

ATTACHMENT 1

SUMMARY OF ADULT SPORTS PROGRAM PROPOSALS

| Summary of Adult Basketball Program Proposals (RFP # 1575) | | |
|---|--------------------------|--------------|
| | Staff Recommendation | |
| RFP Criteria | All City Athletics (ACA) | ZogSportsLA |
| Experience Contracting Municipal Basketball Programs | 5 years/CC only | None |
| Fees | | |
| A. League Fee, per team, for a 10-game regular season | \$480 | \$775 |
| B. Uniform Fees (if any) | None | Included |
| C. Referee Fees , per game, per team, paid at game | \$32* | Included |
| D. Scorekeeper Fees (if separate from Referee fees) | \$16** | Included |
| E.a) Any other fees paid directly to Contractor? | \$8-10 per gym | None |
| E.b) Any other fees paid directly to Contractor? | \$10-15 ea. award | None |
| F. Contractor's share of Total Annual League fees | 70% | 70% |
| G. City's share of Total Annual League fees | 30% | 30% |
| Projected Annual Registration Revenue - Contractor | \$64,512.00 | \$104,160.00 |
| Projected Annual Registration Revenue - City | \$27,648.00 | \$44,640.00 |

ACA League Fee = 8 players per team x \$60 per player; all other League Fees were taken directly from the Proposals and may therefore be using a different formula for computing the Fee amount.

* For a 10-game regular season, total Referee fees = \$320

** For a 10-game regular season, total Scorekeeper fees = \$160

Projected Annual Registration Revenue = League Fee x 48 Teams x 4 Seasons x Percentage

| Summary of Adult Softball Program Proposals (RFP # 1576) | | | |
|---|-----------------------------|--------------|--------------------------|
| | Staff Recommendation | | |
| RFP Criteria | Major League Softball (MLS) | ZogSportsLA | All City Athletics (ACA) |
| Experience Contracting Municipal Softball Programs | 30 years/19 Cities | None | None |
| Game Site Field Preparation Detailed in RFP Response | Yes | No | No |
| Fees | | | |
| A. League Fee, per team, for a 10-game regular season | \$400 | \$850 | \$480 |
| B. Uniform Fees (if any) | N/A | Included | N/A |
| C. Umpire Fees, per game, per team, paid at game | \$25*** | Included | \$25*** |
| D. Scorekeeper Fees (if separate from Umpire fees) | N/A | Included | N/A |
| E.a) Any other fees paid directly to Contractor? | \$35 new team fee | None | \$8-10 per field |
| E.b) Any other fees paid directly to Contractor? | None | None | \$10-15 ea. award |
| F. Contractor's share of Total Annual League fees | 70% | 70% | 70% |
| G. City's share of Total Annual League fees | 30% | 30% | 30% |
| Projected Annual Registration Revenue - Contractor | \$67,200.00 | \$142,800.00 | \$80,640.00 |
| Projected Annual Registration Revenue - City | \$28,800.00 | \$61,200.00 | \$34,560.00 |

ACA League Fee = 10 players per team x \$48 per player; all other League Fees were taken directly from the Proposals and may therefore be using a different formula for computing the Fee amount.

***For a 10-game regular season, total Umpire fees = \$250

Projected Annual Registration Revenue = League Fee x 60 Teams x 4 Seasons x Percentage