MEETING DATE: 10/23/06

AGENDA ITEM: Award of a Five-Year Agreement to Amtech Elevator Services for the Maintenance of Thirteen Elevators at Nine City Facilities.

ATTACHMENTS

		Pages
1	Copy of Amtech's proposal	1-5

REQUEST FOR PROPOSAL (RFP)
Due September 27, 2006 at 2:00PM

For City Wide Elevator Maintenance

City of CULVER CITY

PROPSAL REQUIREMENT & FORMAT

Company Profile

AMTECH Elevator has been servicing the greater Southern California region since 1964, providing vertical transportation services, modernizations and installation for commercial office buildings, hospitals, real estate space, residential properties, hotels and public facilities.

Since 2003 AMTECH is wholly owned by OTIS Elevator Company, a subsidiary of United Technologies Corporation. This affiliation provides extensive resources and support within the elevator and escalator industry, regardless of size and capital requirements.

Qualifications

Los Angeles County in serviced by three Branch offices located in Los Angeles, Downey and Anaheim. Each office maintains a staff of (35+) technicians with service vehicles; (3 to 4) direct Supervisors (all technicians and supervisors are licensed and union); and a support staff of (12-15) involved in parts, logistics, dispatch, sales and administrative personnel.

The combined staff for the Los Angeles market exceeds 100 field technicians/service vehicles, of which an assigned rotating "on call" staff of 15-20 technicians are available for after hours and weekend service calls. The three (3) Los Angeles Branches maintain a combined total of 12,000 plus units.

Scope of Services

AMTECH offers monthly preventive maintenance agreements and various full maintenance agreements for hydraulic and traction elevators, escalators, people movers, dumb waiters, cargo lifts, and wheel chair lifts. Also, upgrades of all levels including complete modernizations and new construction installations.

References

City of Manhattan Beach	Gwen Eng	310 802 5567
City of Torrance	Toni Dotter	310 781 7151
City of Beverly Hills	Terry Wagner	310 285 2487
Redondo Beach School District	Scott Rupert	310 379 8809
El Segundo Unified School District	May Brit Evans	310 615 2650

Claim History

None, as AMTECH Elevator Services

Schedule of Fees

Full Maintenance	**Cancellable**	**5 year (Cancellable w/cause) Quarterly Billing**
CITY HALL (3)	**$ 600**/month	**$525** (3 months x $525 = $1,575/quarter)
Police Department (1)	**$ 175**/month	**$160** (3 months x $160 = $ 480/quarter)
Public Works Yard (1)	**$ 175**/month	**$160** (3 months x $160 = $ 480/quarter)
Ivy Substation (1)	**$ 165**/month	**$150** (3 months x $150 = $ 450/quarter)
Cardiff Parking (1)	**$ 200**/month	**$ 180** (3 months x $180 = $ 540/quarter)
Ince Parking (3)	**$ 570**/month	**$ 525** (3 months x $525 = $1,575/quarter)
Watseka (1)	**$180**/month	**$ 165** (3 months x $165 = $ 495/quarter)
Transportation Dept (1)	**$150**/month	**$ 130** (3 months x $130 = $ 390/quarter)
Oil & Grease "only"		
Veterans Memorial (1)	**$ 150**/month	**$ 135** (3 months x ~~$150~~ 135 = $ 405/quarter) EM
TOTAL (13)	**$2,365/month**	**$2,130/month** $ 6,390/quarter)

Over Time Differential
Incremental/Covered Items **$ 108.50**

Hourly "non covered" Labor Rates

Straight Time Rates	**$ 155.00**
Over Time Rates x 1.7	**$ 263.50**

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Proof of Minimum Insurance Coverage

See SPECIMEN Certificate attached
(as previously submitted with The City of Culver City)

NOTE – Pre existing conditions (not covered)

City Hall	Mechanical Door Edges – Obsolete
Police Dept	Mechanical Door Edges – Obsolete; Door Rollers need to be replaced
Public Works Yard	Mechanical Door Edges – Obsolete
Veterans Tower	Obsolete Equipment (no covered parts/labor) Monthly Oil & Grease ONLY
Ivy Sub Station	Mechanical Door Edges – Obsolete
General	Obsolete parts are NOT COVERED items under this RFP

Date:
9.26.06

Submitted By:

Anthony Vicardo
Business Development Executive
AMTECH Elevator Services
9808 Firestone Blvd
Downey, CA 90241
562 658 6000
562 658 6060 FAX

North American Elevator Services is a national service provider operating in major metropolitan areas under familiar local names. In Southern California, you know as **Amtech Elevator Services Company**. We've been part of the greater Southern California region since 1964, providing vertical transportation services, modernizations and installations for commercial office buildings, hospitals, real estate space, residential properties and hotels.

Our affiliation with Otis Elevator Company, a subsidiary of United Technologies Corporation, provides us with extensive resources. But resources are no substitute for outstanding customer service at the local level, our greatest source of pride. We provide quick, comprehensive, flexible and affordable service to every customer, no matter how large or small. The better you know us, the more you will understand why **Amtech** enjoys a sterling reputation with customers and competitors.

NAES Service Locations

NAES Headquarters
1 Farm Springs Road
Farmington, CT 06032
860 676-6298 / tel
www.naes-elevator.com

Boston
Delta Beckwith Elevator Co.
274 Southampton Street
Boston, MA 02118
617 427-5525 / tel
617 427-1494 / fax
www.delta-beckwith.com

Chicago
ACM Elevator Company
2293 S. Mt. Prospect Rd.
Des Plaines, IL 60018
847 390-3720 / tel
847 390-3768 / fax
www.acmelevator.com

Dallas
United Elevator Company
2126 113th Street
Grand Prairie, TX 75050
972 988-1064 / tel
972 988-3401 / fax
www.united-elevator.com

Detroit
Amtech Elevator Services
99 W. Willis
Detroit, MI 48201
313 831-0900 / tel
313 831-0984 / fax
www.amtechelevator.com

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Amtech Elevator Services
1289 N. Post Oak, Ste. 100
Houston, TX 77055
713 923-7251 / tel
713 923-2877 / fax
www.amtechelevator.com

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Orange County/Inland Empire
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1550 S. Sunkist Street, Suite A
Anaheim, CA 92806
714 939-6516 / tel
714 939-6524 / fax
www.amtechelevator.com

Philadelphia
Amtech Elevator Services
725 Hylton Road
Pennsauken, NJ 08110
800 742-6832 / tel
856 665-6618 / fax
www.amtechelevator.com

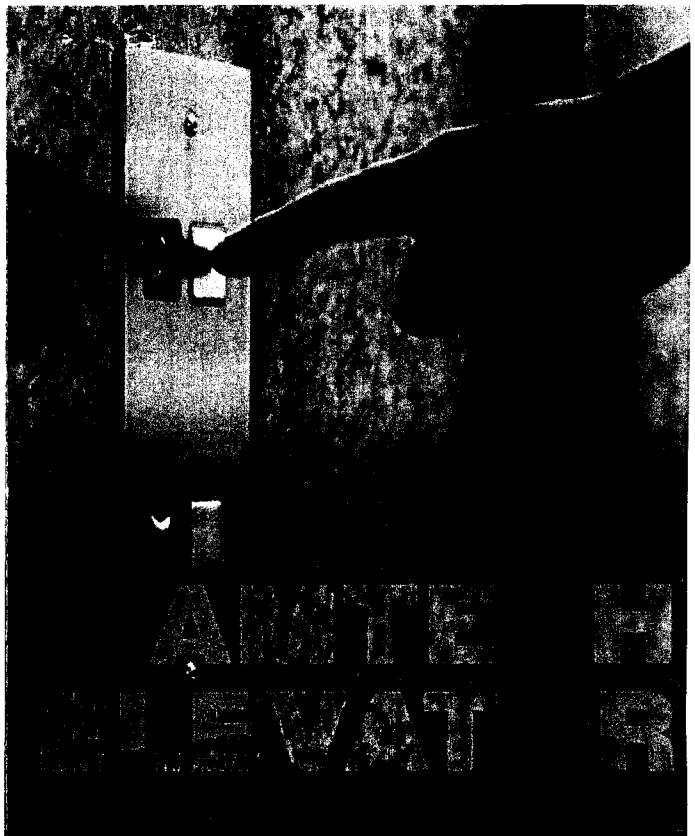
Portland
Northwest Elevator Company
17700 SW Upper Boones Ferry Rd.
Portland, OR 97224
503 225-1951 / tel
503 597-0042 / fax
www.nwelevator.com

San Diego
Amtech Elevator Services
4837 Mercury Street
San Diego, CA 92111
858 637-4660 / tel
858 637-4676 / fax
www.amtechelevator.com

San Francisco
Amtech San Francisco Elevator Co.
1940 Oakdale Avenue
San Francisco, CA 94124
415 821-1402 / tel
415 970-2513 / fax
www.amtechsfelevator.com

Seattle
Vertical Transportation Services
700 S. Homer Street
Seattle, WA 98108
206 285-2285 / tel
206 285-0250 / fax
www.vtselevator.com

Washington, DC / Baltimore
Delta Elevator Company
9115-H Whiskey Bottom Rd.
Laurel, MD 20723-1320
301 369-0600 / tel
301 369-0545 / fax
www.deltaelevatorservice.com



NORTH AMERICAN ELEVATOR SERVICES

The best elevator service in the world is only as good as its maintenance and support system.

Amtech pledges thorough, personalized service.

NAES > NORTH AMERICAN ELEVATOR SERVICES IS > ACM > AMTECH > DELTA ELEVATOR > DELTA BECKWITH ELEVATOR
NORTHWEST ELEVATOR > UNITED ELEVATOR > VERTICAL TRANSPORTATION SERVICES

MAINTENANCE

While some companies offer only rigid maintenance options, Amtech is flexible. We meet your unique needs with a customized contract written locally.

Amtech maintains all elevators, regardless of manufacturer. Our mechanics follow Standard Work procedures, which means that every mechanic performs every task in the same proven way. No shortcuts, no compromises. We have a multimillion dollar inventory with over 100,000 parts available for overnight delivery anywhere we do business.

Our mechanics carry communications devices that allow us to communicate with each other or with field technical engineers wherever they happen to be. Amtech also has 24/7 access to remote on-line experts on all types of elevators, ready to assist any mechanic who encounters an unfamiliar product or problem.

MODERNIZATION

New technology, electronics and materials can make older elevators of any make or model perform and look better. We install non-proprietary equipment that can be maintained by any company, not only Amtech. When Amtech undertakes a project, we visit weekly with our customer to make sure we are exceeding expectations.

CONSTRUCTION

With more than 30 years of experience, Amtech has installed elevators and escalators of all sorts in every type of building imaginable. Experienced crews complete installations on schedule, verifying quality of work and adherence to contract requirements.

SAFETY

The safety of passengers and mechanics is the highest priority at Amtech. Elevator maintenance involves electricity, heavy equipment and heights, so it is inherently hazardous. Decades of experience have taught us to work safely in all circumstances, and industry statistics verify that Amtech has the best safety program in the industry. Standard Work procedures emphasize safety in every procedure, from setup to cleanup.

CUSTOMER SATISFACTION

Consistent performance is the greatest strength any company can bring to a customer. At Amtech, we recognize that customers expect us to do what we say we are going to do, when we say we are going to do it. To meet that expectation, we train our mechanics and equip them with the tools and diagnostic devices they need. Supervisors audit completed work and verify progress and quality. Amtech solicits feedback from our customers to assess how well we are meeting expectations, and where we could improve.

To find a representative near you or to find out more information call;

Los Angeles—North **323 478-2100**
Los Angeles—West **562 658-6000**
Orange County/Inland Empire **714 939-6516**

or visit us at; **www.amtechelevator.com**.

AMTECH Elevator Services

WHY CHOOSE AMTECH?

- ▷ Fast personal response, flexible approaches
- ▷ Resources of a large company, agility of a small local company
- ▷ Expertise across product lines
- ▷ Standard Work for consistent results
- ▷ Electronic management system enabling instant access to your elevators' history and your account
- ▷ Remote online experts support mechanics
- ▷ Otis worldwide engineering resources
- ▷ Competitive pricing

Amtech—The best value in the industry!