

SUMMARY OF ADULT SPORTS PROGRAM PROPOSALS

Summary of Adult Basketball Program Proposals (RFP # 1575)		
	Staff Recommendation	
RFP Criteria	All City Athletics (ACA)	ZogSportsLA
Experience Contracting Municipal Basketball Programs	5 years/CC only	None
Fees		
A. League Fee, per team, for a 10-game regular season	\$480	\$775
B. Uniform Fees (if any)	None	Included
C. Referee Fees , per game, per team, paid at game	\$32*	Included
D. Scorekeeper Fees (if separate from Referee fees)	\$16**	Included
E.a) Any other fees paid directly to Contractor?	\$8-10 per gym	None
E.b) Any other fees paid directly to Contractor?	\$10-15 ea. award	None
F. Contractor's share of Total Annual League fees	70%	70%
G. City's share of Total Annual League fees	30%	30%
Projected Annual Registration Revenue - Contractor	\$64,512.00	\$104,160.00
Projected Annual Registration Revenue - City	\$27,648.00	\$44,640.00

ACA League Fee = 8 players per team x \$60 per player; all other League Fees were taken directly from the Proposals and may therefore be using a different formula for computing the Fee amount.

* For a 10-game regular season, total Referee fees = \$320

** For a 10-game regular season, total Scorekeeper fees = \$160

Projected Annual Registration Revenue = League Fee x 48 Teams x 4 Seasons x Percentage

Summary of Adult Softball Program Proposals (RFP # 1576)			
	Staff Recommendation		
RFP Criteria	Major League Softball (MLS)	ZogSportsLA	All City Athletics (ACA)
Experience Contracting Municipal Softball Programs	30 years/19 Cities	None	None
Game Site Field Preparation Detailed in RFP Response	Yes	No	No
Fees			
A. League Fee, per team, for a 10-game regular season	\$400	\$850	\$480
B. Uniform Fees (if any)	N/A	Included	N/A
C. Umpire Fees, per game, per team, paid at game	\$25***	Included	\$25***
D. Scorekeeper Fees (if separate from Umpire fees)	N/A	Included	N/A
E.a) Any other fees paid directly to Contractor?	\$35 new team fee	None	\$8-10 per field
E.b) Any other fees paid directly to Contractor?	None	None	\$10-15 ea. award
F. Contractor's share of Total Annual League fees	70%	70%	70%
G. City's share of Total Annual League fees	30%	30%	30%
Projected Annual Registration Revenue - Contractor	\$67,200.00	\$142,800.00	\$80,640.00
Projected Annual Registration Revenue - City	\$28,800.00	\$61,200.00	\$34,560.00

ACA League Fee = 10 players per team x \$48 per player; all other League Fees were taken directly from the Proposals and may therefore be using a different formula for computing the Fee amount.

***For a 10-game regular season, total Umpire fees = \$250

Projected Annual Registration Revenue = League Fee x 60 Teams x 4 Seasons x Percentage