

MEETING DATE: 08/28/06

AGENDA ITEM: Award a New Five-year Agreement to West Coast Arborists for Tree Trimming Services.

ATTACHMENTS

		<u>Pages</u>
1	WCA Tree Trimming Proposal	1-4



Tree Care Professionals Serving Communities Who Care About Trees

www.WCAINC.com

July 13, 2006

Mr. Charles Herbertson
Director of Public Works
City of Culver City
9505 W Jefferson
Culver City CA 90232

RE: Tree Maintenance Agreement

Dear Mr. Herbertson,

West Coast Arborists (WCA) is pleased to provide tree-pruning services for the City of Culver City. Over the past 12 years, the City of Culver City has been a favored client of WCA because of its dedicated commitment to providing quality urban forestry maintenance to its residents and business owners.

In 1993 the City entered into an agreement with WCA for tree maintenance services. In 1996, the City approved a long-term contract extension with a 20% discount price on all "Full Trims" with the remainder of the Price Schedule staying the same. With the term of the contract expiring on June 30, 2006, we would like to offer the City an extension to the contract.

We propose a contract extension of five (5) additional years until Fiscal Year 2011-2012. We understand the City has the right to terminate the contract without cause, upon 30 day written notice. Additionally, with labor, fuel, and insurance costs increasing substantially over the past 12 years, we respectfully request a 10% increase on all unit prices. We agree to hold these prices for the five year period. Attached for your review is a proposed Price Schedule.

Until a contract extension is approved by City Council, WCA agrees to provide any tree maintenance services the City may have under the current rates for a period of 60 days.

As part of the contract extension, WCA agrees to assist the City in developing its Urban Forestry website as a component of the City's main Website at no additional cost. Understanding the City's strive to maintain a modernized website, we propose to update the City's Urban Forestry website including a "Resident Module" which allows residents to review maintenance schedules and look up certain tree information.

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West Coast Arborists, Inc.

2200 E. Via Burton Street • Anaheim, CA 92806 • 714.991.1900 • 800.521.3714 • Fax 714.956.3745



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Listed below are samples of features that can be incorporated in the website.

- Urban Forestry homepage
- Top 25 Species (include alternating photos of the tree species)
- Species List
- Tree Planting Diagrams
- Street Tree Ordinance
- Frequently Asked Questions (FAQ)
- Industry-related website links
- Contact Information

Each page will appear very similar to main website and will include tree photos. The photos will alternate each time you enter a page.

Thank you for your consideration and we look forward to continuing the excellent working relationship between the City of Culver City and WCA.

Sincerely,

A handwritten signature in black ink that reads "Victor M. Gonzalez". The signature is fluid and cursive.

Victor M. Gonzalez
Director of Marketing

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CITY OF CULVER CITY
TREE MAINTENANCE SERVICES
SCHEDULE OF COMPENSATION

ITEM	DESCRIPTION	UNIT	CURRENT UNIT PRICES	PROPOSED UNIT PRICES
1	Full Trim 0-6" dsh	Each	\$ 36.00	\$ 39.60
2	Full Trim 7-16" dsh	Each	\$ 76.00	\$ 83.60
3	Full Trim over 16" dsh	Each	\$ 156.00	\$ 171.60
4	Clearance Trim 0-6" dsh	Each	\$ 15.00	\$ 16.50
5	Clearance Trim 7-16" dsh	Each	\$ 25.00	\$ 27.50
6	Clearance Trim over 16" dsh	Each	\$ 35.00	\$ 38.50
7	Trim Coco Palm	Each	\$ 20.00	\$ 22.00
8	Trim Washingtonia Palm	Each	\$ 45.00	\$ 49.50
9	Trim Date Palm	Each	\$ 95.00	\$ 104.50
10	Tree & Stump Removal	Dia. Inch	\$ 13.00	\$ 14.30
11	Tree Only Removal	Dia. Inch	\$ 9.00	\$ 9.90
12	Stump Only Removal	Dia. Inch	\$ 4.00	\$ 4.40
Tree Planting:				
13	15 gallon tree w/ Barrier	Each	\$ 95.00	\$ 104.50
14	24 inch box tree w/ Barrier	Each	\$ 195.00	\$ 214.50
15	36 inch box tree w/ Barrier	Each	\$ 700.00	\$ 770.00
16	Root Pruning	Linear Foot	\$ 6.00	\$ 6.60
17	Crew Rental (3 men w/ equipment)	Per hour	\$ 100.00	\$ 110.00
18	Emergency Response	Per hour	\$ 200.00	\$ 220.00
19	Tree Watering	Daily	\$ 240.00	\$ 264.00

dsh = diameter at standard height

Prices have been in effect since 1996. Current "Full-Trim" prices included a 20% discount from original bid.

Proposed unit prices include an increase of 10% and is rounded to the nearest tenth of a dollar. The proposed unit prices are valid for five (5) years.

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Top 7 Tree Species

Common Name	Qty	Pruning Cycle	Trees/Year
Jacaranda	612	3 Years	204
Podocarpus	684	5 Years	137
Southern Magnolia	821	5 Years	164
Canary Island Pine	1,124	4 Years	281
Washingtonia Palms	1,233	2 Years	617
Ficus	1,591	4 Years	398
Chinese Elm	2,204	3 Years	735
Total:	8,269		2,535

Species Pruning

Work Descriptions	Unit	Unit Price	Qty	Extended Total
Full Pruning 7-16" dbh	Each	\$ 83.50	341	\$ 28,456.80
Full Pruning over 16" dbh	Each	\$ 171.50	1,578	\$ 270,561.26
Washingtonia Palm Pruning	Each	\$ 49.50	617	\$ 30,516.75

Species Pruning Budget Subtotal: \$ 329,534.81

PLUS

#-Year Pruning Cycle Budget Subtotal:

\$

Total Remaining City Trees 7,231

	# of Trees	Approx. FY Budget
2-Year Pruning Cycle:	3,616	\$ 343,472.50
3-Year Pruning Cycle:	2,410	\$ 228,981.67
4-Year Pruning Cycle:	1,808	\$ 171,736.25
5-Year Pruning Cycle:	1,446	\$ 137,389.00
6-Year Pruning Cycle:	1,205	\$ 114,490.83

ADDITIONAL SERVICES:				
Tree & Stump Removal	Inch	\$ 14.30	500	\$ 7,150.00
Tree Planting - 15-gallon	Each	\$ 104.50	25	\$ 2,612.50
Stump Removal	Inch	\$ 4.40	200	\$ 880.00
Crew Rental	Hour	\$ 110.00	25	\$ 2,750.00

Additional Services Subtotal: \$ 13,392.50

Species Pruning + 2-Yr Cycle + Addt'l Services	\$ 686,399.81
Species Pruning + 3-Yr Cycle + Addt'l Services	\$ 571,908.98
Species Pruning + 4-Yr Cycle + Addt'l Services	\$ 514,663.56
Species Pruning + 5-Yr Cycle + Addt'l Services	\$ <u>480,316.31</u>
Species Pruning + 6-Yr Cycle + Addt'l Services	\$ 457,418.14

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