



February 1, 2017

To Whom it May Concern,

This letter identifies FARO Technologies, Inc., a Florida corporation ("FARO Technologies" or "FARO"), as the sole developer and manufacturer of the FARO Focus Laser Scanners, including the Focus<sup>3D</sup>, Focus<sup>S</sup> and Focus<sup>M</sup> Laser Scanners, and SCENE™ software. FARO is also the sole provider of hardware service, warranty, maintenance, annual calibration, and FARO Certified train the trainer programs associated with FARO Focus Laser Scanners. FARO is also the sole source for its GSA product pricing for the above products and services.

FARO Technologies was founded in 1981 and has quickly become a global leader in the manufacture of 3D measurement technology. FARO Technologies is headquartered in Lake Mary, Florida, its European regional headquarters in Stuttgart, Germany and its Asia/Pacific regional headquarters in Singapore. FARO has branches in Brazil, Mexico, Germany, United Kingdom, France, Spain, Italy, Poland, Netherlands, India, China, Singapore, Malaysia, Vietnam, Thailand and Japan.

As the world's most trusted source for 3D measurement, imaging and realization technology, FARO Technologies develops and markets computer-aided measurement and imaging devices and software. Technology from FARO permits high-precision 3D measurement, imaging and comparison of parts and compound structures within production and quality assurance processes. The devices are used for inspecting, planning and documenting mid-range volume spaces or structures in 3D, as well as for law enforcement, forensics, accident reconstruction, crime scene investigation, bullet trajectory, bloodstain pattern analysis and bomb-blast sites.

With a wide variety of features, including range, image quality, and capture speed, the Focus Laser Scanners considerably reduce the effort involved in documenting, measuring, and analyzing forensic scenes. The 3D scan data can be imported into many software solutions that are used by forensic investigators for analysis and reporting of the captured data. Distance dimensions, area and volume calculations, analysis and documentation can be carried out quickly, precisely and reliably using scanned data.

FARO's competitive advantage is the lightweight, affordable, precise technology delivered with each 3D laser scanning product. With FARO Technologies products, our customers are making an investment for future projects with unsurpassed cost-value, a major advantage when looking for the most cutting-edge technology that gets you the right results in an age of limited resources. With hundreds of thousands of units sold worldwide and customers around the globe, our products have been reliably measuring success throughout the world. Our forensic customers include the Department of Defense, the federal government, various intelligence organizations, the US military, and many state and municipal law enforcement agencies.

Please feel free to contact us with any questions.

Kind Regards,

Kelly Watt  
Global Director of Public Safety Sales | Americas  
Kelly.Watt@faro.com  
(604) 290.3801 Mobile