote Number:	GSM-0656-02		

## **PROJECT QUOTATION**

We at Vigilant Solutions are pleased to quote the following systems for the above referenced project:

### **Fixed Implementation, Agency Start-up, and First Year Warranty/Coverage**

Qty	Item #	Description
(2)	<b>Fixed Camera LPR  SYS-1</b> VSF-075-H-RE	<b>Vigilant Fixed LPR Camera with Integrated Smart Processor</b> <u>Hardware:</u> <ul style="list-style-type: none"> <li>• Integrated (Internal) solid state DSP Smart processor units - No moving parts <ul style="list-style-type: none"> <li>◦ Plug-N-Play IP based camera with Power Over Ethernet (POE)</li> </ul> </li> <li>• Includes field installed J-Box</li> <li>• 75mm LPR Camera(s) with IR and Color video <ul style="list-style-type: none"> <li>◦ Includes RAM mounting bracket</li> </ul> </li> </ul> <u>Software:</u> <ul style="list-style-type: none"> <li>• Direct connect to Vigilant's nationally hosted LEARN LPR data server <ul style="list-style-type: none"> <li>◦ Includes CarDetector LPR software for local server hosting</li> </ul> </li> <li>• LPR vehicle license plate scanning / real time alerting <ul style="list-style-type: none"> <li>◦ Full suite of LPR tools including data analytics</li> </ul> </li> </ul>
(8)	<b>Fixed Camera LPR  SYS-2</b> (2)VSF-075-H-RE	<b>Vigilant Fixed LPR Camera with Integrated Smart Processor</b> <u>Hardware:</u> <ul style="list-style-type: none"> <li>• Integrated (Internal) solid state DSP Smart processor units - No moving parts <ul style="list-style-type: none"> <li>◦ Plug-N-Play IP based camera with Power Over Ethernet (POE)</li> </ul> </li> <li>• Includes field installed J-Box</li> <li>• 75mm LPR Camera(s) with IR and Color video <ul style="list-style-type: none"> <li>◦ Includes RAM mounting bracket</li> </ul> </li> </ul> <u>Software:</u> <ul style="list-style-type: none"> <li>• Direct connect to Vigilant's nationally hosted LEARN LPR data server <ul style="list-style-type: none"> <li>◦ Includes CarDetector LPR software for local server hosting</li> </ul> </li> <li>• LPR vehicle license plate scanning / real time alerting <ul style="list-style-type: none"> <li>◦ Full suite of LPR tools including data analytics</li> </ul> </li> </ul>

(3)	<b>Fixed Camera LPR SYS-3</b>  (3)VSF-075-H-RE	<b>Vigilant Fixed LPR Camera with Integrated Smart Processor</b> <u>Hardware:</u> <ul style="list-style-type: none"> <li>• Integrated (Internal) solid state DSP Smart processor units - No moving parts <ul style="list-style-type: none"> <li>◦ Plug-N-Play IP based camera with Power Over Ethernet (POE)</li> </ul> </li> <li>• Includes field installed J-Box</li> <li>• 75mm LPR Camera(s) with IR and Color video <ul style="list-style-type: none"> <li>◦ Includes RAM mounting bracket</li> </ul> </li> </ul> <u>Software:</u> <ul style="list-style-type: none"> <li>• Direct connect to Vigilant's nationally hosted LEARN LPR data server <ul style="list-style-type: none"> <li>◦ Includes CarDetector LPR software for local server hosting</li> </ul> </li> <li>• LPR vehicle license plate scanning / real time alerting <ul style="list-style-type: none"> <li>◦ Full suite of LPR tools including data analytics</li> </ul> </li> </ul>
(13)	BCAE1F2-V	<b>Four Camera Reaper Communications Box with cellular router and Verizon Modem - two cable glands</b> <ul style="list-style-type: none"> <li>• Complete communications and power management solution for up to four (4) Reaper fixed cameras</li> <li>• Includes power management and voltage protection for all components, as well as a router for cellular communications between the cameras and the agency's LEARN account</li> <li>• Includes Verizon modem</li> <li>• Private Wi-fi access point for administrative access to cameras</li> <li>• Integrated GPS with integrated NTP server for accurate time stamps on all detections</li> <li>• Enclosed in a vented NEMA 3R enclosure with fan for cooling</li> <li>• Operational temperature spec -20C to 50C ambient</li> <li>• Two cable glands; one for power, one 3/4" for CAT5</li> </ul>
(27)	VS-FX-UNI-POLE-WALL-BRKT_REV_B	<b>Fixed LPR Camera Bracket</b> <ul style="list-style-type: none"> <li>• Pole or Wall Mount - UPR ARM ASSY POLE &amp; WALL MOUNT BLK REV B</li> </ul>
(13)	REAPER-CAM-CBL-REVB-30FT	<b>Reaper SD Camera Cable</b> <ul style="list-style-type: none"> <li>• 30FT cable for Reaper SD cameras</li> </ul>
(14)	REAPER-CAM-CBL-REVB-60FT	<b>Reaper SD Camera Cable</b> <ul style="list-style-type: none"> <li>• 60FT cable for SD Reaper cameras</li> </ul>
(2)	Electrical Contractor 1	<b>One Camera Fixed Installation</b> <ul style="list-style-type: none"> <li>• Provide labor, materials &amp; equipment to install (1) Reaper Cameras w/ (1) power supply enclosure including cabling between all devices.</li> <li>• Quote assumes 120v power is available at the pole that ALPR equipment is to be mounted on.</li> <li>• Assist Vigilant in aiming and configuring the cameras.</li> </ul>
(8)	Electrical Contractor 2	<b>Two Camera Fixed Installation</b> <ul style="list-style-type: none"> <li>• Provide labor, materials &amp; equipment to install (2) Reaper Cameras w/ (1) power supply enclosure including cabling between all devices.</li> <li>• Quote assumes 120v power is available at the pole that ALPR equipment is to be mounted on.</li> <li>• Assist Vigilant in aiming and configuring the cameras.</li> </ul>
(3)	Electrical Contractor 3	<b>Three Camera Fixed Installation</b> <ul style="list-style-type: none"> <li>• Provide labor, materials &amp; equipment to install (2) Reaper Cameras w/ (1) power supply enclosure including cabling between all devices.</li> <li>• Quote assumes 120v power is available at the pole that ALPR equipment is to be mounted on.</li> <li>• Assist Vigilant in aiming and configuring the cameras.</li> </ul>

(1)	VSBSVC-02	<b>Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments</b> <ul style="list-style-type: none"> <li>Managed/hosted server account services by Vigilant <ul style="list-style-type: none"> <li>Includes access to all LEARN and CarDetector software updates</li> </ul> </li> <li>Priced per camera per year for 15-30 total camera units</li> <li>Requires new/existing Enterprise Service Agreement (ESA)</li> </ul>
(1)	TAS-UL	<b>Target Alert Service - LPR Alert Delivery Software - Unlimited User</b> <ul style="list-style-type: none"> <li>Real Time LPR notification and mapping software sends LPR alerts to any in-network PC</li> <li>Send Alerts over any communication protocol including LAN, WAN, internet wireless, etc.</li> <li>Server Client software compatible with all Vigilant CDFS applications</li> </ul>
(1)	SSU-LN-COM	<b>Vigilant Start Up &amp; Configuration of Hosted/Managed LEARN Server Account</b> <ul style="list-style-type: none"> <li>New client account setup via national LPR server</li> <li>Required for all hosted/managed LEARN client accounts</li> </ul>
(27)	SSU-SYS-COM	<b>Vigilant System Start Up &amp; Commissioning of 'In Field' LPR system</b> <ul style="list-style-type: none"> <li>Vigilant technician to visit customer site</li> <li>Includes system start up, configuration and commissioning of LPR system</li> <li>Applies to mobile (1 System) and fixed (1 Camera) LPR systems</li> </ul>
(1)	VS-TRNG	<b>Vigilant End User Training for LPR Systems</b> <ul style="list-style-type: none"> <li>End user training for Vigilant products <ul style="list-style-type: none"> <li>Covers all client purchased applications</li> <li>Includes classroom and field operation training</li> </ul> </li> <li>Vigilant certified technician to visit site and perform one training class</li> </ul>
(27)	VS-SHP-02	<b>Vigilant Shipping &amp; Handling Charges</b> <ul style="list-style-type: none"> <li>Applies to each fixed camera LPR System</li> <li>Shipping Method is FOB Shipping</li> </ul>
(1)	VS-TRVL-01	<b>Vigilant Travel via Client Site Visit</b> <ul style="list-style-type: none"> <li>Vigilant certified technician to visit client site</li> <li>Includes all travel costs for onsite support services</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$333,953.00</b>

### Optional Extended Hardware Warranty

Qty	Item #	Description
(27)	CDFS-4HWW	<b>Fixed Camera LPR System - Extended Hardware Warranty - Year 2 through 5</b> <ul style="list-style-type: none"> <li>Fixed LPR System LPR hardware component replacement warranty</li> <li>Applies to 1-Channel hardware system kit</li> <li>Valid for 4 years from standard warranty expiration</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$56,700.00</b>

## Optional Full 5 Years of CLK Coverage

Qty	Item #	Description
(4)	VSBSCSVC-01	<b>Vigilant LPR Basic Service Package for Hosted/Managed LPR Deployments - Years 2-5</b> <ul style="list-style-type: none"> <li>Managed/hosted server account services by Vigilant</li> <li>Includes access to all LEARN and CarDetector software updates</li> <li>Priced per camera per year for up to 15-30 total camera units registered</li> <li>Requires new/existing Enterprise Service Agreement (ESA)</li> </ul>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$27,200.00</b>

Qty	Item #	Description
(1)	Estimated Tax	<b>Estimated Tax on Hardware at 9.75%</b>
<b>Subtotal Price</b> (Excluding sales tax)		<b>\$25,502.30</b>

### Quote Notes:

1. All prices are quoted in USD and will remain firm and in effect for 60 days.
2. No permits, start-up, installation, and or service included in this proposal unless explicitly stated above.
3. All hardware components to have standard One (1) year hardware warranty.
4. This Quote does not include anything outside the above stated bill of materials.
5. Pricing assumes space in the conduit for camera and electrical cables.
6. Price assumes 120v power be available at the pole for all 13 locations.
7. Quote based off of information available at the time. Changes in expected infrastructure may result in changes in scope and price of the project.

### Locations:

Location 1 - (EB) Slauson and Buckingham	3 Camera - 1 Com
Location 2 - (EB) Centinela Ave at Green Valley Circle	2 Camera - 1 Com
Location 3 - (EB) Jefferson at Hetzler	2 Camera - 1 Com
Location 4 - (EB) Washington at La Cienega	2 Camera - 1 Com
Location 5 - (WB) Jefferson at Slauson	2 Camera - 1 Com
Location 6 - (SB) Sepulveda and Green Valley	3 Camera - 1 Com
Location 7 - (WB) Culver Blvd at Sepulveda Blvd	3 Camera - 1 Com
Location 8 - (WB) Braddock Dr at Sawtelle Blvd	1 Camera - 1 Com
Location 9 - (EB) National Blvd at Eastham Dr	2 Camera - 1 Com
Location 10 - (EB) Higuera St at Eastham Dr (May miss turn lane traffic)	1 Camera - 1 Com
Location 11 - (NB) Overland Ave at Washington Blvd	2 Camera - 1 Com
Location 12 - (SB) Sawtelle Blvd at Culver Blvd	2 Camera - 1 Com
Location 13 - (NB) Sawtelle Blvd at Matteson	2 Camera - 1 Com

**Quoted by: Greg Mills - 858-287-0067 - [greg.mills@vigilantsolutions.com](mailto:greg.mills@vigilantsolutions.com)**

<b>Total Price</b> (Including Additional Options and Tax)	<b>\$443,355.30</b>
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