

MEETING DATE: 11/22/10

AGENDA ITEM: 1) Waiver of Formal Competitive Bidding Process as Authorized by § 3.07.045 (G) of the Culver City Municipal Code, and 2) Approve a Purchase Agreement with JTB Supply Co, Inc. for CDBG - Countdown Pedestrian Signals, P-887

ATTACHMENTS

		<u>Pages</u>
1	City of Long Beach Bid Notice and Summary of Bid Results	1-2
2	Letter from JTB Supply Co., Inc.	3

FOR LEGAL ADVERTISING

NOTICE INVITING BIDS

Sealed bids are invited by the City of Long Beach, California to provide:

PA 01410 – LED TRAFFIC MODULES & RELATED **REBID**

Bidders can register at www.longbeach.gov/purchasing to view and download the specifications.

Bids are due on **May 25, 2010 at 11:00 am** in the City Clerk's Office, Plaza Level, 333 W. Ocean Blvd., Long Beach, CA 90802

(SEAL)

/s/LARRY HERRERA

City Clerk, City of Long Beach, California

DATED: May 13, 2010

NOTICE INVITING BIDS

Sealed bids are invited by the City of Long Beach, California to provide:

PA 01410 - LED TRAFFIC MODULES & RELATED **REBID**

Bidders can register at www.longbeach.gov/purchasing to view and download the specifications.

Bids are due on **May 25, 2010 at 11:00 am** in the City Clerk's Office, Plaza Level, 333 W. Ocean Blvd., Long Beach, CA 90802

(SEAL)/s/LARRY HERRERA

City Clerk, City of Long Beach, California

DATED: May 13, 2010

Pub. May 12, 2010(11)PT(122050/907562)

RECAP: PA-01410 REBID

May 25, 2010

LED TRAFFIC MODULES & RELATED

LENORE BLUEFORD

			EXCELLENCE OPTO POMONA		FLYNN SIGNS LONG BEACH		JTB ORANGE, CA		TRAFFIC PARTS CONROE, TX		WESTERN PACIFIC SAN LEANDRO, CA	
			UNIT	EXTENTION	UNIT	EXTENTION	UNIT	EXTENTION	UNIT	EXTENTION	UNIT	EXTENTION
MANUFACTURER:			EXCELLENCE OPTO		DIALIGHT		DIALIGHT		TRASTAR		LEOTEK	
1	200 ea	12"/300mm Red Ball LED -Tinted	26.95	5,390.00	37.25	7,450.00	28.65	5,730.00	49.38	9,876.00	29.85	5,970.00
2	50 ea	12"/300mm Yellow Ball LED - Tinted	35.75	1,787.50	48.75	2,437.50	37.50	1,875.00	71.35	3,567.50	35.40	1,770.00
3	50 ea	12"/300mm Green Ball LED - Tinted	35.75	1,787.50	46.05	2,302.50	35.42	1,771.00	71.35	3,567.50	40.00	2,000.00
4	100 ea	12"/300mm Red Arrow - Tinted	25.25	2,525.00	35.89	3,589.00	27.61	2,761.00	45.00	4,500.00	27.50	2,750.00
5	50 ea	12"/300mm Yellow Arrow - Tinted	32.35	1,617.50	40.63	2,031.50	31.25	1,562.50	46.25	2,312.50	31.95	1,597.50
6	50 ea	12"/300mm Green Arrow - Tinted	33.35	1,667.50	45.37	2,268.50	34.90	1,745.00	58.88	2,944.00	40.88	2,044.00
7	50 ea	8"/300mm Red Ball LED - Tinted	24.50	1,225.00	33.87	1,693.50	26.05	1,302.50	45.00	2,250.00	22.50	1,125.00
8	50 ea	8"/300mm Yellow Ball LED - Tinted	30.25	1,512.50	40.63	2,031.50	31.25	1,562.50	60.00	3,000.00	26.70	1,335.00
9	50 ea	8"/300mm Green Ball LED - Tinted	29.75	1,487.50	35.23	1,761.50	27.10	1,355.00	62.50	3,125.00	29.88	1,494.00
10	100 ea	18x16 SBS Hand/Man LED - Uniform	71.50	7,150.00	94.84	9,484.00	72.95	7,295.00	108.75	10,875.00	78.50	7,850.00
11	350 ea	18x16 Hand/Man LED Countdown - Uniform	115.50	40,425.00	155.74	54,509.00	119.80	41,930.00	192.50	67,375.00	138.00	48,300.00
SUB-TOTAL:			460.90	66,575.00	614.25	89,558.50	472.48	68,889.50	810.96	113,392.50	501.16	76,235.50
9.75% TAX:				6,491.06		8,731.95		8,716.73		11,055.77		7,432.96
FREIGHT:				INCLUDED		200.00		INCLUDED		INCLUDED		INCLUDED
GRAND TOTAL:				73,066.06		98,290.45		75,606.23		124,448.27		83,668.46
DELIVERY:						30		30		5 to 65		30
STATUS:				CBE		CBE		CBE		CBE		WBE SBE
1ST RENEWAL:			0%	73,066.06	10%	108,119.50	5%	79,386.54	5%	130,670.68	2%	85,341.83
2ND RENEWAL:			0%	73,066.06	10%	108,119.50	7%	80,898.66	5%	130,670.68	2%	85,341.83
TERMS:				NET30		NET30		NET30		NET30		NET30

NOTES:

- 177 BIDDERS NOTIFIED; 41 DOWNLOADED; 5 RECEIVED; 5 ANALYZED (8-MBE; 9-WBE; 7-SM; 8-LOC)
- PRODUCT QUOTED NOT TO SPECS: EXCELLENCE OTPO & TRAFFIC PARTS (NOT ON CALIFORNIA ENERGY COMMISSION APPROVED LIST)
- EXCELLENCE OTPO: SIGNATURES BAD - NO CORPORATE RESOLUTION ATTACHED.
- LOWEST RESPONSIBLE BIDDER: JTB SUPPLY CO., INC. of ORANGE, CA.



October 28, 2010

Mr. Hong Wang
Senior Civil Engineer
9770 Culver Boulevard
Culver City, CA 90232-0507

Dear Mr. Wang,

JTB Supply Company is pleased to announce that we will be offering the same Dialight LED unit prices that are on the Long Beach Signal LED Contract to the City of Culver City. JTB Supply Company currently holds this LED contract with the City of Long Beach, which has a piggyback option for other cities, and looks forward to doing business with the City of Culver City based on these contract prices. The Dialight Countdown LED # 430-6479-001X will be offered at \$119.80 each, per the current contract pricing. Please do not hesitate to contact me for any questions or concerns you may have.

Sincerely,

JTB Supply Co., Inc.

Matt Pieper
Regional Sales Manager
matt@jtbsupplyco.com